## Where does this lead us? An illustrative example:

## **KEY ASSUMPTIONS**

- ► Assume base business as midpoint of 2016 guidance range
- ► Hospitality segment organic growth (2017-2020) of 2%-4% annually
- ► Entertainment segment organic growth (2017-2020) of 4%-6% annually
- ► Flow through of incremental revenue at 40% to 50%
- ▶ Investment contributions based on RHP internal pro-forma for:
  - Gaylord Texan Room and Meeting Space Expansion
  - Gaylord National Ballroom
  - Gaylord Rockies Development
- ► AFFO payout range of 50% to 60%
- ► Net debt leverage target 3.5x to 4.5x
- No equity issuance or additional share repurchases
- No other acquisitions or JV investments



## Where does this lead us?

## Reasonable organic growth coupled with strategic capital investments could drive AFFO to over \$7 per share by 2020

	2020			Midpoint
\$ in millions, except per share figures	Low	Midpoint	High	CAGR
Consolidated Adjusted EBITDA	\$446	\$473	\$505	8.0%
Adjusted FFO	\$353	\$378	\$409	7.9%
AFFO per Diluted Share	\$6.77	\$7.26	\$7.85	7.5%
Annual Dividend  AFFO Payout Ratio	\$3.38 <i>50%</i>	\$4.00 <i>55%</i>	\$4.71 60%	7.5%
Net Debt / Adj. EBITDA	3.1x	2.8x	2.6x	
Target Leverage (midpoint)	4.0x	4.0x	4.0x	
Capital Deployment Opportunity	\$412	\$544	\$705	

