

Ryman Hospitality Properties, Inc. Reports First Quarter 2022 Results

May 2, 2022

NASHVILLE, Tenn., May 02, 2022 (GLOBE NEWSWIRE) -- Ryman Hospitality Properties, Inc. (NYSE: RHP), a lodging real estate investment trust ("REIT") specializing in group-oriented, destination hotel assets in urban and resort markets, today reported financial results for the three months ended March 31, 2022.

First Quarter 2022 Highlights and Recent Developments:

- Impacted by group cancellations early in the quarter due to the Omicron variant, the Company generated Q1 2022 Net Loss available to common shareholders of \$(24.6) million and consolidated Adjusted EBITDAre of \$69.0 million.
- Driven by strong leisure ADR and occupancy and the rapid recovery in group travel from the Omicron variant, Hospitality occupancy reached 63.3% in March, compared to the month of January when occupancy was 32.8%.
- Business levels rebounded quickly in the quarter, with Hospitality Operating Income/(Loss) and Hospitality Adjusted EBITDAre reaching \$33.9 million and \$52.5 million in March, respectively, compared to \$(17.1) million and \$0.9 million in January, respectively.
- Strong ADR performance across all five Gaylord Hotels, with ADR reaching over \$229 per night in Q1 2022, an increase of 21.0% compared to Q1 2021 and 14.0% compared to Q1 2019 ADR.
- The Company recorded \$19.6 million in cancellation and attrition fees in Q1 2022.
- Gross Advanced Group Room Bookings in Q1 2022, exceeded Q1 2019 levels, with an increase in ADR of 7.5% on new bookings for all future years as compared to Q1 2021, and 12.7% above Q1 2019, ADR levels.
- Subsequent to quarter end, the Company announced a strategic investment in the Company's Opry Entertainment Group (OEG) by Atairos and NBCUniversal, which initially values the OEG business at \$1.415 billion, inclusive of the pending acquisition of Block 21, and is expected to close in Q2 2022.
- Company provides outlook for Q2 2022 consolidated Net Income of \$28.5 to \$32.0 million; FY 2022 consolidated Net Income of \$60.0 to \$75.0 million; Q2 2022 consolidated Adjusted EBITDAre of \$135 to \$145 million and FY 2022 consolidated Adjusted EBITDAre of \$476 to \$502 million.

Colin Reed, Chairman and Chief Executive Officer of Ryman Hospitality Properties, said, "Our businesses delivered better than expected performance during the first quarter, and we are starting the second quarter with positive momentum heading into the rest of the year. The initial headwinds we faced from the Omicron variant early in the year were overcome by a rapid month-over-month improvement in group travel, continued strength in leisure demand, and a Q1 2022 ADR that surpassed our Q1 2019 ADR by 14.0 percent. Notably, we ended the quarter with significant acceleration across our business, delivering Hospitality Adjusted EBITDAre for March that exceeded comparable results for the pre-pandemic period of March 2019. This was achieved despite overall occupancy rates that were nearly sixteen points lower than the same period in 2019. The strong end to the quarter and confidence for the remainder of 2022, barring a new variant or other exogenous events, is allowing us to provide both Q2 and full year 2022 outlook for Net Income and consolidated Adjusted EBITDAre.

In addition to strong financial performance at the end of the first quarter, we announced in early April a major step forward in our plans to expand the reach of our entertainment business, through a strategic partnership with Atairos and NBCUniversal. We believe this alliance will help accelerate the growth in this one-of-a-kind business while allowing us to deleverage and continue to strategically invest in our hospitality business. We look forward to closing this transaction in Q2 2022 and to what this partnership will bring in the months and years ahead."

First Quarter 2022 Results (as compared to First Quarter 2021):

Consolidated Results

(\$ in thousands, except per share amounts)	Three Months Ended March 31,			
	2022	2021	% Δ	
Total Revenue	\$299,135	\$84,175	255.4%	
Operating income (loss)	\$7,874	(\$79,557)	109.9%	
Operating income (loss) margin	2.6%	-94.5%	97.1pt	
Net loss available to common shareholders	(\$24,621)	(\$104,521)	76.4%	
Net loss available to common shareholders margin	-8.2%	-124.2%	116.0pt	
Net loss available to common shareholders per diluted share	(\$0.45)	(\$1.90)	76.3%	

Adjusted EBITDAre	\$68,994	(\$22,449)	407.3%	
Adjusted EBITDAre margin	23.1%	-26.7%	49.8pt	
Adjusted EBITDAre, excluding noncontrolling interest in consolidated joint venture	\$68,994	(\$21,705)	417.9%	
Adjusted EBITDAre, excluding noncontrolling interest in consolidated joint venture margin	23.1%	-25.8%	48.9pt	
Funds From Operations (FFO) available to common shareholders and unit holders	\$31.222	(\$59,965)	152.1%	
FFO available to common shareholders and unit holders per diluted share/unit	\$0.56	(, , , ,	151.9%	
Adjusted FFO available to common shareholders and unit holders	\$34,814	(\$50,505)	168.9%	
Adjusted FFO available to common shareholders and unit holders per diluted share/unit	\$0.63	(\$0.91)	169.2%	

Note: For the Company's definitions of Adjusted EBITDA *re*, Adjusted EBITDA *re*, adjusted EBITDA*re*, excluding noncontrolling interest in consolidated joint venture, Adjusted EBITDA*re*, excluding noncontrolling interest in consolidated joint venture margin, FFO available to common shareholders and unit holders, and Adjusted FFO available to common shareholders and unit holders, as well as a reconciliation of the non-GAAP financial measure Adjusted EBITDA*re* to Net Income/(Loss) and a reconciliation of the non-GAAP financial measure Adjusted EBITDA*re* to Net Income/(Loss), see "Non-GAAP Financial Measures," "EBITDA *re*, Adjusted EBITDA*re* and Adjusted EBITDA*re* and Adjusted EBITDA*re*, Excluding Noncontrolling Interest in Consolidated Joint Venture Definition," "Adjusted EBITDA *re*, Excluding Noncontrolling Interest in Consolidated FFO, and Adjusted FFO available to common shareholders and unit holders and unit holders befinition." "FFO, Adjusted FFO, and Adjusted FFO available to common shareholders and unit holders befinition." "FFO, Adjusted FFO, and Adjusted FFO available to common shareholders and unit holders befinition." "FFO, Adjusted FFO, and Adjusted FFO available to common shareholders and unit holders Definition." "Adjusted FFO available to common shareholders and unit holders."

Hospitality Segment

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	Three Months Ended March 31,		
	2022	2021	% Δ
Hospitality Revenue ⁽¹⁾	\$261,111	\$69,802	274.1%
Hospitality Operating income (loss) ⁽¹⁾	\$15,668	(\$63,543)	124.7%
Hospitality Operating income/(loss) margin ⁽¹⁾	6.0%	-91.0%	97.0pt
Hospitality Adjusted EBITDA <i>re</i> ⁽¹⁾	\$70,332	(\$11,889)	691.6%
Hospitality Adjusted EBITDA <i>re</i> margin ⁽¹⁾	26.9%	-17.0%	43.9pt
Hospitality Performance Metrics ⁽¹⁾⁽²⁾			
Occupancy	47.3%	16.4%	30.9pt
Average Daily Rate (ADR)	\$229.17	\$189.42	21.0%
RevPAR	\$108.41	\$31.02	249.5%
Total RevPAR	\$278.64	\$76.71	263.2%
Gross Definite Rooms Nights Booked	422,045	441,170	-4.3%
Net Definite Rooms Nights Booked	165,668	(33,709)	591.5%
Group Attrition (as % of contracted block)	32.1%	42.1%	-10.0pt
Cancellations ITYFTY ⁽³⁾	170,419	279,624	-39.1%

(1) Gaylord National closed on March 25, 2020 and remained closed until July 1, 2021.

(2) Calculation of hospitality performance metrics includes closed hotel room nights available; includes the addition of 302 additional guest rooms due to Gaylord Palms expansion beginning June 1, 2021. ADR is for occupied rooms.

(3) "ITYFTY" represents In The Year For The Year.

Note: For the Company's definitions of Revenue Per Available Room (RevPAR) and Total Revenue Per Available Room (Total RevPAR), see "Calculation of RevPAR, Total RevPAR, and Occupancy" below. Property-level results and operating metrics for first quarter 2022 are presented in greater detail below and under "Supplemental Financial Results—Hospitality Segment Adjusted EBITDAre Reconciliations and Operating Metrics," which includes a reconciliation of the non-GAAP financial measures Hospitality Adjusted EBITDAre to Hospitality Operating Income/(Loss), and property-level Adjusted EBITDAre to property-level Operating Income/(Loss) for each of the hotel properties.

Hospitality Segment Highlights

- Hotel occupancy was 47.3% in Q1 2022, however, occupancy increased substantially month-by-month, rising from 32.8% in January to 63.3% in March as the Omicron variant subsided.
- Gaylord Palms delivered the best Operating Income and Adjusted EBITDA*re* month on record for the hotel for the month of March, with occupancy levels near 80%, including the recently completed 302 room expansion.

 Group sales production for the quarter totaled 422,000 gross room nights, with a 12.7% improvement in ADR for all future years over Q1 2019 group production.

Gaylord Opryland

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	Three Months Ended March 31,		
	2022	2021	% Δ
Revenue	\$73,519	\$21,759	237.9%
Operating income (loss)	\$15,555	(\$11,750)	232.4%
Operating income (loss) margin	21.2%	-54.0%	75.2pt
Adjusted EBITDAre	\$24,131	(\$3,482)	793.0%
Adjusted EBITDA <i>re</i> margin	32.8%	-16.0%	48.8pt
Occupancy	48.8%	18.3%	30.5pt
Average daily rate (ADR)	\$239.77	\$210.04	14.2%
RevPAR	\$116.98	\$38.37	204.9%
Total RevPAR	\$282.85	\$83.71	237.9%

Gaylord Palms

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	Three Months Ended		
	March 31,		
	2022	2021	$\% \Delta$
Revenue	\$59,848	\$15,117	295.9%
Operating income (loss)	\$15,858	(\$6,017)	363.6%
Operating income (loss) margin	26.5%	-39.8%	66.3pt
Adjusted EBITDAre	\$22,476	(\$393)	5,819.1%
Adjusted EBITDAre margin	37.6%	-2.6%	40.2pt
Occupancy ⁽¹⁾	55.6%	24.3%	31.3pt
Average daily rate (ADR)	\$256.19	\$191.71	33.6%
RevPAR ⁽¹⁾	\$142.36	\$46.66	205.1%
Total RevPAR ⁽¹⁾	\$387.07	\$118.62	226.3%

(1) Calculation of hospitality performance metrics includes 302 expansion rooms beginning June 1, 2021.

Gaylord Texan

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	Three Months Ended		
	N	larch 31,	
	2022	2021	% Δ
Revenue	\$56,636	\$18,358	208.5%
Operating income (loss)	\$12,916	(\$4,781)	370.2%
Operating income (loss) margin	22.8%	-26.0%	48.8pt
Adjusted EBITDAre	\$19,614	\$1,448	1,254.6%
Adjusted EBITDAre margin	34.6%	7.9%	26.7pt
Occupancy	57.8%	22.6%	35.2pt
Average daily rate (ADR)	\$221.38	\$189.83	16.6%

RevPAR	\$128.06	\$42.99	197.9%
Total RevPAR	\$346.91	\$112.45	208.5%

Gaylord National

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	Three Months Ended March 31,		
	2022	2021	% Δ
Revenue ⁽²⁾	\$32,587	\$1,257	2,492.4%
Operating loss	(\$11,275)	(\$14,523)	22.4%
Operating loss margin	-34.6%	-1155.4%	1,120.8pt
Adjusted EBITDAre	(\$1,796)	(\$6,336)	71.7%
Adjusted EBITDAre margin	-5.5%	-504.1%	498.6pt
Occupancy ⁽¹⁾ ⁽²⁾	35.4%	0.0%	35.4pt
Average daily rate (ADR)	\$219.63	\$0.00	NA
RevPAR ⁽¹⁾ ⁽²⁾	\$77.73	\$0.00	NA
Total RevPAR ⁽¹⁾ ⁽²⁾	\$181.40	\$7.00	2,491.4%

(1) Calculation of hospitality performance metrics includes closed hotel room nights available.

(2) Gaylord National closed on March 25, 2020 and remained closed until July 1, 2021.

Gaylord Rockies

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	Three Months Ended March 31,		
	2022	2021	$\mathcal{M}\Delta$
Revenue	\$34,787	\$11,970	190.6%
Operating loss	(\$16,784)	(\$24,699)	32.0%
Operating loss margin	-48.2%	-206.3%	158.1pt
Adjusted EBITDAre	\$5,864	(\$2,008)	392.0%
Adjusted EBITDAre margin	16.9%	-16.8%	33.7pt
Occupancy	39.2%	17.4%	21.8pt
Average daily rate (ADR)	\$213.46	\$175.28	21.8%
RevPAR	\$83.61	\$30.46	174.5%
Total RevPAR	\$257.51	\$88.61	190.6%

Entertainment Segment

For the three months ended March 31, 2022, and 2021, the Company reported the following:

(\$ in thousands)	Three Months Ended March 31,		
	2022	2021 % Δ	
Revenue	\$38,024	\$14,373 164.6%	
Operating income (loss)	\$2,437	(\$7,920) 130.8%	
Operating income (loss) margin	6.4%	-55.1% 61.5pt	
Adjusted EBITDAre	\$4,810	(\$5,461) 188.1%	
Adjusted EBITDA re margin	12.6%	-38.0% 50.6pt	

Reed continued, "Despite some turbulence early in the quarter related to the Omicron variant, our entertainment business results exceeded our internal expectations as live entertainment and leisure travel continues to appeal to consumers across the country. Our previously announced growth projects remain on pace, and our Block 21 acquisition is expected to close prior to June 1, 2022. We are pleased with the recovery we have seen in this business and look forward to increased leisure demand for the remainder of the year."

Corporate and Other Segment

For the three months ended March 31, 2022, and 2021, the Company reported the following:

Corporate and Other Segment Results

(\$ in thousands)	Thre	e Months Ende 31-Mar	d
	2022	2021	% Δ
Operating loss	(\$10,231)	(\$8,094)	-26.4%
Adjusted EBITDAre	(\$6,148)	(\$5,099)	-20.6%

The increase in Corporate and Other Segment Operating Loss and decrease in Adjusted EBITDAre for the 2022 period resulted from an increase in administrative and employment costs associated with the hiring of additional employees and increased wages to support the Company's continued recovery and future growth.

Reed concluded, "After two years of uncertainty, we are at last beginning to see familiar patterns emerge on both sides of our business. We have always taken pride in the unique visibility that the contractual nature of our core business provides, and we remain optimistic about our current trajectory and tremendously enthusiastic about our long-term prospects."

2022 Guidance

The following business performance outlook for second quarter 2022 and full year 2022 is based on current information as of May 2, 2022. The Company does not expect to update the guidance provided below before next quarter's earnings release. However, the Company may update its full business outlook or any portion thereof at any time for any reason. The guidance below contemplates the consummation of the planned Block 21 transaction and the Company's pro-rata share of the Circle JV.

(\$ in millions)	Guidance 2Q 2022		2Q 2022 Guidance		
	Low		High		Midpoint
Net Income	\$ 28.5	\$	32.0	\$	30.3
Adjusted EBITDAre					
Hospitality	\$ 120.0	\$	124.0	\$	122.0
Entertainment	22.0		27.0		24.5
Corporate and Other	(7.0)		(6.0)		(6.5)
Consolidated Adjusted EBITDAre	\$ 135.0	\$	145.0	\$	140.0

(\$ in millions)	Guidance Full Year 2022				Full Year 2022 Guidance
	 Low		High		Midpoint
Net Income	\$ 60.0	\$	75.0	\$	67.5
Adjusted EBITDAre					
Hospitality	\$ 425.0	\$	440.0	\$	432.5
Entertainment	80.0		88.0		84.0
Corporate and Other	(29.0)		(26.0)		(27.5)
Consolidated Adjusted EBITDAre	\$ 476.0	\$	502.0	\$	489.0

Note: For reconciliations of Consolidated Adjusted EBITDA*re* guidance to Net Income and segment-level Adjusted EBITDA*re* to segment-level Operating Income, see "Reconciliation of Forward-Looking Statements" below.

Development Update

On March 28, 2022, the Company announced that the anticipated closing date for the previously announced sale of Block 21 by Stratus Properties, Inc. to the Company was extended, as the parties complete the process of obtaining the remaining required approvals of the assumption of the property's existing mortgage loan by the purchaser. The acquisition is now expected to close prior to June 1, 2022, subject to the timely satisfaction or waiver of various closing conditions, including the final consent of the loan servicers to the assumption of the existing loan by the purchaser, the consent of the hotel operator, an affiliate of Marriott, to the assumption of the hotel operating agreement by the purchaser, the absence of a material adverse effect, and other customary closing conditions. On April 4, 2022, the Company announced that Atairos, along with Atairos' long-term strategic partner NBCUniversal, will acquire a 30% minority ownership stake in RHP's Opry Entertainment Group. Atairos' investment values OEG at \$1.415 billion, inclusive of OEG's previously announced acquisition of Block 21. Atairos has agreed to make an additional \$30 million investment in OEG, contingent on certain performance targets being achieved, which would bring OEG's valuation to \$1.515 billion. The initial \$1.415 billion valuation includes a recapitalization of OEG with a new \$300 million Term Loan B, a new revolving credit facility, and the assumption of a \$137 million CMBS facility for Block 21 upon consummation of that transaction. Atairos' and NBCUniversal's initial 30% equity investment in OEG is approximately \$293 million, of which NBCUniversal will indirectly invest up to approximately \$15 million. The transaction, which is subject to customary conditions, is expected to close in Q2 2022. The Company expects to use the net proceeds of the \$293 million investment and the OEG financing to pay transaction expenses, fully repay its \$300 million Term Loan A and repay substantially all the borrowings outstanding under its revolving credit facility, thereby reducing leverage, and creating balance sheet flexibility to allow the Company to pursue continued reinvestment in its businesses.

Balance Sheet/Liquidity Update

As of March 31, 2022, the Company had total debt outstanding of \$2,937.7 million, net of unamortized deferred financing costs, and unrestricted cash of \$128.4 million. As of March 31, 2022, \$190.0 million was drawn under the revolving credit line of the Company's credit facility, and the lending banks had issued \$0.1 million in letters of credit, which left \$509.9 million of availability for borrowing under the credit facility.

At the end of the first quarter, the Company effectively exited its covenant waiver period under its secured credit facility. Beginning with the second quarter, the Company now will once again be required to meet modified covenants related to its funded indebtedness to total asset value ratio, fixed charge coverage ratio, and implied debt service coverage ratio.

Earnings Call Information

Ryman Hospitality Properties will hold a conference call to discuss this release tomorrow, May 3, 2022, at 9:00 a.m. ET. Investors can listen to the conference call over the Internet at <u>www.rymanhp.com</u>. To listen to the live call, please go to the Investor Relations section of the website (Investor Relations/Presentations, Earnings and Webcasts) at least 15 minutes prior to the call to register and download any necessary audio software. For those who cannot listen to the live broadcast, a replay will be available shortly after the call and will be available for at least 30 days.

About Ryman Hospitality Properties, Inc.

Ryman Hospitality Properties, Inc. (NYSE: RHP) is a leading lodging and hospitality real estate investment trust that specializes in upscale convention center resorts and country music entertainment experiences. The Company's core holdings, Gaylord Opryland Resort & Convention Center, Gaylord Palms Resort & Convention Center, Gaylord Texan Resort & Convention Center, Gaylord National Resort & Convention Center, and Gaylord Rockies Resort & Convention Center are five of the top 10 largest non-gaming convention center hotels in the United States based on total indoor meeting space. These convention center resorts operate under the Gaylord Hotels brand and are managed by Marriott International. The Company also owns two adjacent ancillary hotels and a small number of attractions managed by Marriott International for a combined total of 10,412 rooms and more than 2.8 million square feet of total indoor and outdoor meeting space in top convention and leisure destinations across the country. The Company's Entertainment segment includes a growing collection of iconic and emerging country music brands operated by the Company, including the Grand Ole Opry; Ryman Auditorium; WSM 650 AM; Ole Red and a 50% interest in Circle, a country lifestyle media network the Company owns in a joint venture with Gray Television; as well as other Nashville-area attractions managed by Marriott. The Company operates its Entertainment segment as part of a taxable REIT subsidiary. Visit <u>RymanHP.com</u> for more information.

Cautionary Note Regarding Forward-Looking Statements

This press release contains statements as to the Company's beliefs and expectations of the outcome of future events that are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. You can identify these statements by the fact that they do not relate strictly to historical or current facts. Examples of these statements include, but are not limited to, statements regarding the future performance of our business, the impact of COVID-19 on travel, leisure and group demand, the effects of COVID-19 on our results of operations, rebooking efforts, our liquidity, recovery of group business to pre-pandemic levels, anticipated business levels and anticipated financial results for the Company during future periods, the pending acquisition of Block 21, the Company's expectations for Block 21 upon the closing of the transaction, the pending Atairos investment in OEG, the Company's expectations for OEG upon the closing of the proposed investment in OEG, and other business or operational issues. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These include the risks and uncertainties associated with the COVID-19 pandemic, including the effects of the COVID-19 pandemic on us and the hospitality and entertainment industries generally, the effects of the COVID-19 pandemic on the demand for travel, leisure and group business (including government-imposed restrictions), levels of consumer confidence in the safety of travel and group gathering as a result of COVID-19, the duration and severity of the COVID-19 pandemic in the United States and the pace of recovery following the COVID-19 pandemic, the duration and severity of the COVID-19 pandemic in the markets where our assets are located, governmental restrictions on our businesses, economic conditions affecting the hospitality business generally, the geographic concentration of the Company's hotel properties, business levels at the Company's hotels, the effects of inflation on the Company's business and on its customers, including group business at its hotels, the Company's ability to remain qualified as a REIT for federal income tax purposes, the Company's ability to execute its strategic goals as a REIT, the Company's ability to generate cash flows to support dividends, the suspension of our dividend and our dividend policy, including the frequency and amount of any dividend we may pay, the Company's ability to borrow funds pursuant to its credit agreement, the occurrence of any event, change or other circumstance that could delay the closing of the Block 21 acquisition or the Atairos investment in OEG, or result in the termination of the agreement for the Block 21 acquisition or for the proposed investment in OEG, adverse effects on the Company's common stock because of the failure to complete the Block 21 acquisition or the proposed investment in OEG, and the Company's ability to otherwise obtain cash to fund the Block 21 acquisition. Other factors that could cause operating and financial results to differ are described in the filings made from time to time by the Company with the U.S. Securities and Exchange Commission (SEC) and include the risk factors and other risks and uncertainties described in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, and its Quarterly Reports on Form 10-Q and subsequent filings. The Company does not undertake any obligation to release publicly any revisions to forward-looking statements made by it to reflect events or circumstances occurring after the date hereof or the occurrence of unanticipated events.

Additional Information

This release should be read in conjunction with the consolidated financial statements and notes thereto included in our most recent annual report on Form 10-K. Copies of our reports are available on our website at no expense at <u>www.rymanhp.com</u> and through the SEC's Electronic Data Gathering Analysis and Retrieval System ("EDGAR") at <u>www.sec.gov</u>.

Calculation of RevPAR, Total RevPAR, and Occupancy

We calculate revenue per available room ("RevPAR") for our hotels by dividing room revenue by room nights available to guests for the period. Room nights available to guests include nights the hotels are closed. We calculate total revenue per available room ("Total RevPAR") for our hotels by dividing the sum of room revenue, food & beverage, and other ancillary services revenue by room nights available to guests for the period. Rooms out of service for renovation are included in room nights available. For the three months ended March 31, 2022, and 2021, the calculation of RevPAR and Total RevPAR in our tabular presentations has not been changed as a result of the COVID-19 pandemic and the resulting hotel closures and is consistent with prior periods. The closure of Gaylord National, which reopened July 1, 2021, resulted in significantly lower performance reflected in these metrics for the three months ended March 31, 2021, as compared to the current period. Occupancy figures reflect an additional 302 rooms available at Gaylord Palms beginning in June 2021.

Calculation of GAAP Margin Figures

We calculate Net Income/(Loss) available to common shareholders margin by dividing GAAP consolidated Net Income available to common shareholders by GAAP consolidated Total Revenue. We calculate consolidated, segment or property-level Operating Income Margin by dividing consolidated, segment or property-level GAAP Operating Income/(Loss) by consolidated, segment or property-level GAAP Revenue.

Non-GAAP Financial Measures

We present the following non-GAAP financial measures we believe are useful to investors as key measures of our operating performance:

EBITDAre, Adjusted EBITDAre and Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture Definition

We calculate EBITDA*re*, which is defined by the National Association of Real Estate Investment Trusts ("NAREIT") in its September 2017 white paper as Net Income (calculated in accordance with GAAP) plus interest expense, income tax expense, depreciation and amortization, gains or losses on the disposition of depreciated property (including gains or losses on change in control), impairment write-downs of depreciated property and of investments in unconsolidated affiliates caused by a decrease in the value of depreciated property or the affiliate, and adjustments to reflect the entity's share of EBITDA *re* of unconsolidated affiliates.

Adjusted EBITDAre is then calculated as EBITDAre, plus to the extent the following adjustments occurred during the periods presented:

- preopening costs;
- non-cash lease expense;
- equity-based compensation expense;
- impairment charges that do not meet the NAREIT definition above;
- credit losses on held-to-maturity securities;
- any transaction costs of acquisitions;
- interest income on bonds;
- · loss on extinguishment of debt;
- pension settlement charges;
- pro rata Adjusted EBITDAre from unconsolidated joint venture; and
- any other adjustments we have identified herein.

We then exclude noncontrolling interests in consolidated joint venture to calculate Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture.

We use EBITDAre, Adjusted EBITDAre and Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture and segment or property-level EBITDAre and Adjusted EBITDAre to evaluate our operating performance. We believe that the presentation of these non-GAAP metrics provides useful information to investors regarding our operating performance and debt leverage metrics, and that the presentation of these non-GAAP metrics, when combined with the primary GAAP presentation of Net Income or Operating Income, as applicable, is beneficial to an investor's complete understanding of our operating performance. We make additional adjustments to EBITDAre when evaluating our performance because we believe that presenting Adjusted EBITDAre and Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture provides useful information to investors regarding our operating performance and debt leverage metrics.

Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture Margin Definition

We calculate consolidated Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture Margin by dividing consolidated Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture by GAAP consolidated Total Revenue. We calculate consolidated, segment or property-level Adjusted EBITDAre Margin by dividing consolidated, segment-, or property-level Adjusted EBITDAre by consolidated, segment-, or property-level GAAP Revenue. We believe Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture Margin is useful to investors in evaluating our operating performance because this non-GAAP financial measure helps investors evaluate and compare the results of our operations from period to period by presenting a ratio showing the quantitative relationship between Adjusted EBITDAre, Excluding Noncontrolling Interest in Consolidated Joint Venture and GAAP consolidated Total Revenue or segment or property-level GAAP Revenue, as applicable.

FFO, Adjusted FFO, and Adjusted FFO available to common shareholders and unit holders Definition

We calculate FFO, which definition is clarified by NAREIT in its December 2018 white paper as Net Income (calculated in accordance with GAAP) excluding depreciation and amortization (excluding amortization of deferred financing costs and debt discounts), gains and losses from the sale of certain real estate assets, gains and losses from a change in control, impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciated real estate held by the entity, income (loss) from consolidated joint venture attributable to noncontrolling interest, and pro rata adjustments for unconsolidated joint venture.

To calculate Adjusted FFO available to common shareholders and unit holders, we then exclude, to the extent the following adjustments occurred during the periods presented:

- right-of-use asset amortization;
- impairment charges that do not meet the NAREIT definition above;
- write-offs of deferred financing costs;

- amortization of debt discounts or premiums and amortization of deferred financing costs;
- (gains) losses on extinguishment of debt
- non-cash lease expense;
- credit loss on held-to-maturity securities;
- pension settlement charges;
- additional pro rata adjustments from unconsolidated joint venture;
- (gains) losses on other assets;
- transaction costs on acquisitions;
- · deferred income tax expense (benefit); and
- any other adjustments we have identified herein.

To calculate Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex), we then exclude FF&E reserve for managed properties and maintenance capital expenditures for non-managed properties. FFO available to common shareholders and unit holders and Adjusted FFO available to common shareholders and unit holders and Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex) exclude the ownership portion of Gaylord Rockies joint venture not controlled or owned by the Company in prior periods.

We believe that the presentation of these non-GAAP financial measures provides useful information to investors regarding the performance of our ongoing operations because each presents a measure of our operations without regard to specified non-cash items such as real estate depreciation and amortization, gain or loss on sale of assets and certain other items, which we believe are not indicative of the performance of our underlying hotel properties. We believe that these items are more representative of our asset base than our ongoing operations. We also use these non-GAAP financial measures as measures in determining our results after considering the impact of our capital structure.

We caution investors that non-GAAP financial measures we present may not be comparable to similar measures disclosed by other companies, because not all companies calculate these non-GAAP measures in the same manner. The non-GAAP financial measures we present, and any related per share measures, should not be considered as alternative measures of our Net Income (Loss), operating performance, cash flow or liquidity. These non-GAAP financial measures may include funds that may not be available for our discretionary use due to functional requirements to conserve funds for capital expenditures and property acquisitions and other commitments and uncertainties. Although we believe that these non-GAAP financial measures can enhance an investor's understanding of our results of operations, these non-GAAP financial measures, when viewed individually, are not necessarily better indicators of any trend as compared to GAAP measures such as Net Income (Loss), Operating Income (Loss), or cash flow from operations.

Investor Relations Contacts:	Media Contacts:
Mark Fioravanti, President	Shannon Sullivan, Vice President Corporate and Brand Communications
Ryman Hospitality Properties, Inc.	Ryman Hospitality Properties, Inc.
(615) 316-6588	(615) 316-6725
mfioravanti@rymanhp.com	ssullivan@rymanhp.com
~0/~	~0 <i>r</i> ~
Jennifer Hutcheson, Chief Financial Officer	Robert Winters
Ryman Hospitality Properties, Inc.	Alpha IR Group
(615) 316-6320	(929) 266-6315
ihutcheson@rymanhp.com	robert.winters@alpha-ir.com
Todd Siefert, Senior Vice President Corporate Finance & Treasurer	
Ryman Hospitality Properties, Inc.	
(615) 316-6344	
tsiefert@rymanhp.com	

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

Unaudited

(In thousands, except per share data)

		101,593 28 112,116 18 47,402 23		
	 2022		2021	
S :				
	\$ 101,593	\$	28,228	
verage	112,116		18,175	
hotel revenue	47,402		23,399	
tainment	 38,024		14,373	
otal revenues	299,135		84,175	

Operating expenses:		
Rooms	30,136	9,477
Food and beverage	71,329	19,329
Other hotel expenses	86,643	54,557
Management fees	 5,064	 753
Total hotel operating expenses	193,172	84,116
Entertainment	31,731	18,691
Corporate	9,557	7,528
Preopening costs	304	399
(Gain) loss on sale of assets	469	(317)
Depreciation and amortization	 56,028	 53,315
Total operating expenses	 291,261	 163,732
Operating income (loss)	7,874	(79,557)
Interest expense, net of amounts capitalized	(31,937)	(30,796)
Interest income	1,381	1,370
Loss on extinguishment of debt	-	(2,949)
Loss from consolidated joint ventures	(2,627)	(1,609)
Other gains and (losses), net	 447	 374
Loss before income taxes	(24,862)	(113,167)
(Provision) benefit for income taxes	 65	 (3,954)
Net loss	(24,797)	(117,121)
Net loss attributable to noncontrolling interest in consolidated joint venture	-	11,793
Net loss attributable to noncontrolling interest in Operating Partnership	 176	 807
Net loss available to common shareholders	\$ (24,621)	\$ (104,521)
Basic loss per share available to common shareholders	\$ (0.45)	\$ (1.90)
Diluted loss per share available to common shareholders	\$ (0.45)	\$ (1.90)
Weighted average common shares for the period:		
Basic	55,086	54,995
Diluted	55,086	54,995

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

Unaudited

(In thousands)

	 Mar. 31 2022	 Dec. 31, 2021
ASSETS:		
Property and equipment, net of accumulated depreciation	\$ 2,994,541	\$ 3,031,844
Cash and cash equivalents - unrestricted	128,436	140,688
Cash and cash equivalents - restricted	16,473	22,312
Notes receivable	67,493	71,228
Trade receivables, net	83,234	74,745
Prepaid expenses and other assets	132,879	112,904
Intangible assets	 116,772	 126,804
Total assets	\$ 3,539,828	\$ 3,580,525
LIABILITIES AND EQUITY:		
Debt and finance lease obligations	\$ 2,937,660	\$ 2,936,819
Accounts payable and accrued liabilities	287,286	304,719

Dividends payable	110	386
Deferred management rights proceeds	169,834	170,614
Operating lease liabilities	114,981	113,770
Deferred income tax liabilities, net	4,256	4,671
Other liabilities	62,880	71,939
Total equity (deficit)	 (37,179)	 (22,393)
Total liabilities and equity (deficit)	\$ 3,539,828	\$ 3,580,525

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS ADJUSTED EBITDA*r*e RECONCILIATION

Unaudited

(in thousands)

	Three Months Ended Mar. 31,					
		202			1	
		\$	Margin		\$	Margin
Consolidated						
Revenue	\$	299,135		\$	84,175	
Net loss	\$	(24,797)	-8.3%	\$	(117,121)	-139.1%
Interest expense, net		30,556			29,426	
Provision (benefit) for income taxes		(65)			3,954	
Depreciation & amortization		56,028			53,315	
(Gain) loss on sale of assets		469			(317)	
Pro rata EBITDA re from unconsolidated joint ventures		22			15	
EBITDAre		62,213	20.8%		(30,728)	-36.5%
Preopening costs		304			399	
Non-cash lease expense		1,173			1,088	
Equity-based compensation expense		3,786			2,522	
Interest income on Gaylord National bonds		1,340			1,321	
Loss on extinguishment of debt		-			2,949	
Transaction costs of acquisitions		178			-	
Adjusted EBITDAre	\$	68,994	23.1%	\$	(22,449)	-26.7%
Adjusted EBITDA re of noncontrolling interest in consolidated joint venture		-			744	
Adjusted EBITDAre, excluding noncontrolling interest in consolidated						
joint venture	\$	68,994	23.1%	\$	(21,705)	-25.8%
Hospitality segment						
Revenue	\$	261,111		\$	69,802	
Operating income (loss)	\$	15,668	6.0%	\$	(63,543)	-91.0%
Depreciation & amortization		52,271			49,148	
Gain on sale of assets		-			(317)	
Preopening costs		-			398	
Non-cash lease expense		1,053			1,104	
Interest income on Gaylord National bonds		1,340			1,321	
Adjusted EBITDAre	\$	70,332	26.9%	\$	(11,889)	-17.0%
Entertainment segment						
Revenue	\$	38,024		\$	14,373	
Operating income (loss)	\$	2,437	6.4%	\$	(7,920)	-55.1%
Depreciation & amortization		3,552			3,601	
Preopening costs		304			1	
Non-cash lease (revenue) expense		120			(16)	
Equity-based compensation		824			467	
Transaction costs of acquisitions		178			-	
Pro rata adjusted EBITDA re from unconsolidated joint ventures		(2,605)			(1,594)	
Adjusted EBITDAre	\$	4,810	12.6%	\$	(5,461)	-38.0%

Corporate and Other segment		
Operating loss	\$ (10,231)	\$ (8,094)
Depreciation & amortization	205	566
Other gains and (losses), net	916	374
Equity-based compensation	 2,962	 2,055
Adjusted EBITDAre	\$ (6,148)	\$ (5,099)

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS FUNDS FROM OPERATIONS ("FFO") AND ADJUSTED FFO RECONCILIATION

Unaudited

(in thousands, except per share data)

	-	Three Months	Ende	d Mar. 31,
		2022		2021
Consolidated				
Net loss	\$	(24,797)	\$	(117,121)
Noncontrolling interest in consolidated joint venture		-		11,793
Net loss available to common shareholders and unit holders		(24,797)		(105,328)
Depreciation & amortization		55,997		53,278
Adjustments for noncontrolling interest		-		(7,930)
Pro rata adjustments from joint ventures		22		15
FFO available to common shareholders and unit holders		31,222		(59,965)
Right-of-use asset amortization		31		37
Non-cash lease expense		1,173		1,088
(Gain) loss on other assets		469		(317)
Amortization of deferred financing costs		2,229		2,209
Amortization of debt premiums		(73)		(70)
Loss on extinguishment of debt		-		2,949
Adjustments for noncontrolling interest		-		(217)
Transaction costs of acquisitions		178		-
Deferred tax (benefit) expense		(415)		3,781
Adjusted FFO available to common shareholders and unit holders	\$	34,814	\$	(50,505)
Capital expenditures (1)		(12,305)		(152)
Adjusted FFO available to common shareholders and unit holders (ex. maintenance capex)	\$	22,509	\$	(50,657)
Basic net loss per share	\$	(0.45)	\$	(1.90)
Diluted net loss per share	\$	(0.45)	\$	(1.90)
FFO available to common shareholders and unit holders per basic share/unit	\$	0.56	\$	(1.08)
Adjusted FFO available to common shareholders and unit holders per basic share/unit	\$	0.63	\$	(0.91)
FFO available to common shareholders and unit holders per diluted share/unit	\$	0.56	\$	(1.08)
Adjusted FFO available to common shareholders and unit holders per diluted share/unit	\$	0.63	\$	(0.91)
Weighted average common shares and OP units for the period:		_		_
Basic		55,481		55,422
Diluted		55,481		55,422

(1) Represents FF&E reserve contribution for managed properties and maintenance capital expenditures for non-managed properties. Note that during 2021, as a result of the COVID-19 pandemic, contributions to the FF&E reserve for managed properties were suspended.

RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS

HOSPITALITY SEGMENT ADJUSTED EBITDAre RECONCILIATIONS AND OPERATING METRICS

Unaudited

(in thousands)

Constraint Solution Solution				Three Months	End	ed Mar. 31,		
Hospitality segment S 261,111 S 66,800 Operating income (loss) S 15,668 6,0% S 68,843 -91,0% Preciping income (loss) S 15,668 6,0% S 68,343 -91,0% Preciping income (loss) S 70,332 26,9% S (11,89) -17,0% Adjusted EBITDAre S 70,332 26,9% S (11,89) -17,0% Occupancy 47,3% 16,4% 48,4% 16,4% -17,0% Average daily rate (ADR) S 278,64 S 76,71 139,42 RevPAR S 106,41 S 31,02 -11,0% -17,0% Operating income (loss) S 73,519 S 21,759 -9,037 -16,4% Operating income (loss) S 21,556 21,2% S (11,750) -54,0% Depreciation A smontzation 8,583 63,837 -16,0% -2,75,0% -2,75,0% -16,0% Occupan			202					
Revenue S 201.111 S 09.802 Operating income (loss) 5 15.668 6.0% \$ (43.543) -91.0% Deprecision & amortization 50.2271 49.148 - 49.148 Propending costs - 49.148 - 1.053 1.104 Interest income on Gaylord National bonds 1.053 1.104 1.221 - Adjusted EINTDAre 5 7.032 26.9% \$ (11.890) -17.0% Occupancy 47.3% 16.4% \$ 31.02 -	Revenue		\$	Margin		\$	Margin	
Operating income (oss) \$ 15,688 6.0% \$ (32,543) -91.0%. Depresident & Sametization - 388 - 388 Non-cash lease expense - 388 - 388 Non-cash lease expense 1,043 1,104 - 1,321 - Adjusted EBITDAre \$ 70.332 26.9% \$ (11,89) -17.0% Occupancy 47.3% 16.4% - - 31.02 Avarage dally rate (ACR) \$ 108.41 \$ 31.02 - - - Ober/AR \$ 108.41 \$ 31.02 - - - - Gaylord Opyland \$ 278.64 \$ 76.71 \$ 889 - 8.593 -								
Depresention & amortization 52,271 49,148 Preopening posts - 389 Non-cash lease expanse 1,053 1.104 Interest income on Gaylord National bonds 1,340 1.341 Adjusted EBITDAre \$ 70,032 26.9% \$ (11,899) -17.0% Occupancy 47.3% 16.4% \$ 31.02 -								
Preopring costs - 388 Non-cash lease expanse 1,053 1,043 Adjused EBITDAre \$ 70.332 26.9% \$ (11.889) -17.0% Occupancy 47.3% 16.4% -		\$		6.0%	\$		-91.0%	
Non-cash isase exponse 1.053 1.104 Interest income on Gaylord National bonds 1.340 \$			52,271					
Interst income on Gaylord National bonds 1.40 1.21 Adjusted EBITDAre \$ 70.332 26.9% \$ (11.889) -17.0% Occupancy 47.3% 16.4%			-					
Adjusted EBITDAre \$ 70,332 26.9% \$ (11,889) -17.0% Occupancy Average daily rate (ADR) RevPAR \$ 223.17 \$ 164.4% Set/Ord Opyland RevPAR \$ 1006.41 \$ 31.02 OtherPAR \$ 1006.41 \$ 31.02 OtherPAR \$ 170.23 \$ 46.69 Operating income (loss) \$ 7.3,519 \$ 21.759 Operating income (loss) \$ 15,555 21.2% \$ (11.750) Operating income (loss) \$ 3.589 \$ (317) -16.0% Occupancy 43.8% \$ (3.482) -16.0% Occupancy 43.8% \$ 3.371 Adjusted EBITDAre \$ 23.377 \$ 21.0.4 RevPAR \$ 116.98 \$ 3.371 OtherPAR \$ 15.556 \$ \$ 45.34 Total RevPAR \$ 15.586 \$ \$ 33								
Occupancy Average daily rate (ADR) S 222.17 S 18.4% RevPAR \$ 108.41 \$ 31.02 OtherPAR \$ 170.23 \$ 44.4% Total RevPAR \$ 278.64 \$ 76.71 Gaylord Opryland \$ 73.519 \$ 21.759 Operating income (loss) \$ 15.555 21.278 \$ (317) Operating income (loss) \$ 15.555 21.278 \$ (317) Non-crash lease (revenue) expense . . . (317) 2 Adjusted EBTDAre \$ 24.131 32.8% \$ (3.462) -16.0% Occupancy Average daily rate (ADR) \$ 128.8% \$ 18.8% 	Interest income on Gaylord National bonds	<u> </u>	1,340			1,321		
Average daily rate (ADR) \$ 223.17 \$ 189.42 RevPAR \$ 108.41 \$ 31.02 OtherPAR \$ 170.23 \$ 45.69 Total RevPAR \$ 278.64 \$ 76.71 Gaylord Opryland \$ 73.519 \$ 21.759 Operating income (loss) \$ 15.555 21.2% \$ (117.50) Depreciation & amotization \$ 5 24.131 32.8% \$ (317) Non-cash lease (revenue) expense - (317) 2 - 16.0% Occupancy 48.8% 18.3% \$ (34.422) -16.0% Occupancy 48.8% 18.3% \$ 210.04 RevPAR \$ 116.98 \$ 39.37 OtherPAR \$ 165.87 \$ 45.34 Total RevPAR \$ 15.858 26.5% \$ 6.017) -39.8% Depreciation & amotization 5.552 \$	Adjusted EBITDAre	\$	70,332	26.9%	\$	(11,889)	-17.0%	
RevPAR \$ 108.41 \$ 31.02 OtherPAR \$ 170.23 \$ 45.69 Total RevPAR \$ 270.64 \$ 76.71 Gaylord Opryland \$ 15.555 21.2% \$ 21,759 Operating income (loss) \$ 15.555 21.2% \$ 21,759 Depreciation & amontization 8.589 8.583 - Gain on sale of assets - (317) 2 Adjusted EBITDAre \$ 24,131 32.8% \$ (3,482) -16.0% Occupancy 48.8% 18.3% - - (317) Average daily rate (ADR) \$ 116.587 \$ 24,131 32.8% \$ (3,482) -16.0% Occupancy 48.8% 18.3% - - (317) Average daily rate (ADR) \$ 239.77 \$ 210.04 - - RevPAR \$ 116.587 \$ 45.34 - - - Ober Paints \$ 165.87 \$ 45.34 - - - Revenue \$ 5.552 \$ 15,117 - - - 3.98 Operating income (loss) \$ 10.66 1.102	Occupancy		47.3%			16.4%		
OtherPAR Total RevPAR \$ 170.23 \$ 45.69 Gaylord Opryland Revenue \$ 278.64 \$ 76.71 Gaptord Opryland Revenue \$ 73,519 \$ 21,759 Operating income (loss) \$ 15,555 21.2% \$ (11,750) -54.0% Depreciation & amortization 8,589 8,583 (317) (317) Non-cash lease (revenue) expense - (317) 2 Adjusted EBITDAre \$ 24,131 32.8% \$ (3,482) -16.0% Occupancy 48.8% 18.3% 2 - - Average daily rate (ADR) \$ 282.85 \$ 38.37 -	Average daily rate (ADR)	\$	229.17		\$	189.42		
OtherPAR Total RevPAR \$ 170.23 \$ 45.69 Gaylord Opryland Revenue \$ 278.64 \$ 76.71 Gaptord Opryland Revenue \$ 73,519 \$ 21,759 Operating income (loss) \$ 15,555 21.2% \$ (11,750) -54.0% Depreciation & amortization 8,589 8,583 (317) (317) Non-cash lease (revenue) expense - (317) 2 Adjusted EBITDAre \$ 24,131 32.8% \$ (3,482) -16.0% Occupancy 48.8% 18.3% 2 - - Average daily rate (ADR) \$ 282.85 \$ 38.37 -	RevPAR		108.41		\$	31.02		
Total RevPAR \$ 278.64 \$ 76.71 Gaylord Opryland Revenue \$ 73,519 \$ 21,759 Operating income (loss) \$ 15,555 21,2% \$ (11,750) -54.0% Depreciation & amorization 8,583 - (317) - Non-cash lease (revenue) expense . (13) 2 . Adjusted EDITDAre \$ 24,131 32.8% \$ (3,482) -16.0% Occupancy 48.8% 18.3% 2 210.04 Average daily rate (ADR) \$ 239.77 \$ 210.04 \$ 33.37 OtherPAR \$ 165.87 \$ 45.34 \$ 165.87 \$ 45.34 Total RevPAR \$ 282.85 \$ 83.71 \$ 239.77 Gaylord Palms \$ 15.552 4 5.57 \$ 45.34 Depreciation & amorization 5.552 4 5.171 \$ 398 Non-cash lease expense 1.006 1.102 308 \$ 24.171 \$ (333) -2.6% Occupancy \$ 5.65% \$ 266.19 \$ 191.71 \$ 24.3% \$ 386.171 Adjusted EBITDAre <th>OtherPAR</th> <th></th> <th>170.23</th> <th></th> <th></th> <th>45.69</th> <th></th>	OtherPAR		170.23			45.69		
Revenue \$ 73,519 \$ 21,759 Operating income (loss) \$ 15,555 21.2% \$ (11,750) -54.0% Depreciation & amorization 8,589 8,589 8,583 (317) 2 Adjusted EBITDAre \$ 2,4131 32.8% \$ (342) -16.0% Occupancy - \$ 24,131 32.8% \$ 38.3% Average daily rate (ADR) \$ 239.77 \$ 210.04 RevPAR \$ 116.98 \$ 38.37 OtherPAR \$ 165.87 \$ 45.34 Total RevPAR \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization 5,552 4,124 - - 398 Non-cash lease expense - 398 1,102 - 46.66 Occupancy \$ 22,476 37.6% \$ (1,102 - Adjusted EBITDAre \$ 26.6%	Total RevPAR		278.64			76.71		
Operating income (loss) \$ 15,555 21.2% \$ (11,750) -54.0% Depreciation & amontization 8,589 - (317) Non-cash lease (revenue) expense - (317) Adjusted EBITDAre \$ 24,131 32.8% \$ (342) -16.0% Occupancy 48.8% 18.3% 2 -16.0% Occupancy 48.8% 18.3% - - - - ObterPAR \$ 116.98 \$ 38.37 -	Gaylord Opryland							
Operating income (loss) \$ 15,55 21.2% \$ (11,750) -54.0% Depreciation & amortization 8,589 8,583 . <td>Revenue</td> <td>\$</td> <td>73,519</td> <td></td> <td>\$</td> <td>21,759</td> <td></td>	Revenue	\$	73,519		\$	21,759		
Depreciation & amortization 8,589 8,583 Gain on sale of assets - (317) Non-cash lease (revenue) expense (13) 2 Adjusted EBITDAre \$ 24,131 32.8% \$ (342) Occupancy 48.8% 18.3% - Average daily rate (ADR) \$ 239.77 \$ 210.04 - RevPAR \$ 116.98 \$ 38.37 - Other/PAR \$ 165.87 \$ 45.34 - Total RevPAR \$ 282.85 \$ 8.583 - Operating income (loss) \$ 15.858 26.5% \$ (6.017) -39.8% Depreciation & amortization 5.552 4,124 - - Preopening costs - 398 - 398 Non-cash lease expense 1.066 1,102 - Adjusted EBITDAre \$ 226.19 \$ 191.71 - Average daily rate (ADR) \$ 244.71 \$ 71.96 - RevPAR \$ 387.07 \$ 118.62 - Occupancy \$ 56.636	Operating income (loss)		15,555	21.2%	\$	(11,750)	-54.0%	
Gain on sale of assets - (317) Non-cash lease (revenue) expense (13) 2 Adjusted EBITDAre \$ 24,131 32.8% \$ (3,482) -16.0% Occupancy 48.8% 18.3% 8 38.37 Average daily rate (ADR) \$ 239.77 \$ 210.04 8 38.37 OtherPAR \$ 116.98 \$ 38.37 OtherPAR \$ 165.87 \$ 45.34 Total RevPAR \$ 15.858 26.5% \$ 83.71 Gaylord Paims \$ 59,848 \$ 15,117 Operating income (loss) \$ 15.858 26.5% \$ (6017) -39.8% Depreciation & amotrization 5.552 \$ 41,24 - - 398 Non-cash lease expense 1.066 1.102 1.102 - Adjusted EBITDAre \$ 224.76 37.6% \$ (393) -2.6% Occupancy 5 56.6% 24.3% - - Average daily rate (ADR) \$ 142.36 \$ 46.66 - - - - Occupancy 5 56.636 \$ 118.62 - -								
Non-cash lease (revenue) expense (13) 2 Adjusted EBITDAre \$ 24,131 32.8% \$ (3,482) -16.0% Occupancy 48.8% 18.3% \$ (3,482) -16.0% Average daily rate (ADR) \$ 239.77 \$ 210.04 \$ 8 \$ 38.37 RevPAR \$ 165.87 \$ 45.34 \$ 0tel FAR \$ 165.87 \$ 45.34 Total RevPAR \$ 282.85 \$ 83.71 \$ 0perating income (loss) \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization 5,552 4,124 - 398 1.002 Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy \$ 226.19 \$ 191.71 \$ 71.96 \$ 118.62	•		-,					
Adjusted EBITDAre \$ 24,131 32.8% \$ (3,482) -16.0% Occupancy 48.8% 18.3% Average daily rate (ADR) \$ 239.77 \$ 210.04 RevPAR \$ 116.98 \$ 38.37 OtherPAR \$ 165.87 \$ 45.34 OtherPAR \$ 165.87 \$ 45.34 \$ 252.85 \$ 83.71 Gaylord Palms \$ 59,848 \$ 15,117 Operating income (loss) \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization \$ 5552 4,124 - - 398 Non-cash lease expense 1.066 1,102 - - 398 Non-cash lease expense 1.066 1,102 -<			(13)					
Average daily rate (ADR) \$ 239.77 \$ 210.04 RevPAR \$ 116.98 \$ 38.37 OtherPAR \$ 116.98 \$ 38.37 Total RevPAR \$ 282.85 \$ 45.34 Total RevPAR \$ 59,848 \$ 15,117 Operating income (loss) \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization 5,552 4,124 - - 398 Non-cash lease expense 1,066 1,102 - - 398 Non-cash lease expense 1,066 1,102 - - 398 - - 398 Occupancy 55.6% 24.3% \$ 142.36 \$ 191.71 - <		\$	()	32.8%	\$		-16.0%	
Average daily rate (ADR) \$ 239.77 \$ 210.04 RevPAR \$ 116.98 \$ 38.37 OtherPAR \$ 116.98 \$ 38.37 Total RevPAR \$ 282.85 \$ 45.34 Total RevPAR \$ 59,848 \$ 15,117 Operating income (loss) \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization 5,552 4,124 - - 398 Non-cash lease expense 1,066 1,102 - - 398 Non-cash lease expense 1,066 1,102 - - 398 - - 398 Occupancy 55.6% 24.3% \$ 142.36 \$ 191.71 - <	0		40.00/			40.00/		
RevPAR \$ 116.98 \$ 38.37 OtherPAR \$ 165.87 \$ 45.34 Total RevPAR \$ 282.85 \$ 83.71 Gaylord Palms Revenue \$ 59,848 \$ 15,117 Operating income (loss) \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization 5,552 4,124 - Preopening costs - 398 - - Non-cash lease expense 1,066 1,102 - - - Adjusted EBITDAre \$ 22,476 37.6% \$ (333) -2.6% Occupancy 55.6% 24.3% -		¢			~			
OtherPAR \$ 165.87 \$ 45.34 Total RevPAR \$ 282.85 \$ 83.71 Gaylord Palms - - Revenue \$ 59,848 \$ 15,117 Operating income (loss) \$ 15,858 26.5% \$ (6,017) Depreciation & amortization 5,552 4,124 Preopening costs - 398 Non-cash lease expense 1,066 1,102 Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy 55.6% 24.3% - - 388 OtherPAR \$ 142.36 \$ 46.66 -								
Total RevPAR \$ 282.85 \$ 83.71 Gaylord Palms Revenue \$ 59,848 \$ 15,117 Operating income (loss) \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization \$ 5,552 4,124 - Preopening costs - 398 - 398 Non-cash lease expense 1,066 1,102 - - Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy 55.6% 24.3% - - - Average daily rate (ADR) \$ 256.19 \$ 191.71 - - - - RevPAR \$ 142.36 \$ 46.66 - </th <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>								
Gaylord Palms Revenue \$ 59,848 \$ 15,117 Operating income (loss) \$ 15,858 26.5% \$ 66,017) -39.8% Depreciation & amortization 5,552 4,124 Preopening costs - 398 Non-cash lease expense 1.066 1.102 Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy 55.6% 24.3% Average daily rate (ADR) \$ 256.19 \$ 191.71 RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62								
Revenue \$ 59,848 \$ 15,117 Operating income (loss) \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization 5,552 4,124 Preopening costs - 398 Non-cash lease expense 1,066 1,102 Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy \$ 55.6% 24.3% Average daily rate (ADR) \$ 256.19 \$ 191.71 RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan \$ 12,916 \$ 22.8% \$ (4,781) -26.0% Depreciation & amortization \$ 6,698 6,229	Total RevPAR	\$	282.85		\$	83.71		
Operating income (loss) \$ 15,858 26.5% \$ (6,017) -39.8% Depreciation & amortization 5,552 4,124 Preopening costs - 398 Non-cash lease expense 1,066 1,102 Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy 55.6% 24.3% -	-							
Depreciation & amortization 5,552 4,124 Preopening costs - 398 Non-cash lease expense 1,066 1,102 Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy 55.6% 24.3% - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Preopening costs - 398 Non-cash lease expense 1,066 1,102 Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy 55.6% 24.3% Average daily rate (ADR) \$ 256.19 \$ 191.71 RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan \$ 56,636 \$ 18,358 Operating income (loss) \$ 56,636 \$ 18,358 Depreciation & amortization \$ 6,698 \$ 6,229		\$		26.5%	\$		-39.8%	
Non-cash lease expense 1,066 1,102 Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy 55.6% 24.3% Average daily rate (ADR) \$ 256.19 \$ 191.71 RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan \$ 56,636 \$ 18,358 Operating income (loss) \$ 12,916 \$ 22.8% \$ (4,781) -26.0% Depreciation & amortization \$ 6,698 \$ 6,229 \$ 52.6%	•		5,552					
Adjusted EBITDAre \$ 22,476 37.6% \$ (393) -2.6% Occupancy 55.6% 24.3% Average daily rate (ADR) \$ 256.19 \$ 191.71 RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan \$ 56,636 \$ 18,358 Operating income (loss) \$ 12,916 \$ 22.8% \$ (4,781) -26.0% Depreciation & amortization 6,698 6,229 -	Preopening costs		-					
Occupancy 55.6% 24.3% Average daily rate (ADR) \$ 256.19 \$ 191.71 RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan Revenue \$ 56,636 \$ 18,358 Operating income (loss) \$ 12,916 22.8% \$ (4,781) -26.0% Depreciation & amortization 6,698 6,229	Non-cash lease expense		1,066			1,102		
Average daily rate (ADR) \$ 256.19 \$ 191.71 RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan \$ 56,636 \$ 18,358 Operating income (loss) \$ 12,916 22.8% \$ (4,781) -26.0% Depreciation & amortization <u>6,698</u> <u>6,229</u> -26.0%	Adjusted EBITDA <i>re</i>	\$	22,476	37.6%	\$	(393)	-2.6%	
RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan \$ 56,636 \$ 18,358 Operating income (loss) \$ 12,916 22.8% \$ (4,781) -26.0% Depreciation & amortization			55.6%			24.3%		
RevPAR \$ 142.36 \$ 46.66 OtherPAR \$ 244.71 \$ 71.96 Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan \$ 56,636 \$ 18,358 Operating income (loss) \$ 12,916 22.8% \$ (4,781) -26.0% Depreciation & amortization <u>6,698</u> <u>6,229</u> -26.0%	Average daily rate (ADR)	\$	256.19		\$	191.71		
Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan S <td>RevPAR</td> <td>\$</td> <td>142.36</td> <td></td> <td>\$</td> <td>46.66</td> <td></td>	RevPAR	\$	142.36		\$	46.66		
Total RevPAR \$ 387.07 \$ 118.62 Gaylord Texan S <td>OtherPAR</td> <td>\$</td> <td>244.71</td> <td></td> <td>\$</td> <td>71.96</td> <td></td>	OtherPAR	\$	244.71		\$	71.96		
Revenue \$ 56,636 \$ 18,358 Operating income (loss) \$ 12,916 22.8% \$ (4,781) -26.0% Depreciation & amortization 6,698 6,229 -26.0%	Total RevPAR		387.07			118.62		
Revenue \$ 56,636 \$ 18,358 Operating income (loss) \$ 12,916 22.8% \$ (4,781) -26.0% Depreciation & amortization 6,698 6,229 -26.0%	Gaylord Texan							
Operating income (loss) \$ 12,916 22.8% \$ (4,781) -26.0% Depreciation & amortization 6,698 6,229	Revenue	\$	56,636		\$	18,358		
Depreciation & amortization6,6986,229	Operating income (loss)			22.8%			-26.0%	
		\$	19,614	34.6%	\$	1,448	7.9%	

Occupancy	57.8%	22.6%
Average daily rate (ADR)	\$ 221.38	\$ 189.83
RevPAR	\$ 128.06	\$ 42.99
OtherPAR	\$ 218.85	\$ 69.46
Total RevPAR	\$ 346.91	\$ 112.45

Gaylord National				
Revenue	\$ 32,587		\$ 1,257	
Operating loss	\$ (11,275)	-34.6%	\$ (14,523)	-1155.4%
Depreciation & amortization	8,139		6,866	
Interest income on Gaylord National bonds	 1,340		 1,321	
Adjusted EBITDA <i>re</i>	\$ (1,796)	-5.5%	\$ (6,336)	-504.1%
Occupancy	35.4%		0.0%	
Average daily rate (ADR)	\$ 219.63		\$ -	
RevPAR	\$ 77.73		\$ -	
OtherPAR	\$ 103.67		\$ 7.00	
Total RevPAR	\$ 181.40		\$ 7.00	

\$ 34,787		\$	11,970	
\$ (16,784)	-48.2%	\$	(24,699)	-206.3%
 22,648			22,691	
\$ 5,864	16.9%	\$	(2,008)	-16.8%
39.2%			17.4%	
\$ 213.46		\$	175.28	
\$ 83.61		\$	30.46	
\$ 173.90		\$	58.15	
\$ 257.51		\$	88.61	
\$ \$ \$ \$	\$ (16,784) 22,648 \$ 5,864 \$ 39.2% \$ 213.46 \$ 83.61 \$ 173.90	\$ (16,784) 22,648 \$ 5,864 16.9% \$ 213.46 \$ 83.61 \$ 173.90	\$ (16,784) -48.2% \$ 22,648 \$ \$ 5,864 16.9% \$ 39.2% \$ \$ 213.46 \$ \$ 83.61 \$ \$ 173.90 \$	\$ (16,784) -48.2% \$ (24,699) 22,648 22,691 \$ 5,864 16.9% \$ (2,008) 39.2% 17.4% \$ 213.46 \$ 175.28 \$ 83.61 \$ 30.46 \$ 173.90 \$ 58.15

The AC Hotel at National Harbor				
Revenue	\$ 1,607		\$ 805	
Operating loss	\$ (407)	-25.3%	\$ (765)	-95.0%
Depreciation & amortization	 327		 329	
Adjusted EBITDA <i>re</i>	\$ (80)	-5.0%	\$ (436)	-54.2%
Occupancy	46.2%		33.3%	
Average daily rate (ADR)	\$ 176.64		\$ 125.99	
RevPAR	\$ 81.65		\$ 41.89	

New AN	ψ	01.05		Ψ	41.03	
OtherPAR	\$	11.37		\$	4.68	
Total RevPAR	\$	93.02		\$	46.57	
The Inn at Opryland ⁽²⁾						
Revenue	\$	2,127		\$	536	
Operating loss	\$	(195)	-9.2%	\$	(1,008)	-188.1%
Depreciation & amortization		318			326	
Adjusted EBITDA <i>re</i>	\$	123	5.8%	\$	(682)	-127.2%
Occupancy		42.7%			15.9%	
Average daily rate (ADR)	\$	137.24		\$	104.19	
RevPAR	\$	58.63		\$	16.55	

OtherPAR	\$ 19.36	\$ 3.09
Total RevPAR	\$ 77.99	\$ 19.64

(1) Operating loss and Adjusted EBITDA re for Gaylord Rockies exclude asset management fees paid to RHP of \$0.1 million for the three months ended March 31, 2021.

(2) Includes other hospitality revenue and expense

Ryman Hospitality Properties, Inc. and Subsidiaries Adjusted EBITDAre reconciliation Unaudited (in thousands)

	 January 2022	March 2022	
Hospitality segment			
Operating Income/(Loss)	\$ (17,079)	\$	33,913
Total Depreciation and Amortization	\$ 17,229	\$	17,798
Non-cash lease expense	\$ 351	\$	351
Interest income on bonds	\$ 447	\$	447
Adjusted EBITDAre	\$ 948	\$	52,509

Ryman Hospitality Properties, Inc. and Subsidiaries Reconciliation of Forward-Looking Statements Unaudited (in thousands)

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate ("Adjusted EBITDAre")

	GUIDANCE RANGE FOR 2Q 2022								
	Low			High		Midpoint			
Ryman Hospitality Properties, Inc.									
Net Income	\$	28,500	\$	32,000	\$	30,250			
Provision (benefit) for income taxes		16,200		17,700		16,950			
Interest Expense		30,000		31,000		30,500			
Depreciation and amortization		55,000		57,000		56,000			
Pro rata EBITDAre from unconsolidated joint ventures ⁽¹⁾		50		50		50			
EBITDAre	\$	129,750	\$	137,750	\$	133,750			
Non-cash lease expense		1,000		1,500		1,250			
Preopening expense		125		125		125			
Equity-based compensation		2,625		3,625		3,125			
Interest income on Bonds		1,000		1,500		1,250			
Other gains and (losses), net		500		500		500			
Adjusted EBITDAre ⁽¹⁾	\$	135,000	\$	145,000	\$	140,000			
Hospitality Segment									
Operating Income	\$	70,000	\$	72,000	\$	71,000			
Depreciation and amortization		48,000		49,000		48,500			
Non-cash lease expense		1,000		1,500		1,250			
Interest income on Bonds		1,000		1,500		1,250			
Adjusted EBITDAre	\$	120,000	\$	124,000	\$	122,000			
Entertainment Segment									
Operating Income	\$	17,500	\$	20,000	\$	18,750			
Depreciation and amortization		5,000		7,000		6,000			

Preopening expense Equity-based compensation	125 625	125 1,125	125 875
Pro rata adjusted EBITDAre from unconsolidated JVs ⁽¹⁾	(1,250)	(1,250)	(1,250)
Adjusted EBITDAre ⁽¹⁾	\$ 22,000	\$ 27,000	\$ 24,500
Corporate and Other Segment			
Operating Income	\$ (11,500)	\$ (10,000)	\$ (10,750)
Depreciation and amortization	2,000	1,000	1,500
Equity-based compensation	2,000	2,500	2,250
Other gains and (losses), net	500	500	500
Adjusted EBITDAre	\$ (7,000)	\$ (6,000)	\$ (6,500)

(1) Reconcilation of Forward-Looking Guidance does not include any impact of the pending Atairos transaction and pro rata adjusted EBITDAre is only from RHP's JV partnership with Circle

Ryman Hospitality Properties, Inc. and Subsidiaries Reconciliation of Forward-Looking Statements Unaudited (in thousands)

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate ("Adjusted EBITDAre")

	GUIDANCE RANGE FOR FULL YEAR 2022								
		Low		High	Midpoint				
Ryman Hospitality Properties, Inc.									
Net Income	\$	60,000	\$	75,000	\$	67,500			
Provision (benefit) for income taxes		53,400		55,300		54,350			
Interest Expense		132,500		134,000		133,250			
Depreciation and amortization		207,000		210,500		208,750			
Pro rata EBITDAre from unconsolidated joint ventures ⁽¹⁾		100		200		150			
EBITDAre	\$	453,000	\$	475,000	\$	464,000			
Non-cash lease expense		4,000		5,000		4,500			
Preopening expense		500		500		500			
Equity-based compensation		11,500		14,000		12,750			
Interest income on Bonds		5,000		5,500		5,250			
Other gains and (losses), net		2,000		2,000		2,000			
Adjusted EBITDAre ⁽¹⁾	\$	476,000	\$	502,000	\$	489,000			
Hospitality Segment									
Operating Income	\$	233,000	\$	243,500	\$	238,250			
Depreciation and amortization		183,000		186,000		184,500			
Non-cash lease expense		4,000		5,000		4,500			
Interest income on Bonds		5,000		5,500		5,250			
Adjusted EBITDAre	\$	425,000	\$	440,000	\$	432,500			
Entertainment Segment									
Operating Income	\$	66,000	\$	69,000	\$	67,500			
Depreciation and amortization		19,000		20,500		19,750			
Preopening expense		500		500		500			
Equity-based compensation		2,500		4,000		3,250			
Pro rata adjusted EBITDAre from unconsolidated JVs $^{(1)}$		(8,000)		(6,000)		(7,000)			
Adjusted EBITDAre ⁽¹⁾	\$	80,000	\$	88,000	\$	84,000			
Corporate and Other Segment									
Operating Income	\$	(45,000)	\$	(42,000)	\$	(43,500)			
Depreciation and amortization		5,000		4,000		4,500			

Equity-based compensation	9,000	10,000	9,500
Other gains and (losses), net	2,000	2,000	 2,000
Adjusted EBITDAre	\$ (29,000)	\$ (26,000)	\$ (27,500)

(1) Reconcilation of Forward-Looking Guidance does not include any impact of the pending Atairos transaction and pro rata adjusted EBITDAre is only from RHP's JV partnership with Circle



Source: Ryman Hospitality Properties, Inc.