UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May ${\bf 3}, {\bf 2011}$

GAYLORD ENTERTAINMENT COMPANY

| | (Exact name of registrant as specified in its charter) | | | |
|--|---|---|--|--|
| Delaware | 1-13079 | 73-0664379 | | |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (I.R.S. Employer Identification No.) | | |
| One Gaylord Drive Nashville, Tennessee | | 37214 | | |
| (Address of principal executive | e offices) | (Zip Code) | | |
| | istrant's telephone number, including area code: (615) 3 (Former name or former address, if changed since last re 8-K filing is intended to simultaneously satisfy the filing | port) | | |
| following provisions (see General Instruction A.: | | g congainer or the regionant ander any er the | | |
| □ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) | | | | |
| □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) | | | | |
| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) | | | | |
| □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) | | | | |
| | | | | |

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On May 3, 2011, Gaylord Entertainment Company issued a press release announcing its financial results for the quarter ended March 31, 2011. A copy of the press release is furnished herewith as <u>Exhibit 99.1</u>.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

- (d) Exhibits
- 99.1 Press Release of Gaylord Entertainment Company dated May 3, 2011

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GAYLORD ENTERTAINMENT COMPANY

Date: May 3, 2011 By: /s/ Carter R. Todd

Name: Carter R. Todd

Title: Executive Vice President, General Counsel and

Secretary

INDEX TO EXHIBITS

99.1 Press Release of Gaylord Entertainment Company dated May 3, 2011



GAYLORD ENTERTAINMENT COMPANY REPORTS FIRST QUARTER 2011 RESULTS

— Advance Group Bookings Remain Solid — — Reiterating Full Year Guidance —

NASHVILLE, Tenn. (May 3, 2011) — Gaylord Entertainment Co. (NYSE: GET) today reported its financial results for the first quarter of 2011. Highlights include:

- Consolidated revenue increased 2.9 percent to \$220.7 million in the first quarter of 2011 from \$214.5 million in the same period last year. Adjusted Gaylord Hotels total revenue (which excludes Gaylord Opryland, but includes the Radisson) was flat at \$149.0 million in the first quarter of 2011 compared to \$149.1 million in the prior-year quarter.
- Adjusted Gaylord Hotels revenue per available room¹ ("RevPAR") increased 0.5 percent and Adjusted Gaylord Hotels total revenue per available room² ("Total RevPAR") increased 2.8 percent in the first quarter of 2011 compared to the first quarter of 2010.
- Gaylord Opryland RevPAR increased 5.0 percent and Gaylord Opryland Total RevPAR increased 10.3 percent in the first quarter of 2011 compared to the first quarter of 2010.
- Loss from continuing operations was \$2.0 million, or a loss of \$0.04 per diluted share (based on 48.2 million weighted average shares outstanding) in the first quarter of 2011 compared to a loss from continuing operations of \$1.8 million, or a loss of \$0.04 per diluted share, in the prior-year quarter (based on 47.0 million weighted average shares outstanding).
- Adjusted EBITDA³, which includes casualty loss, was \$43.8 million in the first quarter of 2011 compared to \$42.0 million in the prior-year quarter.
- Consolidated Cash Flow⁴ ("CCF") increased 4.1 percent to \$46.0 million in the first quarter of 2011 compared to \$44.2 million in the same period last year.
- Gaylord Hotels (including Gaylord Opryland) gross advance group bookings in the first quarter of 2011 for all future periods were 360,338 room nights, a decrease of 31.2 percent when compared to the same period last year. Net of attrition and cancellations, advance bookings in

the first quarter of 2011 for all future periods were 274,558 room nights, a decrease of 23.8 percent when compared to the same period last year.

Colin V. Reed, chairman and chief executive officer of Gaylord Entertainment, stated, "Our business performed as expected in the first quarter of 2011 and we see our momentum building as we move towards the second half of the year. We see real signs that lodging fundamentals are improving, as evidenced by growth in outside-the-room revenue and the continued improvement in group attrition.

"We continue to move through an inflection point in our business as room nights booked before the recession at peak rates have already traveled, while room nights booked early in the recovery — as we were beginning to aggressively push room rates — are only starting to travel. We expected this and factored it into our guidance. However, despite short-term rate pressure and the decline in attrition and cancellation fee revenue, we were able to maintain our margin performance through strong occupancy levels and outside-the-room spending.

"In the first quarter, we booked over 360,000 gross room nights. This is a solid performance in light of an especially strong first quarter in 2010 and coming off one of our best fourth quarter performances on record. It is also the direct result of our commitment to staying aggressive on pricing for future periods. We are confident we will be able to drive more desirable rates as the lodging environment improves, especially for high-demand group business periods, and we anticipate that our leisure business will pick up speed as a result of creative offerings like our recently announced alliance with DreamWorks Animation. Therefore, we are willing to sacrifice a marginal level of short-term bookings in order to capture long-term gains in rate. The improving lodging fundamentals and the early signs of a rate recovery support our approach."

Segment Operating Results

Hospitality

Key components of the Company's hospitality segment performance in the first quarter of 2011 include:

- Adjusted Gaylord Hotels RevPAR increased 0.5 percent to \$125.96 in the first quarter of 2011 compared to \$125.29 in the prior-year quarter. Adjusted Gaylord Hotels Total RevPAR increased 2.8 percent to \$326.60 in the first quarter of 2011 compared to \$317.56 in the prior-year quarter.
- Adjusted Gaylord Hotels CCF was flat at \$42.6 million in the first quarter of 2011 compared to \$42.5 million in the prior-year quarter. Adjusted Gaylord Hotels CCF Margin⁴ for the first quarter of 2011 was flat at 28.6 percent compared to 28.5 percent in the same period last year.

• Adjusted Gaylord Hotels attrition that occurred for groups that traveled in the first quarter of 2011 was 9.8 percent of the agreed-upon room block compared to 11.2 percent for the same period in 2010. Adjusted Gaylord Hotels in-the-year for-the-year cancellations in the first quarter of 2011 totaled 9,495 room nights compared to 15,497 room nights in the same period of 2010. Adjusted Gaylord Hotels attrition and cancellation fee collections totaled \$1.5 million in the first quarter of 2011 compared to \$2.5 million for the same period in 2010.

At the property level, Gaylord Palms posted revenue of \$45.5 million in the first quarter of 2011, a 5.0 percent increase compared to \$43.3 million in the prior-year quarter, driven primarily by an increase in occupied room nights and an increase in outside-the-room revenue. Occupancy for the first quarter increased 4.0 percentage points largely driven by an increase in group business. Average Daily Rate ("ADR") declined 6.1 percent compared to the first quarter of 2010, as rates in Orlando remain under short-term pressure. First quarter 2011 RevPAR decreased 1.0 percent to \$129.93 compared to \$131.24 in the prior-year quarter, as the increase in occupancy was offset by the decline in rate. Total RevPAR in the first quarter of 2011 increased 5.0 percent to \$359.51 compared to \$342.31 in the prior-year quarter. CCF in the first quarter of 2011 increased 4.1 percent to \$15.2 million compared to \$14.6 million in the prior-year quarter, resulting in a CCF Margin of 33.4 percent, a 30 basis point decrease compared to 33.7 percent in the prior-year quarter, driven by the decline in room rate.

Gaylord Texan revenue was \$50.4 million in the first quarter of 2011, an increase of 7.4 percent from \$46.9 million in the prior-year quarter, driven primarily by an increase in ADR, which increased 12.8 percent compared to the prior-year quarter, as well as an increase in outside-the-room spending. Occupancy for the first quarter of 2011 decreased by 0.5 percentage points compared to the first quarter of 2010. The increase in ADR was driven by the strong room rates captured for the Superbowl in February as well as strong gains in association ADR, when compared to the prior-year quarter. RevPAR in the first quarter of 2011 increased 12.0 percent to \$137.56 compared to \$122.78 in the prior-year quarter. Total RevPAR increased 7.4 percent in the first quarter of 2011 to \$370.32 compared to \$344.67 in the prior-year quarter. CCF increased 12.5 percent to \$18.0 million in the first quarter of 2011, versus \$16.0 million in the prior-year quarter, resulting in a 35.7 percent CCF Margin, a 160 basis point increase over the prior-year quarter, driven by the increase in room rate.

Gaylord National generated revenue of \$52.4 million in the first quarter of 2011, a 9.0 percent decrease when compared to the prior-year quarter revenue of \$57.5 million, driven by a decline in occupied room nights and a 2.4 percent decline in ADR. A decline in occupancy in January was partially offset by

increases in corporate group room nights and transient room nights in February and March. RevPAR in the first quarter of 2011 decreased 11.1 percent to \$120.70 when compared to \$135.77 in the prior-year quarter. Total RevPAR decreased 9.0 percent to \$291.44 in the first quarter of 2011 when compared to \$320.21 in the prior-year quarter. CCF decreased 17.7 percent to \$9.7 million in the first quarter of 2011 when compared to \$11.7 million in the prior-year quarter, driven by the decline in revenue. CCF Margin decreased 190 basis points to 18.5 percent in the first quarter when compared to 20.4 percent in the prior-year quarter.

Gaylord Opryland generated revenue of \$60.3 million in the first quarter of 2011, a 10.3 percent increase compared to \$54.7 million in the prior-year quarter. Occupancy for the quarter increased 5.9 percentage points compared to the prior-year quarter, driven primarily by increases in corporate group room nights. ADR declined by 4.1 percent when compared to the prior-year quarter, driven by a decline in room rate for association groups. First quarter RevPAR increased 5.0 percent to \$94.19 compared to \$89.67 in the same period last year. Total RevPAR increased 10.3 percent to \$232.76 in the first quarter of 2011 compared to \$210.99 in the prior-year quarter, driven by the increase in occupancy and an increase in outside-the-room spending. CCF increased 8.6 percent to \$13.9 million for the first quarter, versus \$12.8 million in the prior-year quarter. For the quarter, CCF Margin decreased 40 basis points over the prior-year quarter to 23.0 percent.

Reed continued, "We were encouraged by the performance of our properties this quarter, particularly at Gaylord Texan and Gaylord Opryland, which has been gaining momentum since its reopening in November. At Gaylord Palms, though rates in the Orlando market remain pressured in the short-term, we are seeing improvement in rates for future bookings and expect this positive trend to continue. As we anticipated, reductions in the federal per diem rate and the uncertainty surrounding the federal budget had an impact on group business at Gaylord National in year-over-year comparisons. However, we are encouraged by the quantity of group room nights that we have secured for the second half of this year and the room rate at which they were contracted. We are confident that Gaylord National will perform well in 2011."

Opry and Attractions

Opry and Attractions segment revenue increased 5.6 percent to \$11.4 million in the first quarter of 2011, compared to \$10.8 million in the year-ago quarter. The segment's CCF increased to \$0.7 million in the first quarter of 2011 from \$0.6 million in the prior-year quarter.

Corporate and Other

Corporate and Other operating loss totaled \$14.1 million in the first quarter of 2011 compared to an operating loss of \$14.5 million in the same period last year. Corporate and Other CCF in the first quarter of 2011 improved 4.6 percent to a loss of \$11.2 million compared to a loss of \$11.7 million in the same period last year.

The Company also initiated a \$12.0 million enhancement to its existing Nashville flood protection system in an effort to provide 500-year flood protection for Gaylord Opryland. The Company has worked with engineers to design the enhancements to be aesthetically pleasing and sensitive to adjacent property owners. It is anticipated that the project will be complete in the spring of 2012.

Development Update

Gaylord Entertainment's planned resort and convention hotel in Mesa, Arizona remains in the very early stages of planning, and specific details of the property and budget have not yet been determined. The Company anticipates that any expenditure associated with the project will not have a material financial impact in the near-term. As we have previously stated, the Company is continuing its efforts to identify and evaluate opportunities for new unit growth.

Transient Leisure Update

On April 27th, 2011, Gaylord Entertainment announced a multi-year strategic alliance with DreamWorks Animation SKG, Inc. to expand Gaylord's family-friendly leisure offerings to feature the DreamWorks Experience. Through this deal, Gaylord will offer leisure experiences featuring DreamWorks' characters for its guests at all Gaylord resort properties. Guests can begin purchasing the "DreamWorks Experience at Gaylord Hotels" vacation packages in July 2011, and the experiences will go live in the resorts beginning in November 2011.

Reed continued, "We are honored to be working with a company as renowned for their creativity as DreamWorks, and are excited to be able to offer our guests a family-friendly experience that will truly be one of a kind. Importantly, this alliance will give us the opportunity to expand occupancy and revenue from the leisure side of our business, particularly during the periods of the year when group business is traditionally slower."

Liquidity

As of March 31, 2011, the Company had long-term debt outstanding, including current portion, of \$1,162.2 million and unrestricted cash of \$87.0 million. As of March 31, 2011, \$300.0 million of borrowings were undrawn under the Company's \$1.0 billion credit facility, and the lending banks had issued \$8.2 million in letters of credit, which left \$291.8 million of availability under the credit facility.

Outlook

The following business performance outlook is based on current information as of May 3, 2011. The Company does not expect to update the guidance provided below before next quarter's earnings release. However, the Company may update its full business outlook or any portion thereof at any time for any reason.

Reed concluded, "We continue to see positive indicators that the lodging industry is strengthening, and that our business is well-positioned to benefit from this recovery. As we have stated, we believe that rate will continue to improve as occupancy grows and that RevPAR will build through the year, especially as we move into the second half of 2011. While our partnership with DreamWorks will not launch until the fourth quarter, we anticipate that we will see growth in our leisure segment throughout the year as we continue to invest in enhancements to our properties aimed at attracting transient customers. Given our performance thus far and the room nights we have secured for the remainder of 2011, we are reiterating our guidance for 2011."

| | | Full Year 2011 Guidance | |
|--------------------------------------|---|----------------------------|---------------|
| Consolidated Cash Flow | | | |
| Adjusted Gaylord Hotels | | \$178 — 185 | Million |
| Gaylord Opryland | | \$73 — 77 | Million |
| Opry and Attractions | | \$12 — 14 | Million |
| Corporate and Other | | \$(48 — 46) | Million |
| Totals | | \$215 — 230 | Million |
| Adjusted Gaylord Hotels RevPAR | | 7.5% | 9.5% |
| Adjusted Gaylord Hotels Total RevPAR | | 6.5% | — 8.5% |
| Gaylord Opryland RevPAR | | | -15.0% |
| Gaylord Opryland Total RevPAR | | 9.0% – | -11.0% |
| | 6 | | |

Note: Adjusted Gaylord Hotels in the guidance table above excludes Gaylord Opryland, but includes the Radisson; additionally, the guidance above assumes 39,900 room nights out of service in 2011 due to the renovation of rooms at Gaylord Palms and 14,240 room nights out of service in 2011 due to the renovation of rooms at the Radisson.

Webcast and Replay

Gaylord Entertainment will hold a conference call to discuss this release Tuesday, May 3, 2011 at 10:00 a.m. ET. Investors can listen to the conference call over the Internet at www.gaylordentertainment.com. To listen to the live call, please go to the Investor Relations section of the website (Investor Relations/Presentations, Earnings, and Webcasts) at least 15 minutes prior to the call to register, download and install any necessary audio software. For those who cannot listen to the live broadcast, a replay will be available shortly after the call and will run for at least 30 days.

About Gaylord Entertainment

Gaylord Entertainment (NYSE: GET), a leading hospitality and entertainment company based in Nashville, Tenn., owns and operates Gaylord Hotels (www.gaylordhotels.com), its network of upscale, meetings-focused resorts, and the Grand Ole Opry (www.opry.com), the weekly showcase of country music's finest performers for more than 85 consecutive years. The Company's entertainment brands and properties include the Radisson Hotel Opryland, Ryman Auditorium, General Jackson Showboat, Gaylord Springs Golf Links, Wildhorse Saloon, and WSM-AM. For more information about the Company, visit www.GaylordEntertainment.com.

This press release contains statements as to the Company's beliefs and expectations of the outcome of future events that are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These include the risks and uncertainties associated with the flood damage to Gaylord Opryland and our other Nashville-area Gaylord facilities, including our remaining flood-related repair projects, effects of the hotel closure such as the loss of customer goodwill, uncertainty of future hotel bookings and other negative factors yet to be determined, economic conditions affecting the hospitality business generally, rising labor and benefits costs, the timing of any new development projects, increased costs and other risks associated with building and developing new hotel facilities, the geographic concentration of our hotel properties, business levels at the Company's hotels, our ability to successfully operate our hotels, our ability to refinance our indebtedness as it matures, and our ability to obtain financing for new developments. Other factors that could cause

operating and financial results to differ are described in the filings made from time to time by the Company with the Securities and Exchange Commission and include the risk factors described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2010. The Company does not undertake any obligation to release publicly any revisions to forward-looking statements made by it to reflect events or circumstances occurring after the date hereof or the occurrence of unanticipated events.

- ¹The Company calculates revenue per available room ("RevPAR") for its hotels by dividing room sales by room nights available to guests for the period.
- ²The Company calculates total revenue per available room ("Total RevPAR") for its hotels by dividing the sum of room sales, food & beverage, and other ancillary services revenue by room nights available to guests for the period.
- ³ Adjusted EBITDA (defined as earnings before interest, taxes, depreciation, amortization, as well as certain unusual items) is a non-GAAP financial measure which is used herein because we believe it allows for a more complete analysis of operating performance by presenting an analysis of operations separate from the earnings impact of capital transactions and without certain items that do not impact our ongoing operations such as gains on the sale of assets and purchases of our debt. In accordance with generally accepted accounting principles, these items are not included in determining our operating income. The information presented should not be considered as an alternative to any measure of performance as promulgated under accounting principles generally accepted in the United States (such as operating income, net income, or cash from operations), nor should it be considered as an indicator of overall financial performance. Adjusted EBITDA does not fully consider the impact of investing or financing transactions, as it specifically excludes depreciation and interest charges, which should also be considered in the overall evaluation of our results of operations. Our method of calculating Adjusted EBITDA may be different from the method used by other companies and therefore companiely that the supplemental Financial Results contained in this press release.
- ⁴As discussed in footnote 3 above, Adjusted EBITDA is used herein as essentially operating income plus depreciation and amortization. Consolidated Cash Flow (which is used in this release as that term is defined in the Indentures governing the Company's 6.75 percent senior notes) is a non-GAAP financial measure which also excludes the impact of the non-cash portion of the Florida ground lease expense, stock option expense, the non-cash gains and losses on the disposal of certain fixed assets, and adds

(subtracts) other gains (losses). The Consolidated Cash Flow measure is one of the principal tools used by management in evaluating the operating performance of the Company's business and represents the method by which the Indentures calculate whether or not the Company can incur additional indebtedness (for instance in order to incur certain additional indebtedness, Consolidated Cash Flow for the most recent four fiscal quarters as a ratio to debt service must be at least 2 to 1). The calculation of these amounts as well as a reconciliation of those amounts to net income (loss) or segment (or hotel) operating income (loss) is included as part of the Supplemental Financial Results contained in this press release. CCF Margin is defined as CCF divided by revenue.

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GAYLORD ENTERTAINMENT COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

Unaudited

(In thousands, except per share data)

| | Three Moi Mar | nths Ended |
|--|------------------------|-----------------------|
| | 2011 | 2010 |
| Revenues | \$220,738 | \$214,481 |
| Operating expenses: | | |
| Operating costs | 133,878 | 130,555 |
| Selling, general and administrative (a) | 43,078 | 41,902 |
| Casualty loss | (1) | _ |
| Depreciation and amortization | 29,057 | 27,071 |
| Operating income | 14,726 | 14,953 |
| Interest expense, net of amounts capitalized | (20,809) | (20,115) |
| Interest income | 3,173 | 3,222 |
| Income (loss) from unconsolidated companies | 173 | (73) |
| Net gain on extinguishment of debt | | 1,199 |
| Other gains and (losses), net | (191) | (13) |
| | | |
| Loss before income taxes | (2,928) | (827) |
| (Benefit) provision for income taxes | (967) | 975 |
| Loss from continuing operations | (1,961) | (1,802) |
| Income (loss) from discontinued operations, net of taxes | 4 | (48) |
| Net loss | \$ (1,957) | \$ (1,850) |
| | | |
| Basic net loss per share: | (0.04) | Φ (0.04) |
| Loss from continuing operations | \$ (0.04) | \$ (0.04) |
| Income from discontinued operations, net of taxes | | |
| Net loss | \$ (0.04) | \$ (0.04) |
| Fully diluted net loss per share: | | |
| Loss from continuing operations | \$ (0.04) | \$ (0.04) |
| Income from discontinued operations, net of taxes | \$ (0.0 4) | ψ (0.0 1) |
| Net loss | \$ (0.04) | \$ (0.04) |
| Net 1088 | \$ (0.04) | \$ (0.04) |
| Weighted average common shares for the period: | | |
| Basic | 48,221 | 47,011 |
| Fully-diluted | 48,221 | 47,011 |
| • | , | , |

⁽a) Includes non-cash lease expense of \$1.5 million for the three months ended March 31, 2011 and 2010, respectively, related to the effect of recognizing the Gaylord Palms ground lease expense on a straight-line basis.

GAYLORD ENTERTAINMENT COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

Unaudited (In thousands)

| | Mar. 31, 2011 | Dec. 31, 2010 |
|--|--------------------|------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents — unrestricted | \$ 86,968 | \$ 124,398 |
| Cash and cash equivalents — restricted | 1,150 | 1,150 |
| Trade receivables, net | 63,927 | 31,793 |
| Estimated fair value of derivative assets | 11 | 22 |
| Deferred income taxes | 6,719 | 6,495 |
| Other current assets | 43,739 | 48,992 |
| Total current assets | 202,514 | 212,850 |
| Property and equipment, net of accumulated depreciation | 2,203,681 | 2,201,445 |
| Notes receivable, net of current portion | 142,457 | 142,651 |
| Long-term deferred financing costs | 11,240 | 12,521 |
| Other long-term assets | 50,077 | 51,065 |
| Long-term assets of discontinued operations | 416 | 401 |
| Total assets | \$2,610,385 | \$2,620,933 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Current portion of long-term debt and capital lease obligations (a) | \$ 58,805 | \$ 58,574 |
| Accounts payable and accrued liabilities | 158,226 | 175,343 |
| Estimated fair value of derivative liabilities | 7,235 | 12,475 |
| Current liabilities of discontinued operations | 342 | 357 |
| Total current liabilities | 224,608 | 246,749 |
| Long-term debt and capital lease obligations, net of current portion | 1,103,411 | 1,100,641 |
| Deferred income taxes | 104,630 | 101,140 |
| Other long-term liabilities | 140,502 | 142,200 |
| Long-term liabilities of discontinued operations | 451 | 451 |
| Stockholders' equity | 1,036,783 | 1,029,752 |
| Total liabilities and stockholders' equity | <u>\$2,610,385</u> | \$2,620,933 |

⁽a) Reflects a portion of the Company's \$360 million 3.75% Convertible Notes being classified as current as a result of their convertibility.

GAYLORD ENTERTAINMENT COMPANY AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS

Unaudited

(in thousands, except operating metrics)

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") and Consolidated Cash Flow ("CCF") reconciliation:

| | 401 | Three Months E | | 10 |
|--|--------------------|----------------|--------------------|--------|
| | <u>201</u> | Margin | <u>20</u> : | Margin |
| Consolidated | | Wargin | | Wargin |
| Revenue | \$ 220,738 | 100.0% | \$ 214,481 | 100.09 |
| Net loss | \$ (1,957) | -0.9% | \$ (1,850) | -0.99 |
| (Income) loss from discontinued operations, net of taxes | (4) | 0.0% | 48 | 0.09 |
| (Benefit) provision for income taxes | (967) | -0.4% | 975 | 0.59 |
| Other (gains) and losses, net | 191 | 0.1% | 13 | 0.00 |
| Net gain on extinguishment of debt | _ | 0.0% | (1,199) | -0.69 |
| (Income) loss from unconsolidated companies | (173) | -0.1% | 73 | 0.09 |
| Interest expense, net | 17,636 | 8.0% | 16,893 | 7.99 |
| Operating income | 14,726 | 6.7% | 14,953 | 7.09 |
| Depreciation & amortization | 29,057 | 13.2% | 27,071 | 12.69 |
| Adjusted EBITDA | 43,783 | 19.8% | 42,024 | 19.69 |
| Other non-cash expenses | 1,453 | 0.7% | 1,479 | 0.79 |
| Stock option expense | 797 | 0.4% | 699 | 0.39 |
| Other gains and (losses), net | (191) | -0.1% | (13) | 0.0 |
| Loss on sales of assets | 191 | 0.1% | 13 | 0.0 |
| CCF | \$ 46,033 | 20.9% | \$ 44,202 | 20.69 |
| district d Hamitelier as a most (smalled a Cord and Ormalis d and Others in clade a Nachaille | | | | |
| Adjusted Hospitality segment (excludes Gaylord Opryland and Other, includes Nashville Radisson) (a) | | | | |
| Revenue | \$ 149,032 | 100.0% | \$ 149,073 | 100.09 |
| Operating income | 23,741 | 15.9% | 23,641 | 15.99 |
| Depreciation & amortization | 17,217 | 11.6% | 17,193 | 11.59 |
| Other non-cash expenses | 1,453 | 1.0% | 1,479 | 1.09 |
| Stock option expense | 187 | 0.1% | 206 | 0.19 |
| Other gains and (losses), net | - | 0.0% | (18) | 0.09 |
| Loss on sales of assets | - | 0.0% | 18 | 0.0 |
| CCF | \$ 42,598 | 28.6% | \$ 42,519 | 28.5% |
| Gaylord Opryland (a) | | | | |
| Revenue | \$ 60,310 | 100.0% | \$ 54,669 | 100.09 |
| Operating income | 5,725 | 9.5% | 6,685 | 12.29 |
| Depreciation & amortization | 8,056 | 13.4% | 5,980 | 10.99 |
| Stock option expense | 97 | 0.2% | 113 | 0.29 |
| Other gains and (losses), net | (141) | -0.2% | 1 | 0.09 |
| Loss (gain) on sales of assets | 141 | 0.2% | (1) | 0.0 |
| CCF | \$ 13,878 | 23.0% | \$ 12,778 | 23.49 |
| Other Hospitality (a) | | | | |
| Revenue | s — | 100.0% | \$ (47) | 100.09 |
| Operating loss | (12) | 0.0% | (79) | 168.19 |
| Depreciation & amortization | 2 | 0.0% | 46 | -97.99 |
| CCF | \$ (10) | 0.0% | \$ (33) | 70.29 |
| | ψ (10) | 0.070 | ψ (33) | 70.2 |
| Opry and Attractions segment (a) | | | | |
| Revenue | \$ 11,367 | 100.0% | \$ 10,761 | 100.09 |
| Operating loss | (643) | -5.7% | (765) | -7.19 |
| Depreciation & amortization | 1,332 | 11.7% | 1,362 | 12.79 |
| Stock option expense | 43 | 0.4% | 47 | 0.49 |
| Other gains and (losses), net | (2) | 0.0% | _ | 0.00 |
| Loss on sales of assets | 2 | 0.0% | | 0.09 |
| CCF | \$ 732 | 6.4% | \$ 644 | 6.09 |
| | | | | |
| Corporate and Other segment (a) | 0 20 | | 0 25 | |
| Revenue Operating loss | \$ 29 | | \$ 25 | |
| Operating loss | (14,086) | | (14,529) | |
| Depreciation & amortization | 2,450 | | 2,490 | |
| Stock option expense | 470 | | 333 | |
| Other gains and (losses), net | (48) | | 4 | |
| Loss (gain) on sales of assets | 48 | | (4) | |
| CCF | <u>\$ (11,166)</u> | | <u>\$ (11,706)</u> | |
| aqualty Loca (a) | | | | |
| Casualty Loss (a) Casualty loss income | \$ 1 | | \$ — | |
| the state of the s | Ψ 1 | | Ψ | |

 Insurance proceeds
 —
 —

 Operating income
 1
 —

 CCF
 \$ 1
 \$ —

(a) Individual segments exclude effect of Casualty Loss, which is shown separately

GAYLORD ENTERTAINMENT COMPANY AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS

Unaudited

(in thousands, except operating metrics)

| | _ | Three Months En | | | |
|---|----------|-----------------|----------|------------------|--|
| | _ | 2011 | _ | 2010 | |
| HOSPITALITY OPERATING METRICS: | | | | | |
| Adjusted Hospitality Segment (excludes Gaylord Opryland and Other, includes Nashville Radisson) | | | | | |
| Occupancy | | 70.2% | | 70.89 | |
| Average daily rate (ADR) | \$ | 179.52 | \$ | 177.00 | |
| RevPAR | \$ | 125.96 | \$ | 125.29 | |
| OtherPAR | \$ | 200.64 | \$ | 192.27 | |
| Total RevPAR | \$ | 326.60 | \$ | 317.56 | |
| Revenue | \$ | 149,032 | \$ | 149,073 | |
| CCF | \$ | | \$ | 42,519 | |
| CCF Margin | Ψ | 28.6% | Ψ | 28.59 | |
| Gaylord Opryland | | | | | |
| 0 | | 60.60/ | | 62.70 | |
| Occupancy | ¢. | 68.6% | ø | 62.79 | |
| Average daily rate (ADR) RevPAR | \$ \$ | 137.26 94.19 | \$ \$ | 143.08 89.67 | |
| OtherPAR | \$ \$ | 138.57 | \$ | 121.32 | |
| Total RevPAR | \$ \$ | 232.76 | \$ | 210.99 | |
| Total Reveak | Φ | 232.70 | Ф | 210.99 | |
| Revenue | \$ | 60,310 | \$ | 54,669 | |
| CCF CCF Margin | \$ | 13,878 23.0% | \$ | 12,778 23.49 | |
| Gaylord Palms | | 23.070 | | 23.47 | |
| Gayloru Faliiis | | | | | |
| Occupancy | | 78.2% | | 74.29 | |
| Average daily rate (ADR) | \$ | 166.07 | \$ | 176.84 | |
| RevPAR | \$ | | \$ | 131.24 | |
| OtherPAR | \$ | 229.58 | \$ | 211.07 | |
| Total RevPAR | \$ | 359.51 | \$ | 342.31 | |
| Revenue | \$ | 45,492 | \$ | 43,317 | |
| CCF | \$ \$ | 15,215 | \$ | 14,616 | |
| CCF Margin | Ψ | 33.4% | Ψ | 33.79 | |
| Gaylord Texan | | | | | |
| Occumency | | 72.20/ | | 72.90 | |
| Occupancy Average daily rate (ADR) | \$ | 72.3% 190.19 | \$ | 72.89 168.68 | |
| RevPAR | \$ \$ | 137.56 | \$ | 122.78 | |
| OtherPAR | \$ \$ | 232.76 | \$ | 221.89 | |
| Total RevPAR | \$ | | \$ | 344.67 | |
| | | | | | |
| Revenue | \$ | | \$ | 46,871 | |
| CCF | \$ | | \$ | 15,963 | |
| CCF Margin | | 35.7% | | 34.1% | |
| Gaylord National | | | | | |
| Occupancy | | 64.2% | | 70.5% | |
| Average daily rate (ADR) | \$ | 187.91 | \$ | 192.50 | |
| RevPAR | \$ | | \$ | 135.77 | |
| OtherPAR | \$ | | \$ | 184.44 | |
| Total RevPAR | \$ | 291.44 | \$ | 320.21 | |
| Davanua | ø | 52 254 | ¢ | 57 522 | |
| Revenue CCF | \$ \$ | 52,354 9,665 | \$ \$ | 57,523 11,744 | |
| CCF Margin | • | | Þ | 20.49 | |
| CCI wagiii | | 18.5% | | ∠0.4% | |
| Nashville Radisson | | | | | |
| Occupancy | | 52.5% | | 46.69 | |
| overputty . | | 52.570 | | 70.07 | |

| Average daily rate (ADR) | \$ 87.03 | \$ 88.23 |
|---|-------------|-------------|
| RevPAR | \$ 45.72 | \$ 41.08 |
| OtherPAR | \$ 12.66 | \$ 8.91 |
| Total RevPAR | \$ 58.38 | \$ 49.99 |
| | | |
| Revenue | \$ 826 | \$ 1,362 |
| CCF | \$ (239) | \$ 196 |
| CCF Margin | -28.9% | 14.4% |
| | | |
| Other Hospitality (a) | | |
| | | |
| Occupancy | 0.0% | 0.0% |
| Average daily rate (ADR) | \$ _ | \$ _ |
| RevPAR | \$ _ | \$ — |
| OtherPAR | \$ _ | \$ _ |
| Total RevPAR | \$ _ | \$ — |
| | | |
| Revenue | \$ _ | \$ (47) |
| CCF | \$ (10) | \$ (33) |
| CCF Margin | 0.0% | 70.2% |
| | | |
| | | |
| (a) Includes other hospitality revenue and expense. | | |
| | | |

Gaylord Entertainment Company and Subsidiaries Reconciliation of Forward-Looking Statements Unaudited (in thousands)

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") and Consolidated Cash Flow ("CCF") reconciliation:

| | | GUIDANCE RANGE FULL YEAR 2011 | |
|--|--------------------|----------------------------------|--|
| | Low | High | |
| Adjusted Gaylord Hotels | | | |
| Estimated Operating Income/(Loss) | \$102,000 | \$105,300 | |
| Estimated Depreciation & Amortization | 69,400 | 72,000 | |
| Estimated Adjusted EBITDA | \$171,400 | \$177,300 | |
| Estimated Pre-Opening Costs | 0 | 0 | |
| Estimated Non-Cash Lease Expense | 5,800 | 6,000 | |
| Estimated Stock Option Expense | 800 | 1,200 | |
| Estimated Gains/(Losses), Net | 0 | 500 | |
| Estimated CCF | <u>\$178,000</u> | \$185,000 | |
| | Low | High | |
| Gaylord Opryland | | | |
| Estimated Operating Income/(Loss) | \$ 46,000 | \$ 47,400 | |
| Estimated Depreciation & Amortization | 26,850 | 28,600 | |
| Estimated Adjusted EBITDA | \$ 72,850 | \$ 76,000 | |
| Estimated Pre-Opening Costs | 0 | 0 | |
| Estimated Non-Cash Lease Expense | 0 | 0 | |
| Estimated Stock Option Expense | 150 | 650 | |
| Estimated Gains/(Losses), Net | 0 | 350 | |
| Estimated CCF | <u>\$ 73,000</u> | \$ 77,000 | |
| Opry and Attractions segment | | | |
| Estimated Operating Income/(Loss) | \$ 7,000 | \$ 8,300 | |
| Estimated Depreciation & Amortization | 4,900 | 5,400 | |
| Estimated Adjusted EBITDA | \$ 11,900 | \$ 13,700 | |
| Estimated Pre-Opening Costs | 0 | 0 | |
| Estimated Stock Option Expense | 100 | 250 | |
| Estimated Gains/(Losses), Net | 0 | 50 | |
| Estimated CCF | <u>\$ 12,000</u> | \$ 14,000 | |
| Corporate and Other segment | | | |
| Estimated Operating Income/(Loss) | \$ (63,500) | \$ (60,500) | |
| Estimated Operating Income/(Loss) Estimated Depreciation & Amortization | 13,500 | 13,000 | |
| - | | | |
| Estimated Adjusted EBITDA | \$ (50,000) | \$ (47,500) | |
| Estimated Stock Option Expense Estimated Gains/(Losses), Net | 1,800 200 | 1,500 0 | |
| " | | | |
| Estimated CCF | <u>\$ (48,000)</u> | \$ (46,000) | |

Note: Adjusted Gaylord Hotels excludes Gaylord Opryland, but includes the Radisson