



Ryman Hospitality Properties, Inc. Reports Third Quarter 2021 Results

November 1, 2021

NASHVILLE, Tenn., Nov. 01, 2021 (GLOBE NEWSWIRE) -- Ryman Hospitality Properties, Inc. (NYSE: RHP), a lodging real estate investment trust ("REIT") specializing in group-oriented, destination hotel assets in urban and resort markets, today reported financial results for the third quarter ended September 30, 2021.

Third Quarter 2021 Highlights and Recent Developments:

- Compared to second quarter 2021, Net Loss in the third quarter improved sequentially to \$(8.6) million from \$(63.0) million on 79.6% revenue growth.
- Consolidated Adjusted EBITDAre for the third quarter was \$86.0 million, and consolidated Adjusted EBITDAre margin was 28.0%, driven by strength in group occupancy coupled with strong rate performance.
- Despite the Delta-related impact, the Company generated positive cash flow¹ (as defined) for the quarter, near the top of our expectations.
- Funds From Operations Available to Common Shareholders and Unit Holders increased sequentially from second quarter 2021 of \$(6.8) million to approximately \$47.5 million, and Adjusted Funds From Operations Available to Common Shareholders and Unit Holders improved from second quarter 2021 of \$(1.6) million to over \$52.1 million for the third quarter 2021.
- Continued strong rate performance as ADR across our five Gaylord hotels reached almost \$217 per night in the quarter, an increase of 15% compared to ADR in the third quarter of 2019.
- Subsequent to quarter's end, the Company announced its intention to acquire Block 21, a mixed-use complex in the heart of downtown Austin and home of the iconic Moody Theater; closing expected near the end of the fourth quarter of 2021.

Colin Reed, Chairman and Chief Executive Officer of Ryman Hospitality Properties, said, "I'm especially pleased with our performance this quarter, which demonstrated the continued strength and resilience of our business as we move closer to a post-pandemic environment and the realization of the full potential of the capital investments we have made over the past several years. While we were impacted in the third quarter by Delta-related cancellations, our hotels serviced over 307,000 group room nights, which is more than double the total number delivered in all of the first half of 2021. Leisure demand remained strong throughout the quarter, and we delivered Adjusted EBITDAre margins across our hotels that approached levels achieved in the third quarter of 2019 despite revenue and occupancy rates ranging between 70-80% of these prior period levels. I am pleased that our businesses delivered a solid third quarter in terms of Adjusted EBITDAre, generating meaningful positive cash flow. With Delta's recent retreat over the past few weeks, we anticipate our core group business to rebound as we look to 2022. We also believe the strong leisure demand we have experienced throughout the year will continue into the fourth quarter as we ramp up our seasonal holiday offerings.

Revenue and Adjusted EBITDAre results in our Entertainment segment also approached levels seen in the third quarter of 2019 as more people returned to their pre-pandemic enthusiasm for live entertainment experiences. With our core businesses on the rebound, we remained focused on future growth opportunities for this segment in the third quarter. Subsequent to the end of the quarter, we announced an agreement to acquire Block 21 in Austin, Texas, with an anticipated closing near the end of the fourth quarter of 2021. This transaction will expand the geographic reach of our entertainment portfolio and will allow us to form new relationships with music lovers through a one-of-a-kind entertainment asset in the heart of one of the most exciting music cities in the country."

¹ We define monthly cash burn/cash flow as Adjusted EBITDAre less cash interest expense and debt service. For third quarter 2021, consolidated Adjusted EBITDAre was \$86.0 million, cash interest expense was \$30.3 million, and debt service was \$1.3 million. For a reconciliation of the non-GAAP financial measure Adjusted EBITDAre to Net Income/(Loss), see "Supplemental Financial Results" below.

Third Quarter 2021 Results (As Compared to Third Quarter 2020):

Consolidated Results

(\$ in thousands, except per share amounts)

| | Three Months Ended | | | Nine Months Ended | | |
|--|--------------------|-------------|----------|-------------------|-------------|---------|
| | September 30, | | | September 30, | | |
| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
| Total Revenue | \$306,906 | \$70,249 | 336.9 % | \$561,942 | \$397,960 | 41.2 % |
| Operating income (loss) ⁽¹⁾ | \$25,695 | (\$103,166) | 124.9 % | (\$84,809) | (\$239,151) | 64.5 % |
| Operating income (loss) margin | 8.4 % | -146.9 % | 155.3 pt | -15.1 % | -60.1 % | 45.0 pt |

| | | | | | | |
|--|-----------|-------------|----------|-------------|-------------|---------|
| Net loss available to common shareholders (1) (2) (3) | (\$8,546) | (\$117,659) | 92.7 % | (\$170,986) | (\$337,667) | 49.4 % |
| Net loss available to common shareholders margin | -2.8 % | -167.5 % | 164.7 pt | -30.4 % | -84.8 % | 54.4 pt |
| Net loss available to common shareholders per diluted share | (\$0.16) | (\$2.14) | 92.5 % | (\$3.11) | (\$6.14) | 49.3 % |
| Adjusted EBITDA _{re} | \$85,992 | (\$35,280) | 343.7 % | \$91,698 | (\$33,646) | 372.5 % |
| Adjusted EBITDA _{re} margin | 28.0 % | -50.2 % | 78.2 pt | 16.3 % | -8.5 % | 24.8 pt |
| Adjusted EBITDA _{re} , excluding noncontrolling interest in consolidated joint venture | \$85,992 | (\$34,790) | 347.2 % | \$92,715 | (\$38,734) | 339.4 % |
| Adjusted EBITDA _{re} , excluding noncontrolling interest in consolidated joint venture margin | 28.0 % | -49.5 % | 77.5 pt | 16.5 % | -9.7 % | 26.2 pt |
| Funds From Operations (FFO) available to common shareholders and unit holders (1) (2) (3) | \$47,467 | (\$72,303) | 165.7 % | (\$19,323) | (\$202,156) | 90.4 % |
| FFO available to common shareholders and unit holders per diluted share/unit | \$0.86 | (\$1.31) | 165.6 % | (\$0.35) | (\$3.68) | 90.5 % |
| Adjusted FFO available to common shareholders and unit holders | \$52,113 | (\$60,284) | 186.4 % | (\$39) | (\$118,556) | 100.0 % |
| Adjusted FFO available to common shareholders and unit holders per diluted share/unit | \$0.94 | (\$1.09) | 186.2 % | (\$0.00) | (\$2.16) | 100.0 % |

(1) For the three and nine months ended September 30, 2020, includes approximately \$7.8 million and \$32.8 million, respectively, in credit losses on held-to-maturity securities.

(2) For the nine months ended September 30, 2020, includes \$26.7 million for income tax valuation allowances.

(3) For the nine months ended September 30, 2020, includes \$15.0 million of expense related to the forfeiture of the earnest money deposit associated with the previously terminated potential acquisition of Block 21.

Note: For the Company's definitions of Adjusted EBITDA_{re}, Adjusted EBITDA_{re} margin, Adjusted EBITDA_{re}, excluding noncontrolling interest in consolidated joint venture, Adjusted EBITDA_{re}, excluding noncontrolling interest in consolidated joint venture margin, FFO available to common shareholders and unit holders, and Adjusted FFO available to common shareholders and unit holders, as well as a reconciliation of the non-GAAP financial measure Adjusted EBITDA_{re} to Net Income/(Loss) and a reconciliation of the non-GAAP financial measure Adjusted FFO available to common shareholders and unit holders to Net Income/(Loss), see "Non-GAAP Financial Measures," "EBITDA_{re}, Adjusted EBITDA_{re} and Adjusted EBITDA_{re}, Excluding Noncontrolling Interest in Consolidated Joint Ventures Definition," "Adjusted EBITDA_{re}, Excluding Noncontrolling Interest in Consolidated Joint Venture Margin Definition" "FFO, Adjusted FFO, and Adjusted FFO available to common shareholders and unit holders Definition" and "Supplemental Financial Results" below.

Hospitality Segment

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|--|-------------------------------------|------------|----------|------------------------------------|-------------|----------|
| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
| Hospitality Revenue (1) | \$257,853 | \$57,978 | 344.7 % | \$463,343 | \$353,954 | 30.9 % |
| Hospitality Operating income (loss) (1) (2) (5) | \$24,600 | (\$86,212) | 128.5 % | (\$66,260) | (\$186,401) | 64.5 % |
| Hospitality Operating income/(loss) margin (1) (2) (5) | 9.5 % | -148.7 % | 158.2 pt | -14.3 % | -52.7 % | 38.4 pt |
| Hospitality Adjusted EBITDA _{re} (1) (5) | \$79,226 | (\$23,565) | 436.2 % | \$93,305 | \$4,910 | 1800.3 % |
| Hospitality Adjusted EBITDA _{re} margin (1) (5) | 30.7 % | -40.6 % | 71.3 pt | 20.1 % | 1.4 % | 18.7 pt |
| Hospitality Performance Metrics (1) (3) | | | | | | |
| Occupancy | 54.5 % | 14.6 % | 39.9 pt | 34.9 % | 24.4 % | 10.5 pt |
| Average Daily Rate (ADR) | \$216.79 | \$180.89 | 19.8 % | \$208.02 | \$197.38 | 5.4 % |
| RevPAR | \$118.17 | \$26.33 | 348.8 % | \$72.65 | \$48.16 | 50.9 % |
| Total RevPAR | \$269.19 | \$62.33 | 331.9 % | \$165.51 | \$127.77 | 29.5 % |
| Gross Definite Rooms Nights Booked | 410,793 | 668,803 | -38.6 % | 1,511,432 | 1,690,783 | -10.6 % |
| Net Definite Rooms Nights Booked | 134,717 | (70,572) | 290.9 % | 472,548 | (692,844) | 168.2 % |

| | | | | | | |
|--|---------|---------|----------|---------|-----------|----------|
| Group Attrition (as % of contracted block) | 30.1 % | 61.4 % | -31.3 pt | 28.7 % | 39.8 % | -11.1 pt |
| Cancellations ITYFTY ⁽⁴⁾ | 126,608 | 300,867 | -57.9 % | 543,592 | 1,519,432 | -64.2 % |

(1) Gaylord National closed on March 25, 2020 and remained closed until July 1, 2021.

(2) For the three and nine months ended September 30, 2020, includes approximately \$7.8 million and \$32.8 million, respectively, in credit losses on held-to-maturity securities.

(3) Calculation of hospitality performance metrics includes closed hotel room nights available; includes 302 expansion rooms completed at the Gaylord Palms in second quarter 2021. ADR is for occupied rooms.

(4) "ITYFTY" represents In The Year For The Year.

(5) For the three and nine months ended September 30, 2021, includes approximately \$0.3 million in expense and \$2.7 million in credits, respectively, which are net of \$0.1 million and \$3.9 million of payroll tax credits afforded under the 2020 Coronavirus Aid, Relief, and Economic Security Act (the "CARES" Act). For the three and nine months ended September 30, 2020, includes approximately \$14.4 million and \$34.9 million, respectively, in COVID-19 related costs.

Note: For the Company's definitions of Revenue Per Available Room (RevPAR) and Total Revenue Per Available Room (Total RevPAR), see "Calculation of RevPAR, Total RevPAR, and Occupancy" below. Property-level results and operating metrics for third quarter 2021 are presented in greater detail below and under "Supplemental Financial Results—Hospitality Segment Adjusted EBITDAre Reconciliations and Operating Metrics," which includes a reconciliation of the non-GAAP financial measures Hospitality Adjusted EBITDAre to Hospitality Operating Income/(Loss), and property-level Adjusted EBITDAre to property-level Operating Income/(Loss) for each of the hotel properties.

Hospitality Segment Highlights

- Occupancy was 54.5% in the third quarter of 2021, with peak occupancy for the quarter in July reaching 63.4% and 67.9%, excluding Gaylord National, which reopened in July 2021.
- Gaylord Texan led the brand in occupancy, generating 66.9% occupancy in the third quarter of 2021.
- Gaylord Rockies achieved 61.9% occupancy for the quarter, aided by solid demand across numerous weekends in the quarter when occupancy levels ran between 80-90%.
- Serviced approximately 307,000 group room nights in the third quarter of 2021.
- Achieved record ADR of approximately \$217 in the quarter, a 15% increase over ADR achieved in the third quarter of 2019.
- Collected approximately \$10.2 million in attrition and cancellation fees in third quarter 2021, with a year-to-date total of \$27.9 million, eclipsing the total annual fees collected during the great financial crisis of 2009.

Gaylord Opryland

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

| | Three Months Ended | | | Nine Months Ended | | |
|--------------------------------|--------------------|------------|----------|-------------------|------------|-----------|
| | September 30, | | | September 30, | | |
| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
| Revenue | \$75,483 | \$17,514 | 331.0 % | \$142,244 | \$94,961 | 49.8 % |
| Operating income (loss) | \$19,514 | (\$15,403) | 226.7 % | \$10,965 | (\$24,402) | 144.9 % |
| Operating income (loss) margin | 25.9 % | -87.9 % | 113.8 pt | 7.7 % | -25.7 % | 33.4pt pt |
| Adjusted EBITDAre | \$28,021 | (\$6,632) | 522.5 % | \$36,294 | \$684 | 5206.1 % |
| Adjusted EBITDAre margin | 37.1 % | -37.9 % | 75.0 pt | 25.5 % | 0.7 % | 24.8 pt |
| Occupancy ⁽¹⁾ | 56.3 % | 13.8 % | 42.5 pt | 38.4 % | 25.0 % | 13.4 pt |
| Average daily rate (ADR) | \$232.49 | \$193.58 | 20.1 % | \$223.24 | \$194.10 | 15.0 % |
| RevPAR ⁽¹⁾ | \$130.85 | \$26.76 | 389.0 % | \$85.71 | \$48.51 | 76.7 % |
| Total RevPAR ⁽¹⁾ | \$284.10 | \$65.92 | 331.0 % | \$180.42 | \$120.00 | 50.4 % |

(1) Calculation of hospitality performance metrics includes closed hotel room nights available.

Gaylord Palms

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

| | Three Months Ended | | | Nine Months Ended | | |
|----------------|--------------------|------------|---------|-------------------|------------|--------|
| | September 30, | | | September 30, | | |
| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
| Revenue | \$34,476 | \$7,658 | 350.2 % | \$82,295 | \$53,847 | 52.8 % |
| Operating loss | (\$877) | (\$12,394) | 92.9 % | (\$4,514) | (\$19,123) | 76.4 % |

| | | | | | | |
|-----------------------------|----------|-----------|----------|----------|-----------|---------|
| Operating loss margin | -2.5 % | -161.8 % | 159.3 pt | -5.5 % | -35.5 % | 30.0 pt |
| Adjusted EBITDAre | \$6,192 | (\$7,138) | 186.7 % | \$14,800 | (\$3,020) | 590.1 % |
| Adjusted EBITDAre margin | 18.0 % | -93.2 % | 111.2 pt | 18.0 % | -5.6 % | 23.6pt |
| Occupancy ⁽¹⁾ | 44.7 % | 14.7 % | 30.0 pt | 41.1 % | 26.0 % | 15.1 pt |
| Average daily rate (ADR) | \$201.18 | \$168.83 | 19.2 % | \$198.85 | \$206.72 | -3.8 % |
| RevPAR ⁽¹⁾ | \$89.99 | \$24.76 | 263.4 % | \$81.71 | \$53.67 | 52.2 % |
| Total RevPAR ⁽¹⁾ | \$218.13 | \$58.79 | 271.0 % | \$193.15 | \$138.79 | 39.2 % |

(1) Calculation of hospitality performance metrics includes closed hotel room nights available; includes 302 expansion rooms completed beginning in April 2021.

Gaylord Texan

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|--------------------------------|-------------------------------------|-----------|----------|------------------------------------|-----------|---------|
| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
| Revenue | \$56,041 | \$19,651 | 185.2 % | \$108,468 | \$81,119 | 33.7 % |
| Operating income (loss) | \$12,640 | (\$5,981) | 311.3 % | \$11,137 | (\$4,699) | 337.0 % |
| Operating income (loss) margin | 22.6 % | -30.4 % | 53.0 pt | 10.3 % | -5.8 % | 16.1 pt |
| Adjusted EBITDAre | \$18,786 | \$346 | 5329.5 % | \$29,706 | \$14,485 | 105.1 % |
| Adjusted EBITDAre margin | 33.5 % | 1.8 % | 31.7 pt | 27.4 % | 17.9 % | 9.5 |
| Occupancy ⁽¹⁾ | 66.9 % | 27.3 % | 39.6 pt | 44.6 % | 29.5 % | 15.1 pt |
| Average daily rate (ADR) | \$215.42 | \$190.80 | 12.9 % | \$207.21 | \$199.31 | 4.0 % |
| RevPAR ⁽¹⁾ | \$144.08 | \$52.09 | 176.6 % | \$92.35 | \$58.82 | 57.0 % |
| Total RevPAR ⁽¹⁾ | \$335.80 | \$117.75 | 185.2 % | \$219.03 | \$163.21 | 34.2 % |

(1) Calculation of hospitality performance metrics includes closed hotel room nights available.

Gaylord National

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|-----------------------------|-------------------------------------|------------|-------------|------------------------------------|------------|---------|
| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
| Revenue ⁽¹⁾ | \$36,008 | \$133 | 26973.7 % | \$39,576 | \$50,056 | -20.9 % |
| Operating loss | (\$8,534) | (\$26,814) | 68.2 % | (\$38,108) | (\$79,798) | 52.2 % |
| Operating loss margin | -23.7 % | -20160.9 % | 20,137.2 pt | -96.3 % | -159.4 % | 63.1 pt |
| Adjusted EBITDAre | \$1,061 | (\$7,787) | 113.6 % | (\$11,749) | (\$18,734) | 37.3 % |
| Adjusted EBITDAre margin | 2.9 % | -5854.9 % | 5,857.8 pt | -29.7 % | -37.4 % | 7.7 pt |
| Occupancy ⁽²⁾ | 44.1 % | 0.0 % | 44.1 pt | 14.9 % | 17.2 % | -2.3 pt |
| Average daily rate (ADR) | \$209.77 | \$0.00 | NA | \$209.77 | \$207.13 | 1.3 % |
| RevPAR ⁽²⁾ | \$92.52 | \$0.00 | NA | \$31.18 | \$35.71 | -12.7 % |
| Total RevPAR ⁽²⁾ | \$196.09 | \$0.73 | 26761.6 % | \$72.63 | \$91.53 | -20.6 % |

(1) Revenue for the three months ended September 30, 2020 consisted primarily of attrition and cancellation fees.

(2) Calculation of hospitality performance metrics includes closed hotel room nights available.

Gaylord Rockies

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|--|-------------------------------------|--|--|------------------------------------|--|--|
|--|-------------------------------------|--|--|------------------------------------|--|--|

| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
|--|----------|------------|----------|------------|------------|---------|
| Revenue | \$51,209 | \$11,931 | 329.2 % | \$81,517 | \$68,335 | 19.3 % |
| Operating income (loss) ⁽¹⁾ | \$1,595 | (\$23,846) | 106.7 % | (\$43,700) | (\$53,854) | 18.9 % |
| Operating income (loss) margin | 3.1 % | -199.9 % | 203.0 pt | -53.6 % | -78.8 % | 25.2 pt |
| Adjusted EBITDAre ⁽¹⁾ | \$24,265 | (\$1,230) | 2072.8 % | \$24,278 | \$14,043 | 72.9 % |
| Adjusted EBITDAre margin | 47.4 % | -10.3 % | 57.7 pt | 29.8 % | 20.6 % | 9.2 pt |
| Occupancy ⁽²⁾ | 61.9 % | 19.3 % | 42.6 pt | 35.2 % | 25.8 % | 9.4 pt |
| Average daily rate (ADR) | \$224.67 | \$169.43 | 32.6 % | \$210.54 | \$196.84 | 7.0 % |
| RevPAR ⁽²⁾ | \$139.10 | \$32.78 | 324.3 % | \$74.05 | \$50.83 | 45.7 % |
| Total RevPAR ⁽²⁾ | \$370.84 | \$86.39 | 329.3 % | \$198.93 | \$166.15 | 19.7 % |

(1) Operating loss and Adjusted EBITDAre for Gaylord Rockies for the nine months ended September 30, 2021 exclude forgiven asset management fees previously owed to RHP of \$0.3 million. Operating Loss and Adjusted EBITDAre for Gaylord Rockies for the three and nine months ended September 30, 2020 exclude asset management fees owed to RHP of \$0.1 and \$0.7 million, respectively.

(2) Calculation of hospitality performance metrics includes closed hotel room nights available.

Entertainment Segment

For the three and nine months ended September 30, 2021, and 2020, the Company reported the following:

(\$ in thousands)

| | Three Months Ended | | | Nine Months Ended | | |
|--|--------------------|-----------|---------|-------------------|------------|---------|
| | September 30, | | | September 30, | | |
| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
| Revenue | \$49,053 | \$12,271 | 299.7 % | \$98,599 | \$44,006 | 124.1 % |
| Operating income (loss) ⁽¹⁾ | \$12,078 | (\$9,074) | 233.1 % | \$10,071 | (\$27,984) | 136.0 % |
| Operating income (loss) margin | 24.6 % | -73.9 % | 98.5 pt | 10.2 % | -63.6 % | 73.8 pt |
| Adjusted EBITDAre ⁽¹⁾ | \$14,079 | (\$6,463) | 317.8 % | \$16,908 | (\$20,085) | 184.2 % |
| Adjusted EBITDAre margin | 28.7 % | -52.7 % | 81.4 pt | 17.1 % | -45.6 % | 62.7 pt |

(1) Total COVID-19 related costs were approximately \$0.5 million and \$4.6 million during the three and nine months ended September 30, 2020, respectively, and consisted primarily of wages and benefits costs for furloughed employees.

Reed continued, "Our expansion of the Ole Red brand continued this quarter as we moved forward with plans for a location in the Nashville International Airport. This location will act as a marketing opportunity for this growing brand as we continue to create high-quality music-focused touchpoints with country consumers."

Corporate and Other Segment

For the three and nine months ended September 30, 2021, and 2020, the Company reported the following:

(\$ in thousands)

| | Three Months Ended | | | Nine Months Ended | | |
|----------------------------------|--------------------|-----------|---------|-------------------|------------|---------|
| | September 30, | | | September 30, | | |
| | 2021 | 2020 | % Δ | 2021 | 2020 | % Δ |
| Operating loss ⁽¹⁾ | (\$10,983) | (\$7,880) | -39.4 % | (\$28,620) | (\$24,766) | -15.6 % |
| Adjusted EBITDAre ⁽¹⁾ | (\$7,313) | (\$5,252) | -39.2 % | (\$18,515) | (\$18,471) | -0.2 % |

(1) Total COVID-19 related costs were approximately \$0.1 million and \$0.6 million during the three and nine months end September 30, 2020, respectively, and consisted primarily of wages and benefits costs for furloughed employees.

Reed concluded, "As we move toward the end of what has been a challenging but nonetheless encouraging year, we are firmly focused on the future. Our continued focus on organic and acquisitive growth across our portfolio has put us in a strong position to realize substantial upside in the post-pandemic era. I want to again express my tremendous gratitude for, and pride in, the efforts our employees continue to make every day across our operating businesses. More than ever, I am excited today about the long-term opportunities for our business, and I remain confident in our team, our business model, and the long-term strength of our Company."

Dividend Update

The Company suspended its regular quarterly dividend payments following the payment of the first quarter 2020 dividend payment, which was made in April 2020. The Board has not reinstated the dividend.

Balance Sheet/Liquidity Update

As of September 30, 2021, the Company had total debt outstanding of \$2,926.0 million, net of unamortized deferred financing costs, and unrestricted cash of \$53.2 million. As of September 30, 2021, \$180.0 million was drawn under the revolving credit line of the Company's credit facility, and the lending banks had issued \$0.3 million in letters of credit, which left \$519.7 million of availability for borrowing under the credit facility.

On May 27, 2021, the Company entered into an at-the-market (ATM) equity distribution agreement that allows the Company to issue and sell up to 4 million shares of stock through sales agents. No shares were issued under the ATM agreement during the three and nine months ended September 30, 2021.

Subsequent Events

On October 26, 2021 the Company announced that it had reached an agreement with Stratus Properties Inc. (NASDAQ: STRS) to acquire Block 21, a mixed-use complex in downtown Austin, Texas, for a total purchase price of approximately \$260.0 million, which includes the assumption of approximately \$138.0 million of existing mortgage debt. In addition, the Company will receive approximately \$11 million of existing cash reserves attributable to the assets bringing the net investment to \$249.0 million. The net investment represents approximately a 12.0x forward EBITDA multiple for 2023. In connection with this transaction, the Company also amended its credit agreement with its lenders to allow for the acquisition and the use of borrowings under its revolving credit line to fund the acquisition, so long as after such borrowings the balance of the revolving credit line is at or below \$400 million. The acquisition is expected to close near the end of the fourth quarter of 2021, subject to customary closing conditions including, but not limited to, consent to the Company's assumption of the existing mortgage loan by the loan servicer and consent of the property manager, an affiliate of Marriott, to the Company's assignment and assumption of the existing management agreement.

Additional information regarding this acquisition is posted to Ryman's investor relations website. Visit <http://ir.rymanhp.com> and click News & Events / Presentations & Transcripts.

Earnings Call Information

Ryman Hospitality Properties will hold a conference call to discuss this release tomorrow, November 2, 2021 at 10 a.m. ET. Investors can listen to the conference call over the Internet at www.rymanhp.com. To listen to the live call, please go to the Investor Relations section of the website (Investor Relations/Presentations, Earnings and Webcasts) at least 15 minutes prior to the call to register and download any necessary audio software. For those who cannot listen to the live broadcast, a replay will be available shortly after the call and will be available for at least 30 days.

About Ryman Hospitality Properties, Inc.

Ryman Hospitality Properties, Inc. (NYSE: RHP) is a leading lodging and hospitality real estate investment trust that specializes in upscale convention center resorts and country music entertainment experiences. The Company's core holdings, Gaylord Opryland Resort & Convention Center, Gaylord Palms Resort & Convention Center, Gaylord Texan Resort & Convention Center, Gaylord National Resort & Convention Center, and Gaylord Rockies Resort & Convention Center, are five of the top 10 largest non-gaming convention center hotels in the United States based on total indoor meeting space. These convention center resorts operate under the Gaylord Hotels brand and are managed by Marriott International. The Company also owns two adjacent ancillary hotels and a small number of attractions managed by Marriott International for a combined total of 10,412 rooms and more than 2.7 million square feet of total indoor and outdoor meeting space in top convention and leisure destinations across the country. The Company's Entertainment segment includes a growing collection of iconic and emerging country music brands, including the Grand Ole Opry; Ryman Auditorium; WSM 650 AM; Ole Red and Circle, a country lifestyle media network the Company owns in a joint-venture with Gray Television. The Company operates its Entertainment segment as part of a taxable REIT subsidiary. Visit RymanHP.com for more information.

Cautionary Note Regarding Forward-Looking Statements

This press release contains statements as to the Company's beliefs and expectations of the outcome of future events that are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. You can identify these statements by the fact that they do not relate strictly to historical or current facts. Examples of these statements include, but are not limited to, statements regarding the future performance of our business, the impact of COVID-19 on travel, transient and group demand, the effects of COVID-19 on our results of operations, rebooking efforts, our liquidity, monthly cash expenses and cash flow, recovery of group business to pre-pandemic levels, anticipated business levels and anticipated financial results for the Company during future periods, the pending acquisition of Block 21, the Company's expectations for Block 21 upon the closing of the transaction, and other business or operational issues. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These include the risks and uncertainties associated with the COVID-19 pandemic, including the effects of the COVID-19 pandemic on us and the hospitality and entertainment industries generally, the effects of the COVID-19 pandemic on the demand for travel, transient and group business (including government-imposed restrictions), levels of consumer confidence in the safety of travel and group gathering as a result of COVID-19, the duration and severity of the COVID-19 pandemic in the United States and the pace of recovery following the COVID-19 pandemic, the duration and severity of the COVID-19 pandemic in the markets where our assets are located, governmental restrictions on our businesses, economic conditions affecting the hospitality business generally, the geographic concentration of the Company's hotel properties, business levels at the Company's hotels, the Company's ability to remain qualified as a REIT for federal income tax purposes, the Company's ability to execute its strategic goals as a REIT, the Company's ability to generate cash flows to support dividends, the suspension of our dividend and our dividend policy, including the frequency and amount of any dividend we may pay, the Company's ability to borrow funds pursuant to its credit agreement, the occurrence of any event, change or other circumstance that could delay the closing of the Block 21 acquisition, or result in the termination of the agreement for the Block 21 acquisition, adverse effects on the Company's common stock because of the failure to complete the Block 21 acquisition, and the Company's ability to otherwise obtain cash to fund the Block 21 acquisition. Other factors that could cause operating and financial results to differ are described in the filings made from time to time by the Company with the U.S. Securities and Exchange Commission (SEC) and include the risk factors and other risks and uncertainties described in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and its Quarterly Reports on Form 10-Q and subsequent filings. The Company does not undertake any obligation to release publicly any revisions to forward-looking statements made by it to reflect events or circumstances occurring after the date hereof or the occurrence of unanticipated events.

Additional Information

This release should be read in conjunction with the consolidated financial statements and notes thereto included in our most recent annual report on Form 10-K. Copies of our reports are available on our website at no expense at www.rymanhp.com and through the SEC's Electronic Data Gathering Analysis and Retrieval System ("EDGAR") at www.sec.gov.

Calculation of RevPAR, Total RevPAR, and Occupancy

We calculate revenue per available room ("RevPAR") for our hotels by dividing room revenue by room nights available to guests for the period. Room nights available to guests include nights the hotels are closed. We calculate total revenue per available room ("Total RevPAR") for our hotels by dividing the sum of room revenue, food & beverage and other ancillary services revenue by room nights available to guests for the period. Rooms out of service for renovation are included in room nights available. For the three and nine months ended September 30, 2021 and 2020, the calculation of RevPAR and Total RevPAR in our tabular presentations has not been changed as a result of the COVID-19 pandemic and the resulting hotel closures

and is consistent with prior periods. The closure of our Gaylord Hotel properties, including Gaylord National, which reopened July 1, 2021, and reopening under capacity restrictions has resulted in the significant decrease in performance reflected in these metrics for the three and nine months ended September 30, 2021. Occupancy figures reflect an additional 302 rooms available at Gaylord Palms beginning in April 2021.

Calculation of GAAP Margin Figures

We calculate Net Income available to common shareholders margin by dividing GAAP consolidated Net Income available to common shareholders by GAAP consolidated Total Revenue. We calculate consolidated, segment or property-level Operating Income Margin by dividing consolidated, segment or property-level GAAP Operating Income by consolidated, segment or property-level GAAP Revenue.

Non-GAAP Financial Measures

We present the following non-GAAP financial measures we believe are useful to investors as key measures of our operating performance:

EBITDAre, Adjusted EBITDAre and Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Ventures Definition

We calculate EBITDAre, which is defined by the National Association of Real Estate Investment Trusts ("NAREIT") in its September 2017 white paper as net income (calculated in accordance with GAAP) plus interest expense, income tax expense, depreciation and amortization, gains or losses on the disposition of depreciated property (including gains or losses on change in control), impairment write-downs of depreciated property and of investments in unconsolidated affiliates caused by a decrease in the value of depreciated property or the affiliate, and adjustments to reflect the entity's share of EBITDA re of unconsolidated affiliates.

Adjusted EBITDAre is then calculated as EBITDAre, plus to the extent the following adjustments occurred during the periods presented:

- preopening costs;
- non-cash lease expense;
- equity-based compensation expense;
- impairment charges that do not meet the NAREIT definition above;
- credit losses on held-to-maturity securities;
- any transaction costs of acquisitions;
- interest income on bonds;
- loss on extinguishment of debt;
- pension settlement charges;
- pro rata Adjusted EBITDAre from unconsolidated joint ventures; and
- any other adjustments we have identified herein.

We then exclude noncontrolling interests in consolidated joint ventures to calculate Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture.

We use EBITDAre, Adjusted EBITDAre and Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture to evaluate our operating performance. We believe that the presentation of these non-GAAP metrics provides useful information to investors regarding our operating performance and debt leverage metrics, and that the presentation of these non-GAAP metrics, when combined with the primary GAAP presentation of net income, is beneficial to an investor's complete understanding of our operating performance. We make additional adjustments to EBITDA re when evaluating our performance because we believe that presenting Adjusted EBITDAre and Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture provides useful information to investors regarding our operating performance and debt leverage metrics.

Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture Margin Definition

We calculate consolidated Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture Margin by dividing consolidated Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture by GAAP consolidated Total Revenue. We calculate consolidated, segment or property-level Adjusted EBITDAre Margin by dividing consolidated, segment-, or property-level Adjusted EBITDAre by consolidated, segment-, or property-level GAAP Revenue. We believe Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture Margin is useful to investors in evaluating our operating performance because this non-GAAP financial measure helps investors evaluate and compare the results of our operations from period to period by presenting a ratio showing the quantitative relationship between Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture and GAAP consolidated Total Revenue or segment or property-level GAAP Revenue, as applicable.

FFO, Adjusted FFO, and Adjusted FFO available to common shareholders and unit holders Definition

We calculate FFO, which definition is clarified by NAREIT in its December 2018 white paper as net income (calculated in accordance with GAAP) excluding depreciation and amortization (excluding amortization of deferred financing costs and debt discounts), gains and losses from the sale of certain real estate assets, gains and losses from a change in control, impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciated real estate held by the entity, income (loss) from consolidated joint ventures attributable to noncontrolling interest, and pro rata adjustments for unconsolidated joint ventures.

To calculate Adjusted FFO available to common shareholders and unit holders, we then exclude, to the extent the following adjustments occurred during the periods presented:

- right-of-use asset amortization;
- impairment charges that do not meet the NAREIT definition above;
- write-offs of deferred financing costs;
- amortization of debt discounts or premiums and amortization of deferred financing costs;
- (gains) losses on extinguishment of debt
- non-cash lease expense;
- credit loss on held-to-maturity securities;
- pension settlement charges;

- additional pro rata adjustments from unconsolidated joint ventures;
- (gains) losses on other assets;
- transaction costs on acquisitions;
- deferred income tax expense (benefit); and
- any other adjustments we have identified herein.

To calculate adjusted FFO available to common shareholders and unit holders (excluding maintenance capex), we then exclude FF&E reserve for managed properties and maintenance capital expenditures for non-managed properties. FFO available to common shareholders and unit holders and Adjusted FFO available to common shareholders and unit holders and Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex) exclude the ownership portion of Gaylord Rockies joint venture not controlled or owned by the Company.

Beginning in the third quarter of 2020, we refer to unitholders in these measures, reflecting outstanding OP units issued to noncontrolling interests for the first time during third quarter 2020.

We believe that the presentation of these non-GAAP financial measures provides useful information to investors regarding the performance of our ongoing operations because each presents a measure of our operations without regard to specified non-cash items such as real estate depreciation and amortization, gain or loss on sale of assets and certain other items, which we believe are not indicative of the performance of our underlying hotel properties. We believe that these items are more representative of our asset base than our ongoing operations. We also use these non-GAAP financial measures as measures in determining our results after considering the impact of our capital structure.

We caution investors that non-GAAP financial measures we present may not be comparable to similar measures disclosed by other companies, because not all companies calculate these non-GAAP measures in the same manner. The non-GAAP financial measures we present, and any related per share measures, should not be considered as alternative measures of our Net Income (Loss), operating performance, cash flow or liquidity. These non-GAAP financial measures may include funds that may not be available for our discretionary use due to functional requirements to conserve funds for capital expenditures and property acquisitions and other commitments and uncertainties. Although we believe that these non-GAAP financial measures can enhance an investor's understanding of our results of operations, these non-GAAP financial measures, when viewed individually, are not necessarily better indicators of any trend as compared to GAAP measures such as Net Income (Loss), Operating Income (Loss), or cash flow from operations.

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

Unaudited

(In thousands, except per share data)

| | Three Months Ended | | Nine Months Ended | |
|--|--------------------|-----------|-------------------|------------|
| | Sept. 30 | | Sept. 30 | |
| | 2021 | 2020 | 2021 | 2020 |
| Revenues : | | | | |
| Rooms | \$ 113,192 | \$ 24,487 | \$ 203,391 | \$ 133,417 |
| Food and beverage | 105,803 | 16,217 | 169,597 | 163,477 |
| Other hotel revenue | 38,858 | 17,274 | 90,355 | 57,060 |
| Entertainment | 49,053 | 12,271 | 98,599 | 44,006 |
| Total revenues | 306,906 | 70,249 | 561,942 | 397,960 |
| Operating expenses: | | | | |
| Rooms | 30,802 | 10,280 | 55,318 | 47,060 |
| Food and beverage | 65,205 | 19,233 | 118,282 | 114,935 |
| Other hotel expenses | 80,203 | 56,961 | 196,125 | 192,480 |
| Management fees | 4,907 | 516 | 7,809 | 5,445 |
| Total hotel operating expenses | 181,117 | 86,990 | 377,534 | 359,920 |
| Entertainment | 33,467 | 17,343 | 77,797 | 60,146 |
| Corporate | 10,416 | 7,299 | 26,922 | 22,693 |
| Preopening costs | 118 | 96 | 734 | 1,597 |
| Gain on sale of assets | - | - | (317) | (1,261) |
| Credit loss on held-to-maturity securities | - | 7,811 | - | 32,784 |
| Depreciation and amortization | 56,093 | 53,876 | 164,081 | 161,232 |
| Total operating expenses | 281,211 | 173,415 | 646,751 | 637,111 |
| Operating income (loss) | 25,695 | (103,166) | (84,809) | (239,151) |
| Interest expense, net of amounts capitalized | (32,413) | (28,127) | (93,056) | (87,527) |
| Interest income | 1,433 | 1,540 | 4,254 | 5,765 |

| | | | | |
|--|------------|--------------|--------------|--------------|
| Loss on extinguishment of debt | - | - | (2,949) | - |
| Loss from consolidated joint ventures | (2,312) | (1,767) | (5,831) | (5,482) |
| Other gains and (losses), net | 53 | 1,729 | 254 | (14,831) |
| Loss before income taxes | (7,544) | (129,791) | (182,137) | (341,226) |
| Provision for income taxes | (1,063) | (86) | (6,640) | (27,046) |
| Net loss | (8,607) | (129,877) | (188,777) | (368,272) |
| Net loss attributable to noncontrolling interest in consolidated joint venture | - | 11,893 | 16,501 | 30,280 |
| Net loss attributable to noncontrolling interest in Operating Partnership | 61 | 325 | 1,290 | 325 |
| Net loss available to common shareholders | \$ (8,546) | \$ (117,659) | \$ (170,986) | \$ (337,667) |
| Basic loss per share available to common shareholders | \$ (0.16) | \$ (2.14) | \$ (3.11) | \$ (6.14) |
| Diluted loss per share available to common shareholders | \$ (0.16) | \$ (2.14) | \$ (3.11) | \$ (6.14) |
| Weighted average common shares for the period: | | | | |
| Basic | 55,065 | 54,980 | 55,040 | 54,955 |
| Diluted | 55,065 | 54,980 | 55,040 | 54,955 |

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

Unaudited
(In thousands)

| | <u>Sept. 30</u> <u>2021</u> | <u>Dec. 31,</u> <u>2020</u> |
|---|--------------------------------|--------------------------------|
| ASSETS: | | |
| Property and equipment, net of accumulated depreciation | \$ 3,066,335 | \$ 3,117,247 |
| Cash and cash equivalents - unrestricted | 53,155 | 56,697 |
| Cash and cash equivalents - restricted | 25,348 | 23,057 |
| Notes receivable | 69,788 | 71,923 |
| Trade receivables, net | 73,036 | 20,106 |
| Prepaid expenses and other assets | 113,308 | 100,494 |
| Intangible assets | 136,850 | 166,971 |
| Total assets | \$ 3,537,820 | \$ 3,556,495 |
| LIABILITIES AND EQUITY: | | |
| Debt and finance lease obligations | \$ 2,925,968 | \$ 2,658,008 |
| Accounts payable and accrued liabilities | 271,060 | 203,121 |
| Dividends payable | 323 | 843 |
| Deferred management rights proceeds | 171,393 | 172,724 |
| Operating lease liabilities | 110,573 | 107,569 |
| Deferred income tax liabilities, net | 6,656 | 665 |
| Other liabilities | 78,939 | 92,779 |
| Noncontrolling interest in consolidated joint venture | - | 100,969 |
| Total equity (deficit) | (27,092) | 219,817 |
| Total liabilities and equity | \$ 3,537,820 | \$ 3,556,495 |

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES

SUPPLEMENTAL FINANCIAL RESULTS

ADJUSTED EBITDA_{re} RECONCILIATION

Unaudited
(in thousands)

| | Three Months Ended Sept. 30, | | | | Nine Months Ended Sept. 30, | | | |
|---|-------------------------------------|---------------|--------------|---------------|------------------------------------|---------------|--------------|---------------|
| | 2021 | | 2020 | | 2021 | | 2020 | |
| | \$ | Margin | \$ | Margin | \$ | Margin | \$ | Margin |
| Consolidated | | | | | | | | |
| Revenue | \$ 306,906 | | \$ 70,249 | | \$ 561,942 | | \$ 397,960 | |
| Net loss | \$ (8,607) | -2.8% | \$ (129,877) | -184.9% | \$ (188,777) | -33.6% | \$ (368,272) | -92.5% |
| Interest expense, net | 30,980 | | 26,587 | | 88,802 | | 81,762 | |
| Provision for income taxes | 1,063 | | 86 | | 6,640 | | 27,046 | |
| Depreciation & amortization | 56,093 | | 53,876 | | 164,081 | | 161,232 | |
| (Gain) loss on sale of assets | 2 | | - | | (315) | | (1,255) | |
| Pro rata EBITDAre from unconsolidated joint ventures | 19 | | 7 | | 53 | | 16 | |
| EBITDAre | 79,550 | 25.9% | (49,321) | -70.2% | 70,484 | 12.5% | (99,471) | -25.0% |
| Preopening costs | 118 | | 96 | | 734 | | 1,597 | |
| Non-cash lease expense | 1,081 | | 1,100 | | 3,254 | | 3,358 | |
| Equity-based compensation expense | 3,276 | | 2,204 | | 8,944 | | 6,623 | |
| Pension settlement charge | 443 | | 1,343 | | 1,009 | | 1,343 | |
| Credit loss on held-to-maturity securities | - | | 7,811 | | - | | 32,784 | |
| Interest income on Gaylord National bonds | 1,389 | | 1,485 | | 4,114 | | 4,683 | |
| Loss on extinguishment of debt | - | | - | | 2,949 | | - | |
| Transaction costs of acquisitions | 135 | | 2 | | 210 | | 15,437 | |
| Adjusted EBITDAre | \$ 85,992 | 28.0% | \$ (35,280) | -50.2% | \$ 91,698 | 16.3% | \$ (33,646) | -8.5% |
| Adjusted EBITDAre of noncontrolling interest in consolidated joint venture | - | | 490 | | 1,017 | | \$ (5,088) | |
| Adjusted EBITDAre, excluding noncontrolling interest in consolidated joint venture | \$ 85,992 | 28.0% | \$ (34,790) | -49.5% | \$ 92,715 | 16.5% | \$ (38,734) | -9.7% |
| Hospitality segment | | | | | | | | |
| Revenue | \$ 257,853 | | \$ 57,978 | | \$ 463,343 | | \$ 353,954 | |
| Operating income (loss) | \$ 24,600 | 9.5% | \$ (86,212) | -148.7% | \$ (66,260) | -14.3% | \$ (186,401) | -52.7% |
| Depreciation & amortization | 52,020 | | 49,310 | | 151,655 | | 148,667 | |
| Gain on sale of assets | - | | - | | (317) | | (1,261) | |
| Preopening costs | 116 | | 79 | | 731 | | 245 | |
| Non-cash lease expense | 1,101 | | 1,116 | | 3,307 | | 3,347 | |
| Credit loss on held-to-maturity securities | - | | 7,811 | | - | | 32,784 | |
| Interest income on Gaylord National bonds | 1,389 | | 1,485 | | 4,114 | | 4,683 | |
| Transaction costs of acquisitions | - | | - | | 75 | | - | |
| Other gains and (losses), net | - | | 2,846 | | - | | 2,846 | |
| Adjusted EBITDAre | \$ 79,226 | 30.7% | \$ (23,565) | -40.6% | \$ 93,305 | 20.1% | \$ 4,910 | 1.4% |
| Entertainment segment | | | | | | | | |
| Revenue | \$ 49,053 | | \$ 12,271 | | \$ 98,599 | | \$ 44,006 | |
| Operating income (loss) | \$ 12,078 | 24.6% | \$ (9,074) | -73.9% | \$ 10,071 | 10.2% | \$ (27,984) | -63.6% |
| Depreciation & amortization | 3,506 | | 3,985 | | 10,728 | | 10,492 | |
| Preopening costs | 2 | | 17 | | 3 | | 1,352 | |
| Non-cash lease (revenue) expense | (20) | | (16) | | (53) | | 11 | |
| Equity-based compensation | 671 | | 383 | | 1,802 | | 1,073 | |
| Transaction costs of acquisitions | 135 | | 2 | | 135 | | 437 | |
| Pro rata adjusted EBITDAre from unconsolidated joint ventures | (2,293) | | (1,760) | | (5,778) | | (5,466) | |
| Adjusted EBITDAre | \$ 14,079 | 28.7% | \$ (6,463) | -52.7% | \$ 16,908 | 17.1% | \$ (20,085) | -45.6% |
| Corporate and Other segment | | | | | | | | |
| Operating loss | \$ (10,983) | | \$ (7,880) | | \$ (28,620) | | \$ (24,766) | |
| Depreciation & amortization | 567 | | 581 | | 1,698 | | 2,073 | |
| Other gains and (losses), net | 55 | | (1,117) | | 256 | | (2,671) | |
| Equity-based compensation | 2,605 | | 1,821 | | 7,142 | | 5,550 | |
| Pension settlement charge | 443 | | 1,343 | | 1,009 | | 1,343 | |
| Adjusted EBITDAre | \$ (7,313) | | \$ (5,252) | | \$ (18,515) | | \$ (18,471) | |

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES
SUPPLEMENTAL FINANCIAL RESULTS
FUNDS FROM OPERATIONS ("FFO") AND ADJUSTED FFO RECONCILIATION

Unaudited

(in thousands, except per share data)

| | Three Months Ended Sept. 30, | | Nine Months Ended Sept. 30, | |
|---|-------------------------------------|--------------------|------------------------------------|---------------------|
| | 2021 | 2020 | 2021 | 2020 |
| Consolidated | | | | |
| Net loss | \$ (8,607) | \$ (129,877) | \$ (188,777) | \$ (368,272) |
| Noncontrolling interest in consolidated joint venture | - | 11,893 | 16,501 | 30,280 |
| Net loss available to common shareholders and unit holders | (8,607) | (117,984) | (172,276) | (337,992) |
| Depreciation & amortization | 56,055 | 53,838 | 163,969 | 161,120 |
| Adjustments for noncontrolling interest | - | (8,164) | (11,069) | (25,302) |
| Pro rata adjustments from joint ventures | 19 | 7 | 53 | 18 |
| FFO available to common shareholders and unit holders | 47,467 | (72,303) | (19,323) | (202,156) |
| Right-of-use asset amortization | 38 | 38 | 112 | 112 |
| Non-cash lease expense | 1,081 | 1,100 | 3,254 | 3,358 |
| Pension settlement charge | 443 | 1,343 | 1,009 | 1,343 |
| Credit loss on held-to-maturity securities | - | 7,811 | - | 32,784 |
| Gain on other assets | - | - | (317) | (1,261) |
| Write-off of deferred financing costs | - | 11 | - | 246 |
| Amortization of deferred financing costs | 2,200 | 2,038 | 6,579 | 5,889 |
| Amortization of debt premiums | (69) | (66) | (209) | (200) |
| Loss on extinguishment of debt | - | - | 2,949 | - |
| Adjustments for noncontrolling interest | - | (224) | (294) | (715) |
| Transaction costs of acquisitions | 135 | 2 | 210 | 15,437 |
| Deferred tax (benefit) expense | 818 | (34) | 5,991 | 26,607 |
| Adjusted FFO available to common shareholders and unit holders | \$ 52,113 | \$ (60,284) | \$ (39) | \$ (118,556) |
| Capital expenditures (1) | (14,047) | (1,247) | (30,634) | (16,744) |
| Adjusted FFO available to common shareholders and unit holders (ex. maintenance capex) | \$ 38,066 | \$ (61,531) | \$ (30,673) | \$ (135,300) |
| Basic net loss per share | \$ (0.16) | \$ (2.14) | \$ (3.11) | \$ (6.14) |
| Diluted net loss per share | \$ (0.16) | \$ (2.14) | \$ (3.11) | \$ (6.14) |
| FFO available to common shareholders and unit holders per basic share/unit | \$ 0.86 | \$ (1.31) | \$ (0.35) | \$ (3.68) |
| Adjusted FFO available to common shareholders and unit holders per basic share/unit | \$ 0.94 | \$ (1.09) | \$ (0.00) | \$ (2.16) |
| FFO available to common shareholders and unit holders per diluted share/unit | \$ 0.86 | \$ (1.31) | \$ (0.35) | \$ (3.68) |
| Adjusted FFO available to common shareholders and unit holders per diluted share/unit | \$ 0.94 | \$ (1.09) | \$ (0.00) | \$ (2.16) |
| Weighted average common shares and OP units for the period: | | | | |
| Basic | 55,466 | 55,126 | 55,449 | 55,004 |
| Diluted | 55,466 | 55,126 | 55,449 | 55,004 |

(1) Represents FF&E reserve contribution for managed properties and maintenance capital expenditures for non-managed properties. Note that beginning in March 2020, as a result of the COVID-19 pandemic, contributions to the FF&E reserve for managed properties have been temporarily suspended, although we have made voluntary contributions to fund various maintenance capital expenditures, including the rooms renovation at Gaylord National.

HOSPITALITY SEGMENT ADJUSTED EBITDA_{re} RECONCILIATIONS AND OPERATING METRICS

Unaudited
(in thousands)

| | Three Months Ended Sept. 30, | | | | Nine Months Ended Sept. 30, | | | |
|--|------------------------------|--------|-------------|---------|-----------------------------|--------|--------------|--------|
| | 2021 | | 2020 | | 2021 | | 2020 | |
| | \$ | Margin | \$ | Margin | \$ | Margin | \$ | Margin |
| Hospitality segment | | | | | | | | |
| Revenue | \$ 257,853 | | \$ 57,978 | | \$ 463,343 | | \$ 353,954 | |
| Operating income (loss) | \$ 24,600 | 9.5% | \$ (86,212) | -148.7% | \$ (66,260) | -14.3% | \$ (186,401) | -52.7% |
| Depreciation & amortization | 52,020 | | 49,310 | | 151,655 | | 148,667 | |
| Gain on sale of assets | - | | - | | (317) | | (1,261) | |
| Preopening costs | 116 | | 79 | | 731 | | 245 | |
| Non-cash lease expense | 1,101 | | 1,116 | | 3,307 | | 3,347 | |
| Credit loss on held-to-maturity securities | - | | 7,811 | | - | | 32,784 | |
| Interest income on Gaylord National bonds | 1,389 | | 1,485 | | 4,114 | | 4,683 | |
| Transaction costs of acquisitions | - | | - | | 75 | | - | |
| Other gains and (losses), net | - | | 2,846 | | - | | 2,846 | |
| Adjusted EBITDA_{re} | \$ 79,226 | 30.7% | \$ (23,565) | -40.6% | \$ 93,305 | 20.1% | \$ 4,910 | 1.4% |
| Occupancy | 54.5% | | 14.6% | | 34.9% | | 24.4% | |
| Average daily rate (ADR) | \$ 216.79 | | \$ 180.89 | | \$ 208.02 | | \$ 197.38 | |
| RevPAR | \$ 118.17 | | \$ 26.33 | | \$ 72.65 | | \$ 48.16 | |
| OtherPAR | \$ 151.02 | | \$ 36.00 | | \$ 92.86 | | \$ 79.61 | |
| Total RevPAR | \$ 269.19 | | \$ 62.33 | | \$ 165.51 | | \$ 127.77 | |
| Gaylord Opryland | | | | | | | | |
| Revenue | \$ 75,483 | | \$ 17,514 | | \$ 142,244 | | \$ 94,961 | |
| Operating income (loss) | \$ 19,514 | 25.9% | \$ (15,403) | -87.9% | \$ 10,965 | 7.7% | \$ (24,402) | -25.7% |
| Depreciation & amortization | 8,507 | | 8,790 | | 25,644 | | 26,406 | |
| Gain on sale of assets | - | | - | | (317) | | (1,261) | |
| Non-cash lease (revenue) expense | - | | (19) | | 2 | | (59) | |
| Adjusted EBITDA_{re} | \$ 28,021 | 37.1% | \$ (6,632) | -37.9% | \$ 36,294 | 25.5% | \$ 684 | 0.7% |
| Occupancy | 56.3% | | 13.8% | | 38.4% | | 25.0% | |
| Average daily rate (ADR) | \$ 232.49 | | \$ 193.58 | | \$ 223.24 | | \$ 194.10 | |
| RevPAR | \$ 130.85 | | \$ 26.76 | | \$ 85.71 | | \$ 48.51 | |
| OtherPAR | \$ 153.25 | | \$ 39.16 | | \$ 94.71 | | \$ 71.49 | |
| Total RevPAR | \$ 284.10 | | \$ 65.92 | | \$ 180.42 | | \$ 120.00 | |
| Gaylord Palms | | | | | | | | |
| Revenue | \$ 34,476 | | \$ 7,658 | | \$ 82,295 | | \$ 53,847 | |
| Operating loss | \$ (877) | -2.5% | \$ (12,394) | -161.8% | \$ (4,514) | -5.5% | \$ (19,123) | -35.5% |
| Depreciation & amortization | 5,852 | | 4,042 | | 15,278 | | 12,452 | |
| Preopening costs | 116 | | 79 | | 731 | | 245 | |
| Non-cash lease expense | 1,101 | | 1,135 | | 3,305 | | 3,406 | |
| Adjusted EBITDA_{re} | \$ 6,192 | 18.0% | \$ (7,138) | -93.2% | \$ 14,800 | 18.0% | \$ (3,020) | -5.6% |
| Occupancy | 44.7% | | 14.7% | | 41.1% | | 26.0% | |
| Average daily rate (ADR) | \$ 201.18 | | \$ 168.83 | | \$ 198.85 | | \$ 206.72 | |
| RevPAR | \$ 89.99 | | \$ 24.76 | | \$ 81.71 | | \$ 53.67 | |
| OtherPAR | \$ 128.14 | | \$ 34.03 | | \$ 111.44 | | \$ 85.12 | |
| Total RevPAR | \$ 218.13 | | \$ 58.79 | | \$ 193.15 | | \$ 138.79 | |
| Gaylord Texan | | | | | | | | |

| | | | | | | | | |
|--------------------------------|-----------|-------|------------|--------|------------|-------|------------|-------|
| Revenue | \$ 56,041 | | \$ 19,651 | | \$ 108,468 | | \$ 81,119 | |
| Operating income (loss) | \$ 12,640 | 22.6% | \$ (5,981) | -30.4% | \$ 11,137 | 10.3% | \$ (4,699) | -5.8% |
| Depreciation & amortization | 6,146 | | 6,327 | | 18,569 | | 19,184 | |
| Adjusted EBITDAre | \$ 18,786 | 33.5% | \$ 346 | 1.8% | \$ 29,706 | 27.4% | \$ 14,485 | 17.9% |

| | | | | | | | |
|--------------------------|-----------|--|-----------|--|-----------|--|-----------|
| Occupancy | 66.9% | | 27.3% | | 44.6% | | 29.5% |
| Average daily rate (ADR) | \$ 215.42 | | \$ 190.80 | | \$ 207.21 | | \$ 199.31 |
| RevPAR | \$ 144.08 | | \$ 52.09 | | \$ 92.35 | | \$ 58.82 |
| OtherPAR | \$ 191.72 | | \$ 65.66 | | \$ 126.68 | | \$ 104.39 |
| Total RevPAR | \$ 335.80 | | \$ 117.75 | | \$ 219.03 | | \$ 163.21 |

Gaylord National

| | | | | | | | | |
|--|------------|--------|-------------|-----------|-------------|--------|-------------|---------|
| Revenue | \$ 36,008 | | \$ 133 | | \$ 39,576 | | \$ 50,056 | |
| Operating loss | \$ (8,534) | -23.7% | \$ (26,814) | -20160.9% | \$ (38,108) | -96.3% | \$ (79,798) | -159.4% |
| Depreciation & amortization | 8,206 | | 6,885 | | 22,245 | | 20,751 | |
| Credit loss on held-to-maturity securities | - | | 7,811 | | - | | 32,784 | |
| Interest income on Gaylord National bonds | 1,389 | | 1,485 | | 4,114 | | 4,683 | |
| Other gains and (losses), net | - | | 2,846 | | - | | 2,846 | |
| Adjusted EBITDAre | \$ 1,061 | 2.9% | \$ (7,787) | -5854.9% | \$ (11,749) | -29.7% | \$ (18,734) | -37.4% |

| | | | | | | | |
|--------------------------|-----------|--|---------|--|-----------|--|-----------|
| Occupancy | 44.1% | | 0.0% | | 14.9% | | 17.2% |
| Average daily rate (ADR) | \$ 209.77 | | \$ - | | \$ 209.77 | | \$ 207.13 |
| RevPAR | \$ 92.52 | | \$ - | | \$ 31.18 | | \$ 35.71 |
| OtherPAR | \$ 103.57 | | \$ 0.73 | | \$ 41.45 | | \$ 55.82 |
| Total RevPAR | \$ 196.09 | | \$ 0.73 | | \$ 72.63 | | \$ 91.53 |

Gaylord Rockies

| | | | | | | | | |
|------------------------------------|-----------|-------|-------------|---------|-------------|--------|-------------|--------|
| Revenue | \$ 51,209 | | \$ 11,931 | | \$ 81,517 | | \$ 68,335 | |
| Operating income (loss) (1) | \$ 1,595 | 3.1% | \$ (23,846) | -199.9% | \$ (43,700) | -53.6% | \$ (53,854) | -78.8% |
| Depreciation & amortization | 22,670 | | 22,616 | | 67,978 | | 67,897 | |
| Adjusted EBITDAre (1) | \$ 24,265 | 47.4% | \$ (1,230) | -10.3% | \$ 24,278 | 29.8% | \$ 14,043 | 20.6% |

| | | | | | | | |
|--------------------------|-----------|--|-----------|--|-----------|--|-----------|
| Occupancy | 61.9% | | 19.3% | | 35.2% | | 25.8% |
| Average daily rate (ADR) | \$ 224.67 | | \$ 169.43 | | \$ 210.54 | | \$ 196.84 |
| RevPAR | \$ 139.10 | | \$ 32.78 | | \$ 74.05 | | \$ 50.83 |
| OtherPAR | \$ 231.74 | | \$ 53.61 | | \$ 124.88 | | \$ 115.32 |
| Total RevPAR | \$ 370.84 | | \$ 86.39 | | \$ 198.93 | | \$ 166.15 |

The AC Hotel at National Harbor

| | | | | | | | | |
|-----------------------------|----------|-------|----------|--------|------------|--------|------------|--------|
| Revenue | \$ 1,846 | | \$ 735 | | \$ 4,110 | | \$ 2,730 | |
| Operating loss | \$ (141) | -7.6% | \$ (704) | -95.8% | \$ (1,282) | -31.2% | \$ (1,999) | -73.2% |
| Depreciation & amortization | 329 | | 329 | | 986 | | 994 | |
| Adjusted EBITDAre | \$ 188 | 10.2% | \$ (375) | -51.0% | \$ (296) | -7.2% | \$ (1,005) | -36.8% |

| | | | | | | | |
|--------------------------|-----------|--|-----------|--|-----------|--|-----------|
| Occupancy | 46.7% | | 27.0% | | 43.3% | | 26.2% |
| Average daily rate (ADR) | \$ 201.38 | | \$ 146.70 | | \$ 163.95 | | \$ 176.69 |
| RevPAR | \$ 94.11 | | \$ 39.65 | | \$ 70.96 | | \$ 46.21 |
| OtherPAR | \$ 10.45 | | \$ 1.99 | | \$ 7.46 | | \$ 5.69 |
| Total RevPAR | \$ 104.56 | | \$ 41.64 | | \$ 78.42 | | \$ 51.90 |

The Inn at Opryland (2)

| | | | | | | | | |
|--------------------------------|----------|-------|------------|---------|----------|--------|------------|--------|
| Revenue | \$ 2,790 | | \$ 356 | | \$ 5,133 | | \$ 2,906 | |
| Operating income (loss) | \$ 403 | 14.4% | \$ (1,070) | -300.6% | \$ (758) | -14.8% | \$ (2,526) | -86.9% |

| | | | | | | | | |
|-----------------------------------|---------------|--------------|-----------------|----------------|---------------|-------------|-------------------|---------------|
| Depreciation & amortization | 310 | | 321 | | 955 | | 983 | |
| Transaction costs of acquisitions | - | | - | | 75 | | - | |
| Adjusted EBITDAre | \$ 713 | 25.6% | \$ (749) | -210.4% | \$ 272 | 5.3% | \$ (1,543) | -53.1% |
| Occupancy | 55.7% | | 8.9% | | 38.1% | | 19.9% | |
| Average daily rate (ADR) | \$ 147.81 | | \$ 93.65 | | \$ 133.94 | | \$ 127.42 | |
| RevPAR | \$ 82.35 | | \$ 8.37 | | \$ 51.00 | | \$ 25.30 | |
| OtherPAR | \$ 17.67 | | \$ 4.35 | | \$ 11.05 | | \$ 9.70 | |
| Total RevPAR | \$ 100.02 | | \$ 12.72 | | \$ 62.05 | | \$ 35.00 | |

(1) Operating loss and Adjusted EBITDAre for Gaylord Rockies for the nine months ended September 30, 2021 exclude forgiven asset management fees previously owed to RHP of \$0.3 million. Operating loss and Adjusted EBITDAre for Gaylord Rockies for the three months and nine months ended September 30, 2020 exclude asset management fees owed to RHP of \$0.1 million and \$0.7 million, respectively.

(2) Includes other hospitality revenue and expense

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Source: Ryman Hospitality Properties, Inc.