# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

## CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 3, 2020 (November 3, 2020)

		PITALITY PRO	PERTIES, INC.
	Delaware (State or other jurisdiction of incorporation)	1-13079 (Commission File Number)	73-0664379 (I.R.S. Employer Identification No.)
	One Gaylord Drive Nashville, Tennessee (Address of principal executive of	fices)	37214 (Zip Code)
	Registrant	s telephone number, including area cod	le: (615) 316-6000
	(Former	name or former address, if changed si	nce last report)
oll	Check the appropriate box below if the Form 8-slowing provisions:	K filing is intended to simultaneously sati	sfy the filing obligation of the registrant under any of the
	Written communications pursuant to Rule 425 un	der the Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under	the Exchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to	Rule 14d-2(b) under the Exchange Act (1	17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to	Rule 13e-4(c) under the Exchange Act (1	7 CFR 240.13e-4(c))
	Securities registered pursuant to Section 12(b) of	the Act:	
	Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
	Common Stock, par value \$.01	RHP	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2).

Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On November 3, 2020, Ryman Hospitality Properties, Inc. issued a press release announcing its financial results for the quarter ended September 30, 2020. A copy of the press release is furnished herewith as <a href="Exhibit 99.1"><u>Exhibit 99.1</u></a> and incorporated herein by reference.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

- (d) Exhibits
- 99.1 Press Release of Ryman Hospitality Properties, Inc. dated November 3, 2020.
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RYMAN HOSPITALITY PROPERTIES, INC.

Date: November 3, 2020 By: /s/ Scott J. Lynn

Name: Scott J. Lynn

Title: Executive Vice President, General Counsel and Secretary



#### Ryman Hospitality Properties, Inc. Reports Third Quarter 2020 Results

NASHVILLE, Tenn. (November 3, 2020) – Ryman Hospitality Properties, Inc. (NYSE: RHP), a lodging real estate investment trust ("REIT") specializing in group-oriented, destination hotel assets in urban and resort markets, today reported financial results for the third quarter ended September 30, 2020.

#### Third Quarter 2020 Highlights:

- Third quarter 2020 gross advanced room night bookings of approximately 669,000 room nights for all future periods, of which approximately 158,000 or 24% were unrelated to rebooking efforts
- · Year to date through September 30, 2020 rebooked room nights of approximately 1.01 million room nights, or over 53% of total room nights canceled as a result of COVID-19
- · Overall Entertainment segment and Ole Red venues continue to see steady improvement while adhering to local health regulations
- · Average monthly cash burn for the third quarter 2020 was approximately \$22.7 million, down approximately \$8.9 million from second quarter 2020 driven by hotel reopenings and continued cost management
- · Continue to have ample liquidity as monthly cash burn continues to decline; currently have approximately 30 months of liquidity including Gaylord Palms expansion
- · Issued updated Investor Supplement on Ryman Hospitality, which is available on the Investor Relations section of our website at www.rymanhp.com

Colin Reed, Chairman and Chief Executive Officer of Ryman Hospitality Properties, said, "We are pleased with the results we achieved this quarter, driving sequential improvement from last quarter in terms of both revenue and monthly cash burn as we navigate this extraordinary period. Our unique hotel properties with their large footprints, diverse amenities, and reputation for best-in-class service continue to generate interest from "drive to" leisure guests. We have seen success in targeting families who want the opportunity to travel safely. With 100 million people living within 300 miles of our four open Gaylord hotel properties, we believe we are in a strong position to continue capitalizing on the demand for safe family travel options that are within a short driving distance from home.

We have also begun to see the return of some smaller groups to our hotels as corporate customers look to resume in-person gatherings. Although group cancellations continue, our core brand differentiators have driven a rebookings rate of over 53 percent.

Our Entertainment segment also delivered an improved performance and gained momentum throughout the quarter. Importantly, we are taking advantage of this period to drive broader digitization of our content and exploring new formats to showcase our growing catalogue of content.

The continued progress we are making to safely welcome guests on both sides of our business has contributed to a continued reduction in our average monthly cash burn during this period, which has supported our strong liquidity position and enabled us to maintain our focus on recovery."

#### Third Quarter 2020 Results (As Compared to Third Quarter 2019):

#### **Consolidated Results**

(\$ in thousands, except per share amounts)				Months Ended tember 30,					Months Ended otember 30,	
		2020		2019	% Δ		2020		2019	<b>%</b> Δ
Total Revenue	\$	70,249	\$	379,787	-81.5%	\$	397,960	\$	1,158,281	-65.6%
(1)										
Operating Income/(Loss) (1)	\$	(103,166)	\$	56,503	-282.6%	\$	(239,151)	\$	195,783	-222.2%
Operating Income/(Loss) margin		-146.9%		14.9%	-161.8pt		-60.1%		16.9%	-77.0pt
Net Income/(Loss) available to common shareholders (1)										
(2) (3)	\$	(117,659)	\$	22,349	-626.5%	\$	(337,667)	\$	101,140	-433.9%
Net Income/(Loss) available to common shareholders				,			, , ,		,	
margin		-167.5%		5.9%	-173.4pt		-84.8%		8.7%	-93.5pt
Net Income/(Loss) available to common shareholders per		(2.4.1)	Φ.	0.42			(6.4.1)			44.4.007
diluted share	\$	(2.14)	\$	0.43	-597.7%	\$	(6.14)	\$	1.95	-414.9%
Adjusted EBITDAre	\$	(35,280)	\$	119,071	-129.6%	¢	(33,646)	\$	378,458	-108.9%
Adjusted EBITDAre margin	Ф	-50.2%	Ф	31.4%	-81.6pt	Ф	-8.5%	Φ	32.7%	-41.2pt
Adjusted EBITDA <i>re</i> , excluding noncontrolling interest in		-30.270		31.470	-01.0pt		-0.570		32.770	- <del>4</del> 1.2pt
consolidated joint venture	\$	(34,790)	\$	108,076	-132.2%	\$	(38,734)	\$	353,091	-111.0%
Adjusted EBITDAre, excluding noncontrolling interest in										
consolidated joint venture margin		-49.5%		28.5%	-78.0 pt		-9.7%		30.5%	-40.2 pt
Funds From Operations (FFO) available to common										
shareholders and unit holders (1) (2) (3)	\$	(72,303)	\$	67,728	-206.8%	\$	(202,156)	\$	235,605	-185.8%
FFO available to common shareholders and unit holders per diluted share	\$	(1.31)	\$	1.31	-200.0%	¢	(3.68)	\$	4.55	-180.9%
per unuteu share	Ф	(1.51)	Ф	1.31	-200.076	Ф	(3.08)	Ф	4.33	-100.970
Adjusted FFO available to common shareholders and unit										
holders	\$	(60,284)	\$	77,950	-177.3%	\$	(118,556)	\$	260,007	-145.6%
Adjusted FFO available to common shareholders and unit		(,)					( /	•	,	
holders per diluted share	\$	(1.09)	\$	1.50	-172.7%	\$	(2.16)	\$	5.02	-143.0%

<sup>(1)</sup> For the three and nine months ended September 30, 2020, includes approximately \$7.8 million and \$32.8 million for credit losses on held-to-maturity securities, respectively.

Note: For the Company's definitions of Adjusted EBITDA*re*, Adjusted EBITDA*re*, excluding noncontrolling interest, FFO available to common shareholders and unit holders, and Adjusted FFO available to common shareholders and unit holders, as well as a reconciliation of the non-GAAP financial measure Adjusted EBITDA*re* to Net Income/(Loss) and a reconciliation of the non-GAAP financial measure Adjusted FFO available to common shareholders and unit holders to Net Income/(Loss), see "Non-GAAP Financial Measures," "Adjusted EBITDA*re* and Adjusted EBITDA*re*, Excluding Noncontrolling Interest Definition," "Adjusted FFO available to common shareholders and unit holders Definition" and "Supplemental Financial Results" below.

<sup>(2)</sup> For the nine months ended September 30, 2020, inculdes \$26.7 million for income tax valuation allowances.

<sup>(3)</sup> For the nine months ended September 30, 2020, includes \$15.0 million for the termination of the Block 21 acquisition.

#### **Hospitality Segment**

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	T	Months Ended ptember 30,		N	Months Ended ptember 30,		
	 2020	2019	% Δ	2020	2019	% Δ	
Hospitality Revenue (1)	\$ 57,978	\$ 328,257	-82.3%	\$ 353,954	\$ 1,022,896	-65.4%	
Hospitality Operating Income/(Loss) (1) (2) (3)	\$ (86,212)	\$ 52,110	-265.4%	\$ (186,401)	\$ 190,918	-197.6%	
Hospitality Adjusted EBITDAre (1)(3)	\$ (23,565)	\$ 109,067	-121.6%	\$ 4,910	\$ 356,564	-98.6%	
Hospitality Performance Metrics (1)(4)							
Occupancy	14.6%	77.1%	-62.5pt	24.4%	75.8%	-51.4pt	
Average Daily Rate (ADR)	\$ 180.89	\$ 188.13	-3.8%	\$ 197.38	\$ 196.81	0.3%	
RevPAR	\$ 26.33	\$ 145.09	-81.9%	\$ 48.16	\$ 149.23	-67.7%	
Total RevPAR	\$ 62.33	\$ 352.92	-82.3%	\$ 127.77	\$ 370.61	-65.5%	
Gross Definite Rooms Nights Booked	668,803	691,250	-3.2%	1,690,783	1,740,739	-2.9%	
Net Definite Rooms Nights Booked	(70,572)	574,403	-112.3%	(692,844)	1,335,080	-151.9%	
Group Attrition (as % of contracted block)	61.4%	15.2%	46.2pt	21.4%	14.1%	7.3pt	
Cancellations ITYFTY (5)	300,867	10,254	2834.1%	1,519,432	44,809	3290.9.3%	

- (1) Includes approximately 6,000 room nights out of service during the third quarter 2019 and approximately 26,250 for the nine months ended September 30, 2019 related to the Gaylord Opryland rooms renovation. Gaylord National remains closed.
- (2) For the three and nine months ended September 30, 2020, includes approximately \$7.8 million and \$32.8 million for credit losses on held-to-maturity securities, respectively.
- (3) Includes approximately \$14.4 million and \$34.9 million in COVID-19 related employment costs during the three and nine months ended September 30, 2020, respectively.
- (4) Calculation of hospitality performance metrics includes closed hotel room nights available. Average Daily Rate is for occupied rooms.
- (5) "ITYFTY" represents In The Year For The Year.

Note: For the Company's definitions of Revenue Per Available Room (RevPAR) and Total Revenue Per Available Room (Total RevPAR), see "Calculation of RevPAR and Total RevPAR" below. Property-level results and operating metrics for third quarter 2020 are presented in greater detail below and under "Supplemental Financial Results—Hospitality Segment Adjusted EBITDAre Reconciliations and Operating Metrics," which includes a reconciliation of the non-GAAP financial measures Hospitality Adjusted EBITDAre to Hospitality Operating Income/(Loss), and property-level Adjusted EBITDAre to property-level Operating Income/(Loss) for each of the hotel properties.

#### **Gaylord Opryland**

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

		T	hree	Months Ended		N	Vine	Months Ended				
			Se	ptember 30,		September 30,						
	·	2020		2019	% Δ	2020		2019	% Δ			
Revenue	\$	17,514	\$	90,185	-80.6% \$	94,961	\$	278,130	-65.9%			
Operating Income/(Loss)	\$	(15,403)	\$	21,021	-173.3% \$	(24,402)	\$	73,879	-133.0%			
Operating Income/(Loss) margin		-87.9%		23.3%	-111.2pt	-25.7%	)	26.6%	-52.3pt			
Adjusted EBITDAre	\$	(6,632)	\$	29,934	-122.2% \$	684	\$	99,942	-99.3%			
Adjusted EBITDAre margin		-37.9%		33.2%	-71.1pt	0.7%	)	35.9%	-35.2pt			
Occupancy (1)		13.8%		77.2%	-63.4pt	25.0%	)	77.6%	-52.6pt			
Average daily rate (ADR)	\$	193.58	\$	189.97	1.9% \$	194.10	\$	193.41	0.4%			
RevPAR (1)	\$	26.76	\$	146.66	-81.8% \$	48.51	\$	150.01	-67.7%			
Total RevPAR (1)	\$	65.92	\$	339.43	-80.6% \$	120.00	\$	352.77	-66.0%			

(1) Calculation of hospitality performance metrics includes closed hotel room nights available.

#### Gaylord Opryland Highlights for Third Quarter 2020 (As Compared to Third Quarter 2019):

- · Approximately 3,100 or 8% of room nights sold in the third quarter were derived from group customers and the property has generated cumulative occupancy from June 25, 2020 reopening through October 31, 2020 of 14.7%.
- Since re-opening through September 30<sup>th</sup>, the property has sold over 70,000 tickets to SoundWaves.

## **Gaylord Palms**

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	T	 Months Ended otember 30,		N		
	 2020	2019	% Δ	2020	2019	% Δ
Revenue	\$ 7,659	\$ 40,854	-81.3%	\$ 53,848	\$ 148,127	-63.6%
Operating Income/(Loss)	\$ (12,393)	\$ 2,538	-588.3%	\$ (19,122)	\$ 28,518	-167.1%
Operating Income/(Loss) margin	-161.8%	6.2%	-168.0pt	-35.5%	19.3%	-54.8pt
Adjusted EBITDAre	\$ (7,137)	\$ 8,656	-182.5%	\$ (3,019)	\$ 46,715	-106.5%
Adjusted EBITDAre margin	-93.2%	21.2%	-114.4pt	-5.6%	31.5%	-37.1pt
(1)						
Occupancy (1)	14.7%	72.7%	-58.0pt	26.0%	77.4%	-51.4pt
Average daily rate (ADR)	\$ 168.83	\$ 161.98	4.2%	\$ 206.72	\$ 191.88	7.7%
RevPAR (1)	\$ 24.76	\$ 117.71	-79.0%	\$ 53.67	\$ 148.52	-63.9%
Total RevPAR (1)	\$ 58.79	\$ 313.61	-81.3%	\$ 138.79	\$ 383.19	-63.8%

(1) Calculation of hospitality performance metrics includes closed hotel room nights available.

## $Gaylord\ Palms\ Highlights\ for\ Third\ Quarter\ 2020\ (As\ Compared\ to\ Third\ Quarter\ 2019):$

- · Approximately 4,000 or 21% of room nights sold in the third quarter were derived from group customers and the property has generated cumulative occupancy since June 25, 2020 reopening through October 31, 2020 of 15.2%.
- The hotel expansion project is on time and on budget with approximately \$37 million remaining to be spent and an expected completion date in April 2021.

#### **Gaylord Texan**

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	TI	hree	Months Ended			N	ine l	Months Ended	
		Sej	ptember 30,				Sej	ptember 30,	
	2020		2019	% Δ	20	020		2019	% Δ
Revenue	\$ 19,651	\$	66,508	-70.5%	\$	81,119	\$	207,873	-61.0%
Operating Income/(Loss)	\$ (5,981)	\$	18,160	-132.9%	\$	(4,699)	\$	59,801	-107.9%
Operating Income/(Loss) margin	-30.4%		27.3%	-57.7pt		-5.8%		28.8%	-34.6pt
Adjusted EBITDAre	\$ 346	\$	24,670	-98.6%	\$	14,485	\$	79,700	-81.8%
Adjusted EBITDAre margin	1.8%		37.1%	-35.3pt		17.9%		38.3%	-20.4pt
Occupancy (1)	27.3%		80.6%	-53.3pt		29.5%		78.6%	-49.1pt
Average daily rate (ADR)	\$ 190.80	\$	189.64	0.6%	\$	199.31	\$	192.39	3.6%
RevPAR (1)	\$ 52.09	\$	152.94	-65.9%	\$	58.82	\$	151.31	-61.1%
Total RevPAR (1)	\$ 117.75	\$	398.52	-70.5%	\$	163.21	\$	419.76	-61.1%

(1) Calculation of hospitality performance metrics includes closed hotel room nights available.

#### Gaylord Texan Highlights for Third Quarter 2020 (As Compared to Third Quarter 2019):

· Approximately 8,100 or 18% of room nights sold in the third quarter were derived from group customers and the property has generated cumulative occupancy from June 8, 2020 reopening through October 31, 2020 of 23.8%

#### **Gaylord National**

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	T	Months Ended ptember 30,		N		
	 2020	2019	% Δ	2020	2019	% Δ
Revenue	\$ 133	\$ 59,128	-99.8%	\$ 50,056	\$ 202,886	-75.3%
Operating Income/(Loss)	\$ (26,814)	\$ 2,457	-1191.3%	\$ (79,798)	\$ 25,735	-410.1%
Operating Income/(Loss) margin	-20,160.9%	4.2%	-20,165.1pt	-159.4%	12.7%	-172.1pt
Adjusted EBITDAre	\$ (7,787)	\$ 14,697	-153.0%	\$ (18,734)	\$ 57,000	-132.9%
Adjusted EBITDAre margin	-5854.9%	24.9%	-5879.8pt	-37.4%	28.1%	-65.5pt
Occupancy (1)	0.0%	71.9%	-71.9pt	17.2%	75.1%	-57.9pt
Average daily rate (ADR)	\$ 0.00	\$ 198.96	-100.0%	\$ 207.13	\$ 214.02	-3.2%
RevPAR (1)	\$ 0.00	\$ 143.02	-100.0%	\$ 35.71	\$ 160.65	-77.8%
Total RevPAR (1)	\$ 0.73	\$ 321.99	-99.8%	\$ 91.53	\$ 372.33	-75.4%

(1) Calculation of hospitality performance metrics includes closed hotel room nights available.

## Gaylord National Highlights for Third Quarter 2020 (As Compared to Third Quarter 2019):

- · The hotel was closed for the entirety of the third quarter of 2020 and remains closed.
- · As the hotel is closed, it is currently undergoing a room renovation program, and we intend to complete approximately half of the hotel's 2,000 rooms by early 2021.

#### **Gaylord Rockies**

(\$ in thousands, except ADR, RevPAR, and Total RevPAR)

	Th	ree	Months Ended		N	ine l	Months Ended			
		Sep	tember 30,		September 30,					
	 2020		2019	% Δ	2020		2019	% Δ		
Revenue	\$ 11,931	\$	64,949	-81.6%	\$ 68,335	\$	165,628	-58.7%		
Operating Income/(Loss) (1)	\$ (23,846)	\$	6,943	-443.5%	\$ (53,854)	\$	(603)	-8831.0%		
Operating Income/(Loss) margin	-199.9%		10.7%	-210.6pt	-78.8%		-0.4%	-78.4pt		
Adjusted EBITDAre (1)	\$ (1,230)	\$	29,437	-104.2%	\$ 14,043	\$	67,509	-79.2%		
Adjusted EBITDAre margin	-10.3%		45.3%	-55.6pt	20.6%		40.8%	-20.2pt		
Occupancy (2)	19.3%		86.3%	-67.0pt	25.8%		70.2%	-44.4pt		
Average daily rate (ADR)	\$ 169.43	\$	198.58	-14.7%	\$ 196.84	\$	199.83	-1.5%		
RevPAR (2)	\$ 32.78	\$	171.32	-80.9%	\$ 50.83	\$	140.21	-63.7%		
Total RevPAR (2)	\$ 86.39	\$	470.33	-81.6%	\$ 166.15	\$	404.19	-58.9%		

- (1) Operating income/(loss) and Adjusted EBITDA*re* for Gaylord Rockies exclude asset management fees payable to RHP of \$0.1 million and \$0.6 million during the three months ended September 30, 2020 and 2019, respectively, and \$0.7 million and \$1.7 million during the nine months ended September 30, 2020 and 2019, respectively.
- (2) Calculation of hospitality performance metrics includes closed hotel room nights available.

#### Gaylord Rockies Highlights for Third Quarter 2020 (As Compared to Third Quarter 2019):

· Approximately 2,300 or 9% of room nights sold in the third quarter were derived from group customers and the property has generated cumulative occupancy since June 25, 2020 reopening through October 31, 2020 of 17.9%

#### **Entertainment Segment**

For the three and nine months ended September 30, 2020, and 2019, the Company reported the following:

(\$ in thousands)		Tł	Months Ended ptember 30,		Nine Months Ended September 30,					
		2020	2019	% Δ		2020		2019	% Δ	
Revenue	\$	12,271	\$ 51,530	-76.2%	\$	44,006	\$	135,385	-67.5%	
Operating Income/(Loss) <sup>(1)</sup>	\$	(9,074)	\$ 14,218	-163.8%	\$	(27,984)	\$	32,593	-185.9%	
Operating Income/(Loss) margin		-73.9%	27.6%	-101.5pt		-63.6%		24.1%	-87.7pt	
Adjusted EBITDA <i>re</i> <sup>(1)</sup>	\$	(6,463)	\$ 17,734	-136.4%	\$	(20,085)	\$	43,499	-146.2%	
Adjusted EBITDAre margin		-52.7%	34.4%	-87.1pt		-45.6%		32.1%	-77.7pt	

(1) Total COVID-19 related costs were approximately \$0.5 million and \$4.6 million during the three and nine months ended September 30, 2020, respectively, and consisted primarily of wages and benefits costs for furloughed employees.

Reed continued, "Our Ole Red locations saw steady traffic improvement throughout the quarter, and we are pleased with their performance given the local restrictions on capacity and operating hours. The Grand Ole Opry and Ryman Auditorium have begun welcoming an increasing number of socially distanced guests for our daytime tours and retail experiences. We are very pleased to have witnessed the return of a small live audience at the Ryman at the end of the third quarter as we closed out the first round of our 'Live at the Ryman' series, which combines a high-quality pay-per-view experience with a limited in person audience. We are seeing steadily increasing interest from the music community in using this model and anticipate additional 'Live at the Ryman' dates throughout the remainder of the year.

At the beginning of the fourth quarter, we reached another milestone when we welcomed a live audience back to the Grand Ole Opry House to celebrate the Grand Ole Opry's 95<sup>th</sup> birthday. Current health department regulations allow for our Grand Ole Opry and Ryman venues to host approximately 25 percent of their seated capacity. We continue to be in close communication with health officials regarding our effort to increase our capacity as local health conditions permit. In the meantime, the COVID-19 environment has created the opportunity for us to expand digital access to our assets as we communicate with country lifestyle consumers around the world, which we believe will allow us to capitalize on our Entertainment business far into the future."

#### Corporate and Other Segment

For the three and nine months ended September 30, 2020 and 2019, the Company reported the following:

	TI	hree Mon	ths Ended	Nine Months Ended						
		Septem	ber 30,			Sej	ptember 30,			
(\$ in thousands)	2020	20	19	% <b>Δ</b>	2020		2019	% Δ		
Operating Loss <sup>(1)</sup>	\$ (7,880)	\$	(9,825)	19.8% \$	(24,766)	\$	(27,728)	10.7%		
Adjusted EBITDAre <sup>(1)</sup>	\$ (5,252)	\$	(7,730)	32.1% \$	(18,471)	\$	(21,605)	14.5%		

(1) Total COVID-19 related costs were approximately \$0.1 million and \$0.6 million during the three and nine months ended September 30, 2020, respectively, and consisted primarily of wages and benefits costs for furloughed employees.

Reed concluded, "As we continue to manage our way through this pandemic, I again want to recognize and celebrate the tremendous efforts our employees across our operated businesses are making every day. Our Company is responding aggressively and adapting quickly to the unprecedented challenges this virus has presented to all of us. The ongoing feedback from our customers, as well as local and state officials, and the expanded partnerships we have developed with health departments and hospital systems in the markets in which we operate have positioned our Company as a leader during this period.

#### **Balance Sheet/Liquidity Update**

As of September 30, 2020, the Company had total debt outstanding of \$2,587.0 million, net of unamortized deferred financing costs, and unrestricted cash of \$52.2 million. As of September 30, 2020, \$35.0 million of borrowings were drawn under the revolving credit line of the Company's credit facility, and the lending banks had issued \$0.9 million in letters of credit, which left \$664.1 million of availability for borrowing under the credit facility.

The Company continues to take steps to both preserve and maximize liquidity in this environment while also investing for the future. These steps included the suspension or elimination of \$82 million of hotel capital projects for 2020, in addition to delaying the start of the previously-announced Gaylord Rockies expansion. The expansion at Gaylord Palms continues as scheduled to service the anticipated future group customer demand. We expect this expansion to be complete in first quarter 2021.

Average monthly cash burn for the third quarter 2020 was approximately \$22.7 million, down approximately \$8.9 million from the second quarter of 2020 driven by hotel reopenings and continued cost management. The Company anticipates fourth quarter 2020 monthly cash burn will be within a range of \$22 to \$24 million, providing approximately 30 months of liquidity inclusive of the Gaylord Palms expansion.

#### **Earnings Call Information**

Ryman Hospitality Properties will hold a conference call to discuss this release today at 10 a.m. ET. Investors can listen to the conference call over the Internet at www.rymanhp.com. To listen to the live call, please go to the Investor Relations section of the website (Investor Relations/Presentations, Earnings, and Webcasts) at least 15 minutes before the call to register and download any necessary audio software. For those who cannot listen to the live broadcast, a replay will be available shortly after the call and will be available for at least 30 days.

#### About Ryman Hospitality Properties, Inc.

Ryman Hospitality Properties, Inc. (NYSE: RHP) is a leading lodging and hospitality real estate investment trust that specializes in upscale convention center resorts and country music entertainment experiences. The Company's core holdings\* include a network of five of the top 10 largest non-gaming convention center hotels in the United States based on total indoor meeting space. These convention center resorts operate under the Gaylord Hotels brand and are managed by Marriott International. The Company also owns two adjacent ancillary hotels and a small number of attractions managed by Marriott International for a combined total of 10,110 rooms and more than 2.7 million square feet of total indoor and outdoor meeting space in top convention and leisure destinations across the country. The Company's Entertainment segment includes a growing collection of iconic and emerging country music brands, including the Grand Ole Opry; Ryman Auditorium, WSM 650 AM; Ole Red and Circle, a country lifestyle media network the Company owns in a joint-venture with Gray Television. The Company operates its Entertainment segment as part of a taxable REIT subsidiary. Visit RymanHP.com for more information.

\* The Company is the sole owner of Gaylord Opryland Resort & Convention Center; Gaylord Palms Resort & Convention Center; Gaylord National Resort & Convention Center. It is the majority owner and managing member of the joint venture that owns the Gaylord Rockies Resort & Convention Center.

#### **Cautionary Note Regarding Forward-Looking Statements**

This press release contains statements as to the Company's beliefs and expectations of the outcome of future events that are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. You can identify these statements by the fact that they do not relate strictly to historical or current facts. Examples of these statements include, but are not limited to, statements regarding the future performance of our business, our liquidity, estimated capital expenditures, new projects or investments, out-of-service rooms, the expected approach to making dividend payments, the board's ability to alter the dividend policy at any time and other business or operational issues. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These include the risks and uncertainties associated with the COVID-19 pandemic, including the effects of the COVID-19 pandemic on us and the hospitality and entertainment industries generally, the effects of the COVID-19 pandemic on the demand for travel, transient and group business (including government-imposed restrictions), levels of consumer confidence in the safety of travel and group gathering as a result of COVID-19, the duration and severity of the COVID-19 pandemic in the United States and the pace of recovery following the COVID-19 pandemic, the duration and severity of the COVID-19 pandemic in the markets where our assets are located, governmental restrictions on our businesses, economic conditions affecting the hospitality business generally, the geographic concentration of the Company's hotel properties, business levels at the Company's hotels, the Company's ability to remain qualified as a REIT for federal income tax purposes, the Company's ability to execute its strategic goals as a REIT, the Company's ability to generate cash flows to support dividends, future board determinations regarding the timing and amount of dividends and changes to the dividend policy, which could be made at any time, the determination of Adjusted FFO available to common shareholders and unit holders and REIT taxable income, and the Company's ability to borrow funds pursuant to its credit agreement. Other factors that could cause operating and financial results to differ are described in the filings made from time to time by the Company with the U.S. Securities and Exchange Commission (SEC) and include the risk factors and other risks and uncertainties described in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, and its Quarterly Reports on Form 10-Q and subsequent filings. The Company does not undertake any obligation to release publicly any revisions to forward-looking statements made by it to reflect events or circumstances occurring after the date hereof or the occurrence of unanticipated events.

#### **Additional Information**

This release should be read in conjunction with the consolidated financial statements and notes thereto included in our most recent annual report on Form 10-K and subsequent filings. Copies of our reports are available on our website at no expense at www.rymanhp.com and through the SEC's Electronic Data Gathering Analysis and Retrieval System ("EDGAR") at www.sec.gov.

#### Calculation of RevPAR and Total RevPAR

We calculate revenue per available room ("RevPAR") for our hotels by dividing room revenue by room nights available to guests for the period. Room nights available to guests include nights the hotels are closed. We calculate total revenue per available room ("Total RevPAR") for our hotels by dividing the sum of room revenue, food & beverage, and other ancillary services revenue by room nights available to guests for the period. Rooms out of service for renovation are included in room nights available. For the three and nine months ended September 30, 2020, the calculation of RevPAR and Total RevPAR in our tabular presentations has not been changed as a result of the COVID-19 pandemic and the resulting hotel closures and is consistent with prior periods. The closure of our Gaylord Hotel properties has resulted in the significant decrease in performance reflected in these metrics for the three and nine months ended September 30, 2020, as compared to the prior-year periods.

#### Calculation of GAAP Margin Figures

We calculate Net Income available to common shareholders margin by dividing GAAP consolidated Net Income available to common shareholders by GAAP consolidated Total Revenue. We calculate consolidated, segment or property-level Operating Income Margin by dividing consolidated, segment or property-level GAAP Revenue.

#### Non-GAAP Financial Measures

We present the following non-GAAP financial measures we believe are useful to investors as key measures of our operating performance:

#### Adjusted EBITDAre and Adjusted EBITDAre, Excluding Noncontrolling Interest Definition

We calculate EBITDAre, which is defined by the National Association of Real Estate Investment Trusts ("NAREIT") in its September 2017 white paper as net income (loss) (calculated in accordance with GAAP) plus interest expense, income tax expense, depreciation and amortization, gains or losses on the disposition of depreciated property (including gains or losses on change in control), impairment write-downs of depreciated property and investments in unconsolidated affiliates caused by a decrease in the value of the depreciated property or the affiliate, and adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates. Adjusted EBITDAre is then calculated as EBITDAre, plus to the extent the following adjustments occurred during the periods presented: preopening costs; non-cash lease expense; equity-based compensation expense; impairment charges that do not meet the NAREIT definition above; credit losses on held-to-maturity securities; any transaction costs of acquisitions; interest income on bonds; loss on extinguishment of debt; pension settlement charges; pro rata Adjusted EBITDAre from unconsolidated joint ventures, and any other adjustments we have identified in this release. We then exclude noncontrolling interests in consolidated joint ventures to calculate Adjusted EBITDAre, Excluding Noncontrolling Interest. We make additional adjustments to EBITDAre when evaluating our performance because we believe that presenting Adjusted EBITDAre, Adjusted EBITDAre, Excluding Noncontrolling Interest, and adjustments for certain additional items provide useful information to investors regarding our operating performance and debt leverage metrics, and that the presentation of Adjusted EBITDAre and Adjusted EBITDAre, Excluding Noncontrolling Interest, when combined with the primary GAAP presentation of net income (loss), is beneficial to an investor's complete understanding of our operating performance. Beginning in the first quarter 2020 with the Company's adoption of ASU 2016-13, "Financial Instruments - Credit Losses - Measurement of Credit Losses on Financial Instruments," our definition of Adjusted EBITDAre includes an adjustment for credit loss on held-to-maturity securities; such charges in previous quarters were included in impairment charges that do not meet the NAREIT definition. The 2020 presentation has been used for the 2019 periods.

#### Adjusted EBITDAre, Excluding Noncontrolling Interest Margin Definition

We calculate consolidated Adjusted EBITDA*re*, Excluding Noncontrolling Interest Margin by dividing consolidated Adjusted EBITDA*re*, Excluding Noncontrolling Interest by GAAP consolidated Total Revenue. We calculate consolidated, segment, or property-level Adjusted EBITDA*re* Margin by dividing consolidated-, segment-, or property-level Adjusted EBITDA*re* by consolidated, segment, or property-level GAAP Revenue. We believe Adjusted EBITDA*re*, Excluding Noncontrolling Interest Margin is useful to investors in evaluating our operating performance because this non-GAAP financial measure helps investors evaluate and compare the results of our operations from period to period by presenting a ratio showing the quantitative relationship between Adjusted EBITDA*re*, Excluding Noncontrolling Interest and GAAP consolidated Total Revenue or segment or property-level GAAP Revenue, as applicable.

#### Adjusted FFO available to common shareholders and unit holders Definition

We calculate FFO, which definition is clarified by NAREIT in its December 2018 white paper as net income (calculated in accordance with GAAP) excluding depreciation and amortization (excluding amortization of deferred financing costs and debt discounts), gains and losses from the sale of certain real estate assets, gains and losses from a change in control, impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciated real estate held by the entity, income (loss) from consolidated joint ventures attributable to noncontrolling interest, and pro rata adjustments for unconsolidated joint ventures. To calculate Adjusted FFO available to common shareholders and unit holders, we then exclude, to the extent the following adjustments occurred during the periods presented, right-of-use asset amortization, impairment charges that do not meet the NAREIT definition above; write-offs of deferred financing costs, non-cash lease expense, credit loss on held-to-maturity securities, amortization of debt discounts or premiums and amortization of deferred financing costs, pension settlement charges, additional pro rata adjustments from unconsolidated joint ventures, (gains) losses on other assets, transaction costs on acquisitions, deferred income tax expense (benefit), and (gains) losses on extinguishment of debt. To calculate Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex), we then exclude FF&E reserve for managed properties and maintenance capital expenditures for non-managed properties. FFO available to common shareholders and unit holders, Adjusted FFO available to common shareholders and unit holders, and Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex) exclude the ownership portion of Gaylord Rockies joint venture not controlled or owned by the Company. Beginning in the first quarter 2020 with the Company's adoption of ASU 2016-13, "Financial Instruments - Credit Losses -Measurement of Credit Losses on Financial Instruments," our definition of Adjusted FFO available to common shareholders and unit holders includes an adjustment for credit loss on held-to-maturity securities; such charges in previous quarters were included in impairment charges that do not meet the NAREIT definition. The 2020 presentation has been used for the 2019 periods. Beginning in the third quarter of 2020, we refer to unitholders in these measures, reflecting outstanding OP units issued to noncontrolling interests for the first time during third quarter 2020.

We believe that the presentation of FFO available to common shareholders and unit holders, Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex) provide useful information to investors regarding the performance of our ongoing operations because they are a measure of our operations without regard to specified non-cash items such as real estate depreciation and amortization, gain or loss on sale of assets and certain other items which we believe are not indicative of the performance of our underlying hotel properties. We believe that these items are more representative of our asset base than our ongoing operations. We also use FFO available to common shareholders and unit holders, Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex) as measures in determining our results after considering the impact of our capital structure. A reconciliation of Net Income (loss) to FFO available to common shareholders and unit holders (and unit holders and unit holders (excluding maintenance capex) is set forth below under "Supplemental Financial Results."

We caution investors that amounts presented in accordance with our definitions of Adjusted EBITDAre, Adjusted EBITDAre, Excluding Noncontrolling Interest, Adjusted EBITDAre, Excluding Noncontrolling Interest Margin, FFO available to common shareholders and unit holders. Adjusted FFO available to common shareholders and unit holders and Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex) may not be comparable to similar measures disclosed by other companies, because not all companies calculate these non-GAAP measures in the same manner. Adjusted EBITDAre, Adjusted EBITDAre, Excluding Noncontrolling Interest, Adjusted EBITDAre, Excluding Noncontrolling Interest Margin, FFO available to common shareholders and unit holders, Adjusted FFO available to common shareholders and unit holders, and Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex), and any related per share measures, should not be considered as alternative measures of our Net Income (loss), operating performance, cash flow or liquidity. Adjusted EBITDAre, Adjusted EBITDAre, Excluding Noncontrolling Interest, FFO available to common shareholders and unit holders, Adjusted FFO available to common shareholders and unit holders, and Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex) may include funds that may not be available for our discretionary use due to functional requirements to conserve funds for capital expenditures and property acquisitions and other commitments and uncertainties. Although we believe that Adjusted EBITDAre, Adjusted EBITDAre, Excluding Noncontrolling Interest, Adjusted EBITDAre, Excluding Noncontrolling Interest Margin, FFO available to common shareholders and unit holders, Adjusted FFO available to common shareholders and unit holders, and Adjusted FFO available to common shareholders and unit holders (excluding maintenance capex) can enhance an investor's understanding of our results of operations, these non-GAAP financial measures, when viewed individually, are not necessarily better indicators of any trend as compared to GAAP measures such as Net Income (Loss), Net Income (Loss) Margin, Operating Income (Loss), Operating Income (Loss) Margin, or cash flow from operations. In addition, you should be aware that adverse economic and market and other conditions may harm our cash flow.

#### **Investor Relations Contacts:**

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## RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

### Unaudited

(In thousands, except per share data)

	Three Mon Sep	Ended	Nine Mon Sep	nded
	2020	2019	2020	2019
Revenues:				
Rooms	\$ 24,487	\$ 134,950	\$ 133,417	\$ 411,866
Food and beverage	16,217	155,173	163,477	499,346
Other hotel revenue	17,274	38,134	57,060	111,684
Entertainment	 12,271	 51,530	 44,006	 135,385
Total revenues	 70,249	 379,787	 397,960	 1,158,281
Operating expenses:				
Rooms	10,280	37,116	47,060	108,184
Food and beverage	19,233	88,584	114,935	270,623
Other hotel expenses	56,961	91,608	192,480	273,074
Management fees	516	8,388	5,445	28,543
Total hotel operating expenses	86,990	225,696	359,920	680,424
Entertainment	17,343	34,022	60,146	92,722
Corporate	7,299	9,404	22,693	26,518
Preopening costs	96	164	1,597	2,274
Gain on sale of assets	-	-	(1,261)	-
Credit loss on held-to-maturity securities	7,811	-	32,784	-
Depreciation and amortization	53,876	53,998	161,232	160,560
Total operating expenses	 173,415	323,284	637,111	962,498
Operating income (loss)	(103,166)	56,503	(239,151)	195,783
Interest expense, net of amounts capitalized	(28,127)	(35,261)	(87,527)	(100,840)
Interest income	1,540	2,878	5,765	8,756
Loss on extinguishment of debt	-	(494)	-	(494)
Loss from joint ventures	(1,767)	(308)	(5,482)	(475)
Other gains and (losses), net	1,729	1,109	(14,831)	857
Income (loss) before income taxes	(129,791)	24,427	 (341,226)	103,587
Provision for income taxes	(86)	(3,537)	(27,046)	(13,743)
Net income (loss)	(129,877)	 20,890	 (368,272)	89,844
Net loss attributable to noncontrolling interest in consolidated joint				
venture	11,893	1,459	30,280	11,296
Net loss attributable to noncontrolling interest in Operating Partnership	325	-	325	-
Net income (loss) available to common shareholders	\$ (117,659)	\$ 22,349	\$ (337,667)	\$ 101,140
Basic income (loss) per share available to common shareholders	\$ (2.14)	\$ 0.43	\$ (6.14)	\$ 1.97
Diluted income (loss) per share available to common shareholders	\$ (2.14)	\$ 0.43	\$ (6.14)	\$ 1.95
Weighted average common shares for the period:				<del>-</del>
Basic	54,980	51,444	54,955	51,411
Diluted	54,980	51,444	54,955 54,955	51,411
Dilutou	54,700	31,032	J <del>4</del> ,7JJ	31,020

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## RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

Unaudited

(In thousands)

	Sep. 30 2020	Dec. 31, 2019
ASSETS:		
Property and equipment, net of accumulated depreciation	\$ 3,128,617	\$ 3,130,252
Cash and cash equivalents - unrestricted	52,162	362,430
Cash and cash equivalents - restricted	48,771	57,966
Notes receivable	70,381	110,135
Trade receivables, net	13,657	70,768
Deferred income tax assets, net	-	25,959
Prepaid expenses and other assets	97,165	123,845
Intangible assets	 176,998	207,113
Total assets	\$ 3,587,751	\$ 4,088,468
LIABILITIES AND EQUITY:		
Debt and finance lease obligations	\$ 2,586,972	\$ 2,559,968
Accounts payable and accrued liabilities	214,231	264,915
Dividends payable	748	50,711
Deferred management rights proceeds	173,499	175,332
Operating lease liabilities	107,382	106,331
Deferred income tax liabilities, net	649	-
Other liabilities	104,034	64,971
Noncontrolling interest in consolidated joint venture	113,163	221,511
Total equity	287,073	644,729
Total liabilities and equity	\$ 3,587,751	\$ 4,088,468

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# RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS ADJUSTED EBITDAre RECONCILIATION

Unaudited (in thousands)

Interest expense, net				Three Months I			Nine Months Ended Sep. 30,							
Revenue   S   70,249   S   379,787   S   307,960   9.5 S   1,158,281   7   1,158   1,158,281   7   1,158   1,158,281   7   1,158   1,158,281   7   1,158   1												2019		
Revenue			\$	Margin		\$	Margin		\$	Margin		\$	Margin	
Netineme (close)   \$ (129,877)   -184,9%   \$ 20,890   5.5%   \$ (388,272)   -92.5%   \$ 89,844   7		Φ.	70.240		Φ.	250 505		Ф	207.060		Ф	1 150 201		
Interest expense, net				104.00/			5.50/			02.50/		1,158,281	7.00	
Provision for income taxes   86   3,537   27,046   13,745   13,745   10,250   10,2		Э		-184.9%	<b>3</b>		5.5%	<b>3</b>		-92.5%	Þ		7.89	
Depreciation & amortization   53.876   53.988   161,232   160,560   16   16   16   16   17   17   17   17														
Claim   loss on disposal of assets   -														
Pro nat EBITDA/re from unconsolidated joint ventures			33,870			33,998								
Venturies			-			-			(1,233)			3		
PRINTAYE			_			(6)			16			(0)		
Propening costs   96								_						
Non-cash lease expense				-70.2%			29.2%			-25.0%			30.89	
Equity-based compensation expense   2,204   1,901   6,623   5,862   Pensions retiliement charge   1,343   1,577   1,343   1,577   Credit loss on held-to-maturity securities   7,811   - 32,784   - 4,683   7,764   Rockes bonds   1,485   2,515   4,683   7,764   1,485   1														
Pension settlement change														
Credit loss on held-to-maturity seturities   7,811														
Interest income on Gaylord National & Gaylord Rockies boads						1,577						1,577		
Rockies bonds			7,811			-			32,784			-		
Loss on extinguishment of debt														
Transaction costs of acquisitions   2   55   15,437   55			1,485						4,683					
Pro rata adjusted EBITDAre from unconsolidated joint ventures   \$ (35,280)   \$ -50,2%   \$ 119,071   \$ 31,4%   \$ (33,646)   \$ -8,5%   \$ 378,458   \$ 32   \$ 24   \$			-						-					
Adjusted EBITDAre of noncontrolling interest in consolidated joint venture			2			55			15,437			55		
Adjusted EBITDAre of noncontrolling interest in consolidated joint venture														
Adjusted EBITDAve of noncontrolling interest in consolidated joint venture   490   \$ (10,995)   \$ (5,088)   \$ (25,367)	unconsolidated joint ventures		-			314			-			483		
Adjusted EBITDAre of noncontrolling interest in consolidated joint venture	Adjusted EBITDAre	\$	(35.280)	-50.2%	\$	119 071	31.4%	\$	(33,646)	-8.5%	\$	378 458	32.7	
in consolidated joint venture 400 \$ (10,995) \$ (5,088) \$ (25,367) \$ Adjusted EHTIDTAre, excluding noncontrolling interest in consolidated joint venture \$ (34,790) \$	Adjusted FRITD Are of noncontrolling interest	<u> </u>	(32,200)	20.2	Ψ	117,071		Ψ	(33,0.0)	0.5	<u> </u>	370,100	32.7	
Adjusted EBITDAre, excluding noncontrolling interest in consolidated joint venture   \$ (34,790)   \$ 49,5% \$ 108,076   \$ 28,5% \$ (38,734)   \$ 9,7% \$ 333,091   30			400		œ.	(10.905)			(5.088)		œ.	(25.367)		
Interest in consolidated joint venture		_	470		Φ	(10,775)		-	(3,000)		Φ	(23,307)		
Hospitality segment   Revenue   \$ 57,978   \$ 328,257   \$ 353,954   \$ 1,022,896		en.	(24.700)	40.5%	e	100.076	20.5%	et e	(20.724)	0.70/	e	252.001	20.5	
Revenue	interest in consondated joint venture	<u> </u>	(34,790)	-49.570	<u> </u>	108,076	28.570	<b>3</b>	(38,/34)	-9.7	<u> </u>	353,091	30.5	
Revenue	TT 10 110													
Operating income (loss)         \$ (86.212)         -148.7%         \$ 52.110         159.9%         \$ (186.401)         -52.7%         \$ 190.918         18           Depreciation & amortization         49,310         50,445         148.667         150,909           Gain on disposal of assets         -         (1(261)         -           Preopening costs         79         6         245         645           Non-cash lease expense         1,116         1,168         3,347         3,505           Credit loss on held-to-maturity securities         7,811         -         32,784         -           Interest income on Gaylord National & Gaylord         1,485         2,515         4,683         7,764           Transaction costs of acquisitions         -         555         -         55           Other gains and (losses), net         2,846         2,768         2,2846         2,768           Adjusted EBITDAre         \$ (23,565)         -40.6%         \$ 109,067         33.2%         \$ 4,910         1.4%         \$ 356,564         34           Entertainment segment         8         12,271         \$ 51,530         \$ 44,006         \$ 135,385         9         14,218         27.6%         \$ (7,984)         -63.6%         \$ 32,593		e.	57.070		¢.	220 257		ø	252.054		¢.	1 022 906		
Depreciation & amortization   49,310   50,445   148,667   150,909   Gain on disposal of assets   -   -   (1,261)   -				1.40.70/			1.7.00/			50.70/			10.70	
Gain on disposal of assets         -         (1,261)         -           Preopening costs         79         6         245         645           Non-cash lease expense         1,116         1,168         3,347         3,505           Credit loss on held-to-maturity securities         7,811         -         32,784         -           Interest income on Gaylord National & Gaylord Rockies bonds         1,485         2,515         4,683         7,764           Transaction costs of acquisitions         -         55         -         55           Other gains and (losses), net         2,846         2,768         2,846         2,768           Adjusted EBITDAre         \$ (23,565)         -40.6%         \$ 109,067         33.2%         4,910         1.4%         \$ 356,564         34           Entertainment segment         8         2,23,565         -40.6%         \$ 109,067         33.2%         4,910         1.4%         \$ 356,564         34           Revenue         \$ 12,271         \$ 51,530         \$ 44,006         \$ 135,385         \$ 12,271         \$ 1,532         \$ 2,7984         -63.6%         \$ 32,593         24           Operating income (loss)         \$ 9,9074         -73.9%         \$ 14,218         27.6%		\$		-148./%	\$		15.9%	\$		-52./%	\$		18.79	
Preopening costs 79 6 245 645 Non-cash lease expense 1,116 1,168 3,347 3,505 Credit loss on held-to-maturity securities 7,811 - 32,784 Interest income on Gaylord National & Gaylord Rockies bonds Gredit loss on held-to-maturity securities 7,811 - 32,784 Interest income on Gaylord National & Gaylord Rockies bonds Gredit loss on held-to-maturity securities 7,811 - 32,784 Interest income on Gaylord National & Gaylord Rockies bonds Gredit loss on held-to-maturity securities 7,811 - 32,784 Interest income on Gaylord National & Gaylord Rockies bonds Gredit loss on held-to-maturity securities 7,811 - 32,784 Interest income on Gaylord National & Gaylord Rockies bonds Gredit loss on held-to-maturity securities 7,811 - 55 Gredit loss on held-to-maturity securities 7,812 - 52,812 - 52,812 - 52,812 - 52,81			49,310			50,445						150,909		
Non-cash lease expense			-			-						-		
Credit loss on held-to-maturity securities   7,811   -     32,784   -														
Interest income on Gaylord National & Gaylord Rockies bonds						1,168						3,505		
Rockies bonds			7,811			-			32,784			-		
Transaction costs of acquisitions Other gains and (losses), net Adjusted EBITDAre \$ (23,565)														
Other gains and (losses), net         2,846         2,768         2,846         2,768           Adjusted EBITDAre         \$ (23,565)         -40.6%         \$ 109,067         33.2%         \$ 4,910         1.4%         \$ 356,564         34           Entertainment segment         Revenue         \$ 12,271         \$ 51,530         \$ 44,006         \$ 135,385           Operating income (loss)         \$ (9,074)         -73.9%         \$ 14,218         27.6%         \$ (27,984)         -63.6%         \$ 32,593         24           Operating income (loss)         \$ (9,074)         -73.9%         \$ 14,218         27.6%         \$ (27,984)         -63.6%         \$ 32,593         24           Operating income (loss)         \$ (9,074)         -73.9%         \$ 14,218         27.6%         \$ (27,984)         -63.6%         \$ 32,593         24           Operating loss         \$ 17         158         13,522         11         11         216         22         1629         11         216         22         1629         22         24         27         437         -         24         27         24         27         24         27         24         27         24         27         24         27         24         27			1,485						4,683					
Adjusted EBITDAre   \$ (23,565)			-						-					
Revenue   S   12,271   S   51,530   S   44,006   S   135,385	. , ,,		2,846			2,768			2,846			2,768		
Revenue	Adjusted EBITDAre	\$	(23,565)	-40.6%	\$	109,067	33.2%	\$	4,910	1.4%	\$	356,564	34.99	
Revenue														
Revenue	Entertainment segment													
Operating income (loss)         \$ (9,074)         -73.9%         \$ 14,218         27.6%         \$ (27,984)         -63.6%         \$ 32,593         24           Depreciation & amortization         3,985         3,132         10,492         8,441         4           Propening costs         17         158         1,352         1,629           Non-cash lease (revenue) expense         (16)         81         11         216           Equity-based compensation         383         145         1,073         620           Transaction costs of acquisitions         2         -         437         -           Pro rata adjusted EBITDAre from unconsolidated joint ventures         (1,760)         -         (5,466)         -           Adjusted EBITDAre         \$ (6,463)         -52.7%         \$ 17,734         34.4%         \$ (20,085)         -45.6%         \$ 43,499         32           Corporate and Other segment           Operating loss         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)           Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           <		\$	12,271		\$	51,530		\$	44,006		\$	135,385		
Depreciation & amortization   3,985   3,132   10,492   8,441     Preopening costs   17   158   1,352   1,629     Non-cash lease (revenue) expense   (16)   81   11   216     Equity-based compensation   383   145   1,073   620     Transaction costs of acquisitions   2   -   437   -     Pro rata adjusted EBITDAre from unconsolidated joint ventures   (1,760)   -   (5,466)   -     Adjusted EBITDAre   \$ (6,463)   -52.7%   \$ 17,734   34.4%   \$ (20,085)   -45.6%   \$ 43,499   32     Corporate and Other segment	Operating income (loss)	\$		-73.9%	\$		27.6%		(27.984)	-63.6%			24.19	
Preopening costs         17         158         1,352         1,629           Non-cash lease (revenue) expense         (16)         81         11         216           Equity-based compensation         383         145         1,073         620           Transaction costs of acquisitions         2         -         437         -           Pro rata adjusted EBITDAre from unconsolidated joint ventures         (1,760)         -         (5,466)         -           Adjusted EBITDAre         \$ (6,463)         -52.7%         \$ 17,734         34.4%         \$ (20,085)         -45.6%         \$ 43,499         32           Corporate and Other segment         Operating loss         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)           Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           Equity-based compensation         1,821         1,756         5,550         5,242           Pension settlement charge         1,343         1,577         1,343         1,577           Loss on extinguishment of debt         -         494         -         494									10.492					
Non-cash lease (revenue) expense   (16)														
Equity-based compensation       383       145       1,073       620         Transaction costs of acquisitions       2       -       437       -         Pro rata adjusted EBITDAre from unconsolidated joint ventures       (1,760)       -       (5,466)       -         Adjusted EBITDAre       \$ (6,463)       -52.7%       \$ 17,734       34.4%       \$ (20,085)       -45.6%       \$ 43,499       32         Corporate and Other segment       Operating loss       \$ (7,880)       \$ (9,825)       \$ (24,766)       \$ (27,728)         Depreciation & amortization       581       421       2,073       1,210         Other gains and (losses), net       (1,117)       (2,153)       (2,671)       (2,400)         Equity-based compensation       1,821       1,756       5,550       5,242         Pension settlement charge       1,343       1,577       1,343       1,577         Loss on extinguishment of debt       -       494       -       494														
Transaction costs of acquisitions         2         -         437         -           Pro rata adjusted EBITDAre from unconsolidated joint ventures         (1,760)         -         (5,466)         -           Adjusted EBITDAre         \$ (6,463)         -52.7%         \$ 17,734         34.4%         (20,085)         -45.6%         \$ 43,499         32           Corporate and Other segment         0         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)           Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           Equity-based compensation         1,821         1,756         5,550         5,242           Pension settlement charge         1,343         1,577         1,343         1,577           Loss on extinguishment of debt         -         494         -         494														
Pro rata adjusted EBITDA <i>re</i> from unconsolidated joint ventures         (1,760)         -         (5,466)         -           Adjusted EBITDA <i>re</i> \$ (6,463)         -52.7%         \$ 17,734         34.4%         \$ (20,085)         -45.6%         \$ 43,499         32           Corporate and Other segment         \$         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)           Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           Equity-based compensation         1,821         1,756         5,550         5,242           Pension settlement charge         1,343         1,577         1,343         1,577           Loss on extinguishment of debt         -         494         -         494												-		
unconsolidated joint ventures         (1,760)         -         (5,466)         -           Adjusted EBITDAre         \$ (6,463)         -52.7%         \$ 17,734         34.4%         \$ (20,085)         -45.6%         \$ 43,499         32           Corporate and Other segment         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)         \$ (27,728)         \$ (24,766)         \$ (27,728)         \$ (24,766)         \$ (27,728)         \$ (24,766)         \$ (27,728)         \$ (24,766)         \$ (24,			_											
Adjusted EBITDAre         \$ (6,463)         -52.7%         \$ 17,734         34.4%         \$ (20,085)         -45.6%         \$ 43,499         32           Corporate and Other segment         Operating loss         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)           Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           Equity-based compensation         1,821         1,756         5,550         5,242           Pension settlement charge         1,343         1,577         1,343         1,577           Loss on extinguishment of debt         -         494         -         494			(1.760)			_			(5 466)			_		
Corporate and Other segment           Operating loss         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)           Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           Equity-based compensation         1,821         1,756         5,550         5,242           Pension settlement charge         1,343         1,577         1,343         1,577           Loss on extinguishment of debt         -         494         -         494		e e		52.7%	œ.	17.724	24.40%	ф		45.60%	œ.	42,400	32.1	
Operating loss         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)           Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           Equity-based compensation         1,821         1,756         5,550         5,242           Pension settlement charge         1,343         1,577         1,343         1,577           Loss on extinguishment of debt         -         494         -         494	Aujusteu EDITDAIC	\$	(6,463)	-52./70	\$	1/,/34	34.470	\$	(20,085)	-45.670	\$	45,499	32.1	
Operating loss         \$ (7,880)         \$ (9,825)         \$ (24,766)         \$ (27,728)           Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           Equity-based compensation         1,821         1,756         5,550         5,242           Pension settlement charge         1,343         1,577         1,343         1,577           Loss on extinguishment of debt         -         494         -         494	g . 104													
Depreciation & amortization         581         421         2,073         1,210           Other gains and (losses), net         (1,117)         (2,153)         (2,671)         (2,400)           Equity-based compensation         1,821         1,756         5,550         5,242           Pension settlement charge         1,343         1,577         1,343         1,577           Loss on extinguishment of debt         -         494         -         494			/=		_	/A ===:			(0.1 = 1.0		_	(0.000.000		
Other gains and (losses), net       (1,117)       (2,153)       (2,671)       (2,400)         Equity-based compensation       1,821       1,756       5,550       5,242         Pension settlement charge       1,343       1,577       1,343       1,577         Loss on extinguishment of debt       -       494       -       494		\$			\$			\$			\$			
Equity-based compensation     1,821     1,756     5,550     5,242       Pension settlement charge     1,343     1,577     1,343     1,577       Loss on extinguishment of debt     -     494     -     494														
Pension settlement charge       1,343       1,577       1,343       1,577         Loss on extinguishment of debt       -       494       -       494														
Pension settlement charge       1,343       1,577       1,343       1,577         Loss on extinguishment of debt       -       494       -       494	Equity-based compensation								5,550					
Loss on extinguishment of debt 494 494														
			-			494			_			494		
		¢	(5.252)		¢			¢	(18 471)		¢			

# RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS FUNDS FROM OPERATIONS ("FFO") AND ADJUSTED FFO RECONCILIATION

#### The state of the s

Unaudited

(in thousands, except per share data)

	T	Three Months	ed Sep. 30,	Nine Months Ended Sep. 30,				
		2020		2019		2020		2019
Consolidated								
Net income (loss)	\$	(129,877)	\$	20,890	\$	(368,272)	\$	89,844
Noncontrolling interest in consolidated joint venture		11,893		1,459		30,280		11,296
Net income (loss) available to common shareholders and unit								
holders		(117,984)		22,349		(337,992)		101,140
Depreciation & amortization		53,838		53,955		161,120		160,440
Adjustments for noncontrolling interest		(8,164)		(8,576)		(25,302)		(25,975)
Pro rata adjustments from joint ventures		7		-		18		-
FFO available to common shareholders and unit holders		(72,303)		67,728		(202,156)		235,605
Right-of-use asset amortization		38		43		112		120
Non-cash lease expense		1,100		1,249		3,358		3,721
Pension settlement charge		1,100		1,249		1,343		1,577
Credit loss on held-to-maturity securities		7,811		1,3//		32,784		1,3//
Gain on other assets		7,011		-		(1,261)		-
Write-off of deferred financing costs		11		2,833		246		2,833
Amortization of deferred financing costs		2,038		1,939		5,889		5,805
Amortization of debt premiums		(66)		1,939		(200)		5,805
Loss on extinguishment of debt		(00)		494		(200)		494
Adjustments for noncontrolling interest		(224)		(646)		(715)		(1,068)
Transaction costs of acquisitions		2.24)		55		15,437		(1,008)
Deferred tax (income) expense				2,678				10,865
Adjusted FFO available to common shareholders and unit holders	Ф	(34)	Ф		Φ.	26,607	Ф	
·	\$	(60,284)	\$	77,950	\$	(118,556)	\$	260,007
Capital expenditures (1)		(1,247)		(18,452)		(16,744)		(52,451)
Adjusted FFO available to common shareholders and unit holders								
(ex. maintenance capex)	\$	(61,531)	\$	59,498	\$	(135,300)	\$	207,556
Basic net income (loss) per share	\$	(2.14)	Ф	0.43	\$	(6.14)	<b>e</b>	1.97
Diluted net income (loss) per share	\$	(2.14)		0.43	\$	(6.14)		1.97
Diluted liet lilcollie (loss) per share	Ф	(2.14)	Ф	0.43	Ф	(0.14)	Ф	1.93
FFO available to common shareholders and unit holders per basic								
share/unit	\$	(1.31)	\$	1.32	\$	(3.68)	\$	4.58
Adjusted FFO available to common shareholders and unit holders per		(1.00)	Φ.	1.50	Φ.	(2.1.0)		<b>7</b> 0 6
basic share/unit	\$	(1.09)	\$	1.52	\$	(2.16)	\$	5.06
FFO available to common shareholders per diluted share/unit	\$	(1.31)	\$	1.31	\$	(3.68)	\$	4.55
Adjusted FFO available to common shareholders per diluted share/unit	\$	(1.09)		1.50	\$	(2.16)		5.02
Weighted average common shares and OP units for the period:								
Basic		55,126		51,444		55,004		51,411
Diluted		55,126		51,832		55,004		51,826
Diluiva		33,120		31,032		33,004		31,020

<sup>(1)</sup> Represents FF&E reserve for managed properties and maintenance capital expenditures for non-managed properties. Note that beginning in March 2020, as a result of the COVID-19 pandemic, contributions to the FF&E reserve for managed properties have been temporarily suspended.

## RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS LOSPITALITY SECMENT ADJUSTED EDITIA OF DECONCIL LATIONS AND OPERATING I

## ${\bf HOSPITALITY\ SEGMENT\ ADJUSTED\ EBITDA\it re\ RECONCILIATIONS\ AND\ OPERATING\ METRICS}$

Unaudited (in thousands)

			Three Months Ended Sep. 30,						Nine Months E			
		\$	Margin	_	\$	Margin	_	\$	Margin	_	\$	Margin
Hospitality segment								,				
Revenue	\$	57,978		\$	328,257		\$	353,954			1,022,896	
Operating income (loss)	\$	(86,212)	-148.7%	\$	52,110	15.9%	\$	(186,401)	-52.7%	\$	190,918	18.7%
Depreciation & amortization		49,310			50,445			148,667			150,909	
Gain on disposal of assets		_						(1,261)				
Preopening costs		79			6			245			645	
Non-cash lease expense		1,116			1,168			3,347			3,505	
Credit loss on held-to-maturity securities		7,811			1,100			32,784			5,505	
Interest income on Gaylord National and		7,011						32,704				
		1 405			2.515			4.692			7.764	
Gaylord Rockies bonds		1,485			2,515			4,683			7,764	
Transaction costs of acquisitions		-			55						55	
Other gains and (losses), net		2,846			2,768			2,846			2,768	
Pro rata adjusted EBITDA from joint ventures		-			-			-			-	
Adjusted EBITDAre	\$	(23,565)	-40.6%	\$	109,067	33.2%	\$	4,910	1.4%	\$	356,564	34.9%
Occupancy		14.6%			77.1%			24.4%			75.8%	
Average daily rate (ADR)	\$	180.89		\$	188.13		\$	197.38		\$	196.81	
RevPAR	\$	26.33		\$	145.09		\$	48.16		\$	149.23	
OtherPAR	\$	36.00		\$	207.83		\$	79.61		\$	221.38	
Total RevPAR	\$	62.33		\$	352.92		\$	127.77		\$	370.61	
Gaylord Opryland	ф	17.514		¢	00.105		ø	04.061		¢.	270 120	
Revenue	\$	17,514	07.007	\$	90,185	22.207	\$	94,961	0.5.707	\$	278,130	26.601
Operating income (loss)	\$	(15,403)	-87.9%	\$	21,021	23.3%	\$	(24,402)	-25.7%	\$	73,879	26.6%
Depreciation & amortization		8,790			8,913			26,406			26,008	
Gain on disposal of assets		-			-			(1,261)			-	
Preopening costs		-			-			-			55	
Non-cash lease revenue		(19)			_			(59)			_	
Adjusted EBITDAre	S	(6,632)	-37.9%	¢	29,934	33.2%	\$	684	0.7%	¢	99,942	35.9%
	Ф	(0,032)	-31.9	Ф	27,734	33.2	φ	004	0.7	φ	77,742	33.9
Occupancy		13.8%			77.2%			25.0%			77.6%	
Average daily rate (ADR)	\$	193.58		\$	189.97		\$	194.10		\$	193.41	
RevPAR	\$	26.76		\$	146.66		\$	48.51		\$	150.01	
OtherPAR	\$	39.16		\$	192.77		\$	71.49		\$	202.76	
					339.43		\$					
Total RevPAR	\$	65.92		\$	339.43		Э	120.00		\$	352.77	
Gaylord Palms												
Revenue	\$	7,659		\$	40,854		\$	53,848		\$	148,127	
Operating income (loss)	\$ \$	(12,393)	-161.8%		2,538	6.2%		(19,122)	-35.5%		28,518	19.3%
Depreciation & amortization	Ψ	4,042	-101.070	Ψ	4,950	0.270	Ψ	12,452	-55.570	Ψ	14,692	17.570
Gain on disposal of assets		4,042			4,930			12,432			14,072	
		79			-			245			-	
Preopening costs					1.160			245			2.505	
Non-cash lease expense		1,135			1,168			3,406			3,505	
Impairment charges					-						-	
Adjusted EBITDAre	\$	(7,137)	-93.2%	\$	8,656	21.2%	\$	(3,019)	-5.6 <sup>%</sup>	\$	46,715	31.5%
					_							
Occupancy		14.7%			72.7%			26.0%			77.4%	
Average daily rate (ADR)	\$	168.83		\$	161.98		\$	206.72		\$	191.88	
RevPAR	\$	24.76		\$	117.71		\$	53.67		\$	148.52	
OtherPAR	\$	34.03		\$	195.90		\$	85.12		\$	234.67	
Total RevPAR	\$	58.79		\$	313.61		\$	138.79		\$	383.19	
C. I. IT												
Gaylord Texan	ø.	10 (51		¢	66 500		¢	01 110		Ф	207 972	
Revenue	\$	19,651	20.424	\$	66,508	27.207	\$	81,119	5.007	\$	207,873	20.007
Operating income (loss)	\$	(5,981)	-30.4%	\$	18,160	27.3%	\$	(4,699)	-5.8%	\$	59,801	28.8%
Depreciation & amortization		6,327			6,510			19,184			19,899	
Gain on disposal of assets		-			-			-			-	
Preopening costs		-			-			-			-	
Impairment charges		-			-			-			-	
Adjusted EBITDAre	\$	346	1.8%	\$	24,670	37.1%	\$	14,485	17.9%	\$	79,700	38.3%
	=			_			_			Ė		
Occupancy		27.3%			80.6%			29.5%			78.6%	
Average daily rate (ADR)	\$	190.80		\$	189.64		\$	199.31		\$	192.39	
RevPAR	\$	52.09		\$	152.94		\$	58.82		\$	151.31	
OtherPAR	\$	65.66		\$	245.58		\$	104.39		\$	268.45	
Total RevPAR	\$	117.75		\$	398.52		\$	163.21		\$	419.76	
TOWN ICOTT III	Ψ	117.73		Ψ	370.32		ψ	103.21		Ψ	717.70	

## RYMAN HOSPITALITY PROPERTIES, INC. AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL RESULTS HOSPITALITY SEGMENT ADJUSTED EBITDAre RECONCILIATIONS AND OPERATING METRICS

Unaudited (in thousands)

Three Months Ended Sep. 30. Nine Months Ended Sep. 30, 2020 2019 2020 2019 Margin Margin Margin Margin **Gaylord National** Revenue \$ 133 59,128 50,056 202,886 -159.4% Operating income (loss) -20160.9% 4 2% \$ (26.814)2,457 6,957 \$ (79,798) 20,751 \$ 25 735 12.7% 6,885 20,841 Depreciation & amortization 32,784 4,683 Credit loss on held-to-maturity securities 7,811 2,515 7.656 Interest income on Gaylord National bonds 1.485 Other gains and (losses), net 2,768 2,846 (7,787) 2,768 2,846 57,000 Adjusted EBITDAre (18,734) -5854.9% 14 697 24.9% -37.4% 28.1% Occupancy Average daily rate (ADR) 71.9% 17.2% 0.0% 75.1% 198.96 207.13 214.02 RevPAR \$ 143.02 35.71 160.65 0.73 OtherPAR \$ 178.97 \$ 55.82 \$ 211.68 372.33 Total RevPAR 0.73 321.99 91.53 \$ Gaylord Rockies Revenue 11,931 64,949 68,335 165,628 Operating income (loss) (1) (23,846) \$ -199.9% \$ 6,943 10.7% \$ (53,854)-78.8% \$ (603)-0.4% Depreciation & amortization 22,616 22,488 67,897 67,414 Preopening costs 6 590 Interest income on Gaylord Rockies bonds 108 Adjusted EBITDAre (1) -10.3% 45.3% 20.6% 40.8% (1,230)29,437 14,043 67,509 Occupancy Average daily rate (ADR) 19.3% 86.3% 25.8% 70.2% 198.58 196.84 199.83 169.43 RevPAR 32.78 53.61 50.83 115.32 171.32 140.21 OtherPAR 263.98 299.01 \$ \$ Total RevPAR 86.39 470.33 166.15 404.19 The AC Hotel at National Harbor 2,882 2,730 Operating income (loss)
Depreciation & amortization 15.4% (704) 329 -95 8% 264 334 9.2% -73.2% 1,331 \$ \$ \$ (1,999)\$ 994 Adjusted EBITDAre -51.0<sup>%</sup> 20.7<sup>%</sup> -36.8<sup>%</sup> 27.0% (375)598 (1.005)2.334 Occupancy Average daily rate (ADR) 27.0% 74.5% 26.2% 70.8% 146.70 192.99 205.22 176.69 143.70 19.47 145.38 19.29 39.65 46.21 \$ \$ \$ OtherPAR 1 99 5 69 \$ 51.90 Total RevPAR 41.64 163.17 164.67 The Inn at Opryland (2) 3,751 2,905 Operating income (loss) 19.4% \$ -301.7% \$ -87.0% \$ \$ (1.071)727 293 (2,527)2,257 1,052 19.4% Depreciation & amortization 321 Transaction costs of acquisitions Adjusted EBITDAre (750) -211.3<sup>%</sup> 28.7% -53.1% 28.9% 1,075 (1,544) 3,364 66.9% 19.9% 71.1% Occupancy Average daily rate (ADR) RevPAR 142.78 95.59 127.42 25.30 93.65 146.79 8.37 104 42 4.35 38.95 9.70 OtherPAR 36.05 Total RevPAR 12.72 134.54 35.00 140.47

(2) Includes other hospitality revenue and expense

<sup>(1)</sup> Operating loss and Adjusted EBITDAre for Gaylord Rockies exclude asset management fees paid to RHP of \$0.1 million and \$0.6 million during the three months ended September 30, 2020 and 2019, respectively, and \$0.7 million and \$1.7 million during the nine months ended September 30, 2020 and 2019, respectively.